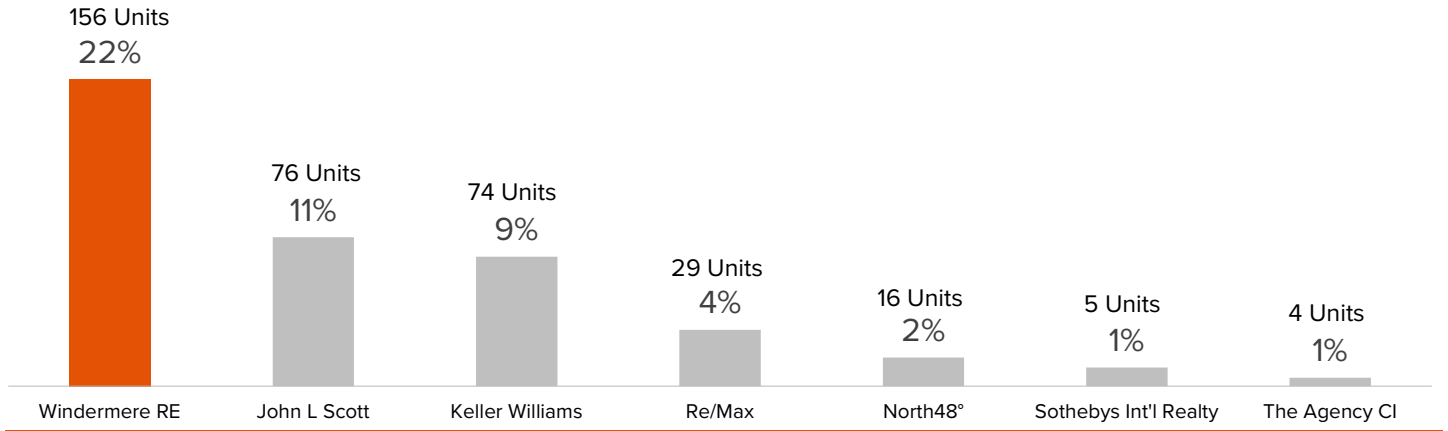




We help more clients buy and sell their properties
than any other real estate company in
STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2026

Sales Volume in Stanwood, WA



MARKET SHARE* | MARCH 31, 2026

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere RE	14	6	20	24%
Keller Williams	12	2	14	16%
John L Scott	3	1	4	5%
Re/Max	3	0	3	4%
The Agency CI	0	2	2	2%
North48° Real Estate	1	0	1	1%
Sotheby's Int'l Realty	1	0	1	1%
All other competitors	34	6	40	47%
TOTAL	68	17	85	100%

YEAR TO DATE SNAPSHOT* | MARCH 31, 2026

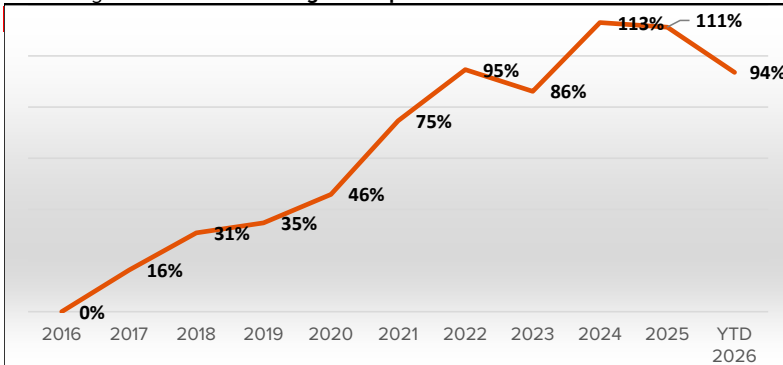
	2026	2025	% +/-	# +/-	2024
Total Active Residential Listings	68	34	100%	34	24
List Price vs. Sales Price Ratio	100%	101%	-1%	(0)	100%
Original List Price vs. Sales Price Ratio	98%	101%	-3%	(0)	98%
Number of Homes Sold YTD (Total)	68	48	42%	20	79
Unlisted Homes Sold YTD	2	1	0%	1	1
Average Days on Market (Sold Listings)	38	51	-25%	(13)	46
Average Sale Price	702,141	737,490	-5%	(35,349)	816,762
	APR 2025 - MAR 2026	APR 2024 - MAR 2025	% +/-	# +/-	APR 2023 - MAR 2024
Number of Homes Sold Rolling 12 Months	345	314	10%	31	357
Average Sale Price Rolling 12 Months	758,154	755,755	0%	2,399	718,102

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2026

	2026	2025	% +/-	# +/-	2024
Number of New Listings added in March	49	35	40%	14	36
Number of Pendings in March	34	30	13%	4	30
Number of Solds in March	31	22	41%	9	34

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2026

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2016	362,741	8%	0%
2017	421,632	16%	16%
2018	474,529	13%	31%
2019	488,467	3%	35%
2020	528,932	8%	46%
2021	633,476	20%	75%
2022	705,992	11%	95%
2023	675,000	-4%	86%
2024	772,580	14%	113%
2025	766,138	-1%	111%
YTD 2026	702,141	-8%	94%

MARCH 31, 2026

MONTHS SUPPLY OF INVENTORY

2.2



AREA MARKET SURVEY* | MARCH 31, 2026

Price (in thousands)	Active & Contingent	Pending	SOLD in 2026
0-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	1	0	0
350-399	0	1	2
400-449	1	1	1
450-499	2	3	2
500-549	6	10	6
550-599	4	1	6
600-649	11	5	12
650-699	6	7	13
700-749	4	3	9
750-799	3	1	5
800-849	1	2	2
850-899	5	1	1
900-949	4	0	4
950-999	3	0	0
1000-1249	3	2	4
1250-1499	5	2	2
1500-1999	7	0	0
2000+	2	0	0
TOTAL STANWOOD	68	39	69