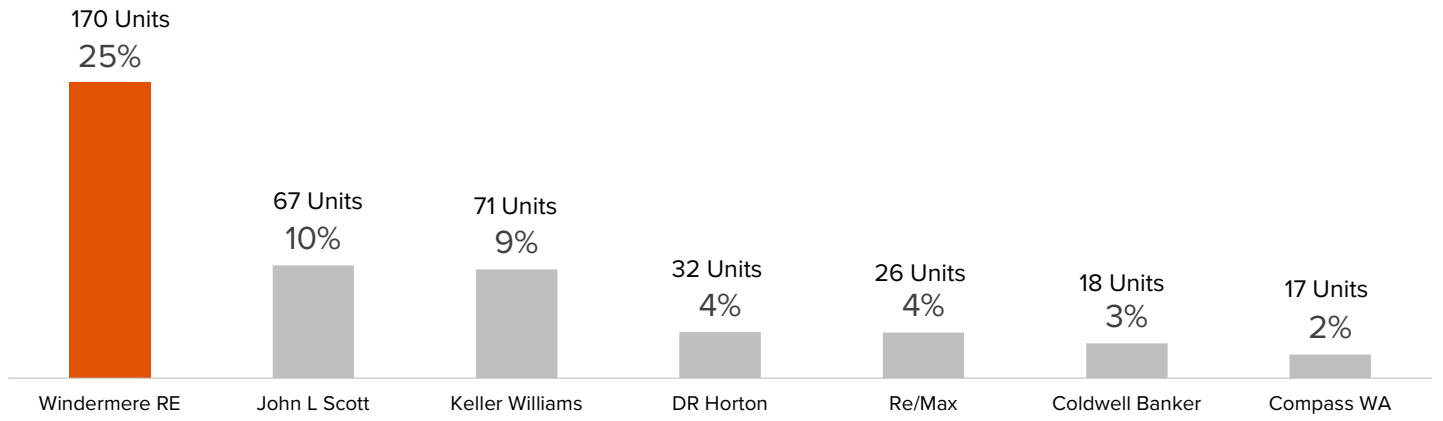




We help more clients buy and sell their properties
than any other real estate company in
STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED DECEMBER 31, 2025

Sales Volume in Stanwood, WA



MARKET SHARE* | DECEMBER 31, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	13	2	15	23%
DR Horton	12	0	12	18%
Keller Williams	7	2	9	14%
John L Scott	5	0	5	8%
The Agency (CI)	2	2	4	6%
Ballpark Realty	1	1	2	3%
eXp Realty	2	0	2	3%
All other competitors	12	5	17	26%
TOTAL	54	12	66	100%

YEAR TO DATE SNAPSHOT* | DECEMBER 31, 2025

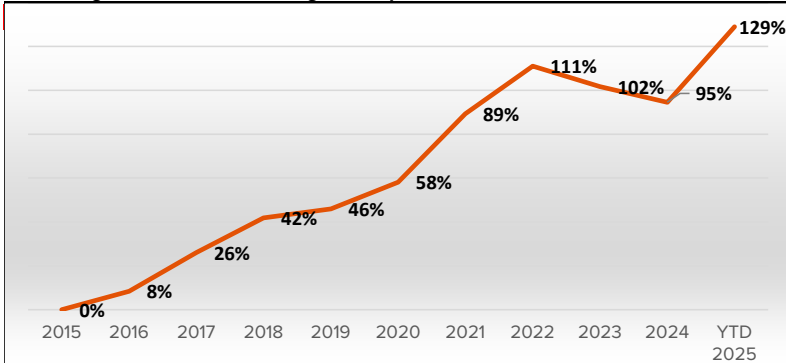
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	54	31	74%	23	39
List Price vs. Sales Price Ratio	100%	100%	0%	(0)	100%
Original List Price vs. Sales Price Ratio	98%	98%	0%	(0)	98%
Number of Homes Sold YTD (Total)	325	348	-7%	(23)	319
Unlisted Homes Sold YTD	10	10	0%	-	8
Average Days on Market (Sold Listings)	36	30	20%	6	35
Average Sale Price	766,138	772,580	-1%	(6,442)	675,000
	JAN 2025- DEC 2025	JAN 2024-DEC 2024	% +/-	# +/-	JAN 2023- DEC 2023
Number of Homes Sold Rolling 12 Months	325	348	-7%	(23)	321
Average Sale Price Rolling 12 Months	766,138	772,580	-1%	(6,442)	672,929

PREVIOUS MONTH SNAPSHOT* | DECEMBER 31, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in December	24	19	26%	5	15
Number of Pendings in December	22	12	83%	10	19
Number of Solds in December	25	19	32%	6	14

10 YEAR AVERAGE SALES PRICE TREND | DECEMBER 31, 2025

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	766,138	18%	129%

DECEMBER 31, 2025

**MONTHS SUPPLY
OF INVENTORY**

2.0



AREA MARKET SURVEY* | DECEMBER 31, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-199	2	0	1
200-249	0	0	0
250-299	0	0	0
300-349	0	0	2
350-399	1	0	4
400-449	1	0	11
450-499	0	4	15
500-549	0	2	23
550-599	2	2	40
600-649	4	5	49
650-699	7	4	35
700-749	6	4	27
750-799	7	0	25
800-849	3	1	11
850-899	1	1	9
900-949	2	1	8
950-999	3	0	16
1000-1249	6	0	24
1250-1499	4	1	15
1500-1999	1	0	8
2000+	4	0	2
TOTAL STANWOOD	54	25	325