

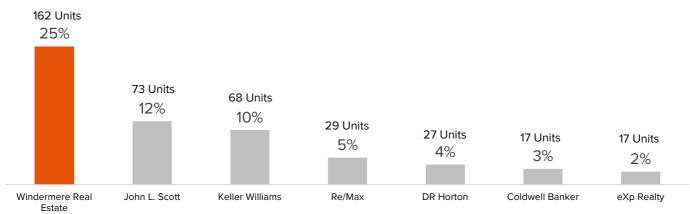


We help more clients buy and sell their properties than any other real estate company in

STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2025





MARKET SHARE* | OCTOBER 31, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	15	5	20	22%
Keller Williams	10	5	15	16%
John L Scott	10	1	11	12%
DR Horton	7	0	7	8%
Real Broker LLC	3	2	5	5%
Re/Max	2	0	2	2%
Coldwell Banker	2	0	2	2%
All other competitors	23	7	30	32%
TOTAL	71	20	91	100%

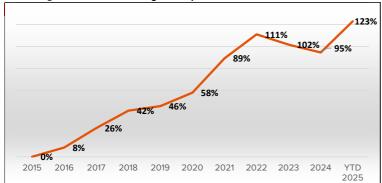
YEAR TO DAT	E SNAPSHOT*	OCTOBER 3	1, 2025		
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	71	58	22%	13	58
List Price vs. Sales Price Ratio	100%	100%	0%	(O)	100%
Original List Price vs. Sales Price Ratio	98%	98%	0%	-	99%
Number of Homes Sold YTD (Total)	278	303	-8%	(25)	282
Unlisted Homes Sold YTD	10	13	0%	(3)	7
Average Days on Market (Sold Listings)	34	33	3%	1	35
Average Sale Price	745,856	783,174	-5%	(37,318)	673,729
	NOV 2024 - OCT 2025	NOV 2023 - OCT 2024	% +/-	# +/-	NOV 2022 - OCT 2023
Number of Homes Sold Rolling 12 Months	323	344	-6%	(21)	323
Average Sale Price Rolling 12 Months	738,142	769,648	-4%	(31,506)	668,498



PREVIOUS MONTH SNAPSHOT* OCTOBER 31, 2025						
	2025	2024	% +/-	# +/-	2023	
Number of New Listings added in October	30	30	0%	-	22	
Number of Pendings in October	23	23	0%	-	24	
Number of Solds in October	31	24	29%	7	31	

10 YEAR AVERAGE SALES PRICE TREND | OCTOBER 31, 2025

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	745,856	15%	123%

OCTOBER 31, 2025

MONTHS SUPPLY OF INVENTORY

2.3



AREA MARKET SURVEY* | OCTOBER 31, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-99	0	0	0
100-199	0	0	1
200-249	0	0	0
250-299	0	0	0
300-349	0	0	1
350-399	1	0	3
400-449	1	0	10
450-499	2	1	13
500-549	2	1	21
550-599	3	3	34
600-649	9	4	43
650-699	6	5	28
700-749	8	0	24
750-799	3	1	24
800-849	3	0	8
850-899	3	1	9
900-949	3	0	6
950-999	7	3	13
1000-1499	13	4	33
1500-1999	4	0	7
2000+	3	0	0
TOTAL			
STANWOOD	71	23	278