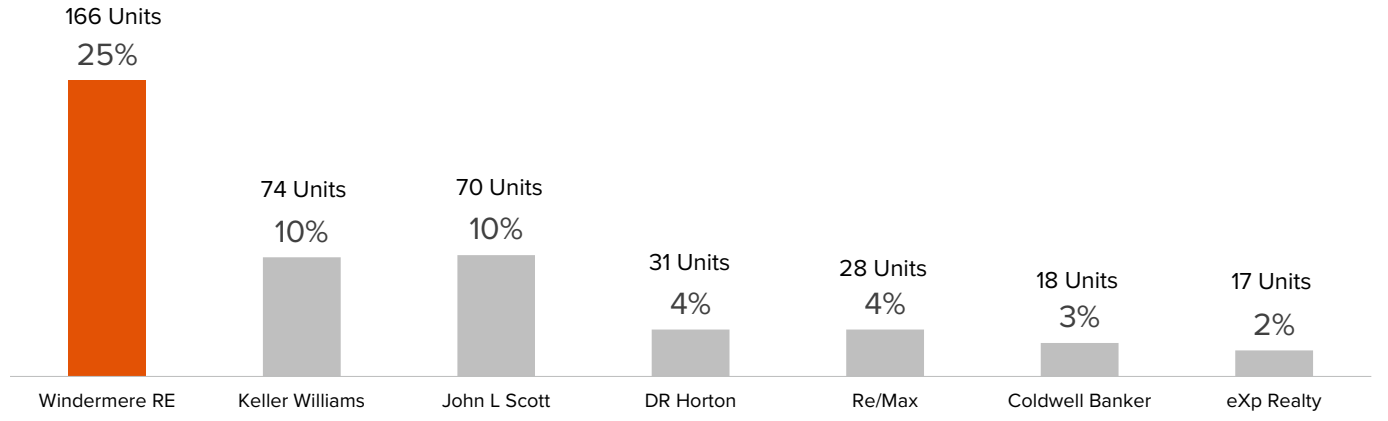




We help more clients buy and sell their properties
than any other real estate company in
STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED NOVEMBER 30, 2025

Sales Volume in Stanwood, WA



MARKET SHARE* | NOVEMBER 30, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	14	4	18	21%
Keller Williams	11	6	17	20%
John L Scott	13	0	13	15%
DR Horton	6	0	6	7%
The Agency (CI)	3	0	3	3%
Re/Max	3	0	3	3%
Real Broker LLC	3	0	3	3%
All other competitors	17	7	24	28%
TOTAL	70	17	87	100%

YEAR TO DATE SNAPSHOT* | NOVEMBER 30, 2025

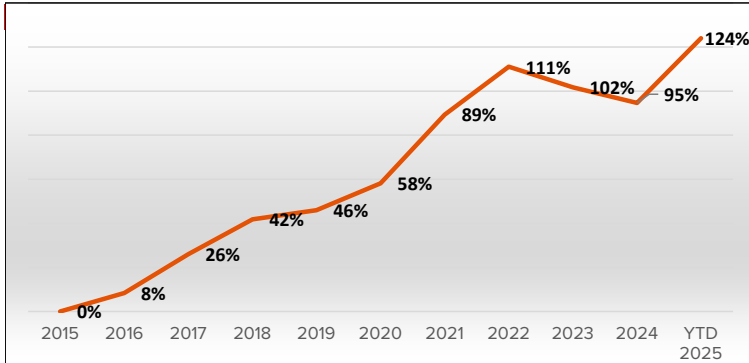
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	70	26	169%	44	47
List Price vs. Sales Price Ratio	100%	100%	0%	(0)	100%
Original List Price vs. Sales Price Ratio	98%	98%	0%	-	98%
Number of Homes Sold YTD (Total)	297	328	-9%	(31)	308
Unlisted Homes Sold YTD	10	9	0%	1	8
Average Days on Market (Sold Listings)	34	31	10%	3	35
Average Sale Price	749,374	776,929	-4%	(27,555)	676,866
	DEC 2024 - NOV 2025	DEC 2023 - NOV 2024	% +/-	# +/-	DEC 2022 - NOV 2023
Number of Homes Sold Rolling 12 Months	317	344	-8%	(27)	328
Average Sale Price Rolling 12 Months	745,077	769,148	-3%	(24,071)	671,433

PREVIOUS MONTH SNAPSHOT* | NOVEMBER 30, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in November	23	10	130%	13	25
Number of Pending in November	24	13	85%	11	15
Number of Sold in November	16	23	-30%	(7)	25

10 YEAR AVERAGE SALES PRICE TREND | NOVEMBER 30, 2025

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	749,374	15%	124%

NOVEMBER 30, 2025

**MONTHS SUPPLY
OF INVENTORY**

2.7



AREA MARKET SURVEY* | NOVEMBER 30, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-199	4	0	1
200-249	0	0	0
250-299	0	0	0
300-349	0	0	2
350-399	1	1	3
400-449	2	1	10
450-499	2	1	14
500-549	1	3	21
550-599	4	4	36
600-649	6	4	47
650-699	4	2	31
700-749	9	2	24
750-799	2	2	25
800-849	6	2	9
850-899	3	0	9
900-949	3	0	6
950-999	6	3	15
1000-1249	7	0	24
1250-1499	3	3	12
1500-1999	3	0	8
2000+	4	2	0
TOTAL STANWOOD	70	30	297