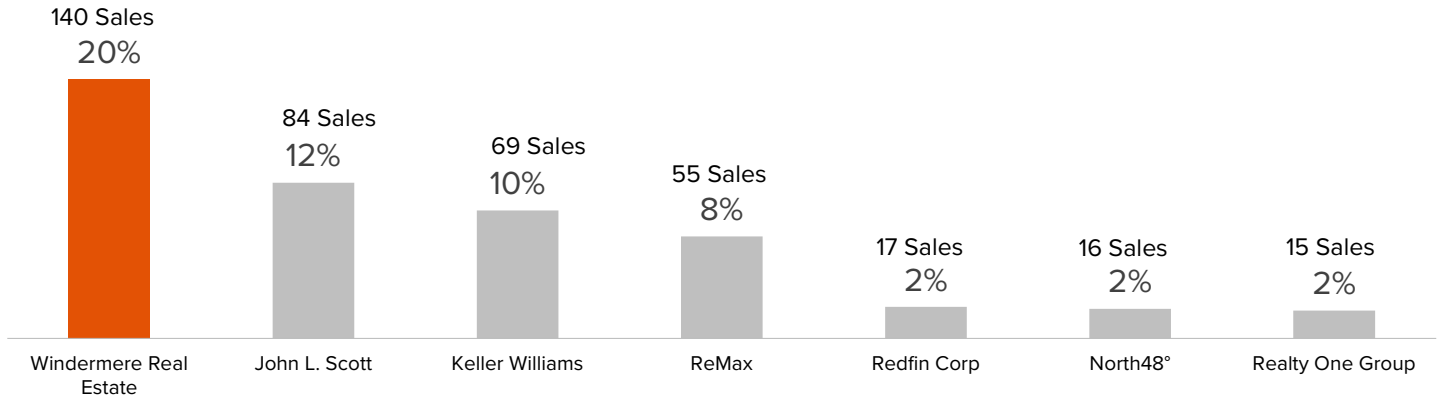




We help more clients buy and sell their properties
than any other real estate company in
STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2025

Sales in Stanwood, WA



MARKET SHARE* | FEBRUARY 28, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	13	3	16	36%
Keller Williams	5	2	7	16%
John L Scott	4	1	5	11%
Re/Max	1	0	1	2%
North48°	0	1	1	2%
Realty One Group	0	0	0	0%
All other competitors with less than 2% market share	10	5	15	33%
TOTAL	33	12	45	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 28, 2025

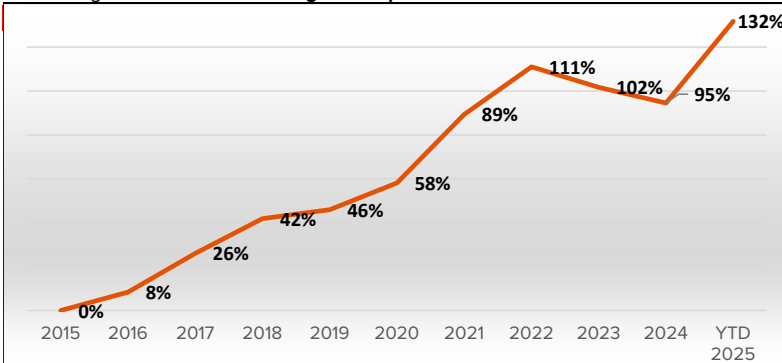
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	33	30	10%	3	46
List Price vs. Sales Price Ratio	99%	100%	-1%	(0)	100%
Original List Price vs. Sales Price Ratio	96%	96%	0%	(0)	94%
Number of Homes Sold YTD (Total)	25	47	-47%	(22)	35
Unlisted Homes Sold YTD	0	0	0%	-	4
Average Days on Market (Sold Listings)	73	58	26%	15	61
Average Sale Price	775,457	684,388	13%	91,069	595,688
Price Difference on Average YTD Sold	13%	15%			
	MAR 2024 - FEB 2025	MAR 2023 - FEB 2024	% +/-	# +/-	MAR 2022 - FEB 2023
Number of Homes Sold Rolling 12 Months	326	340	-4%	(14)	380
Average Sale Price Rolling 12 Months	783,919	686,091	14%	97,828	705,087

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in February	28	23	22%	5	38
Number of Pendings in February	21	37	-43%	(16)	26
Number of Solds in February	16	27	-41%	(11)	15

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2025

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	775,457	19%	132%

FEBRUARY 28, 2025

**MONTHS SUPPLY
OF INVENTORY**

2.1



AREA MARKET SURVEY* | FEBRUARY 28, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-99	0	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	0	0	0
350-399	0	1	0
400-449	0	0	2
450-499	1	1	1
500-549	1	0	2
550-599	1	5	2
600-649	12	8	2
650-699	4	3	3
700-749	1	1	3
750-799	1	3	1
800-849	3	1	1
850-899	0	0	0
900-949	0	1	1
950-999	2	1	1
1000-1499	6	1	6
1500-1999	0	0	0
2000+	1	0	0
TOTAL STANWOOD	33	26	25