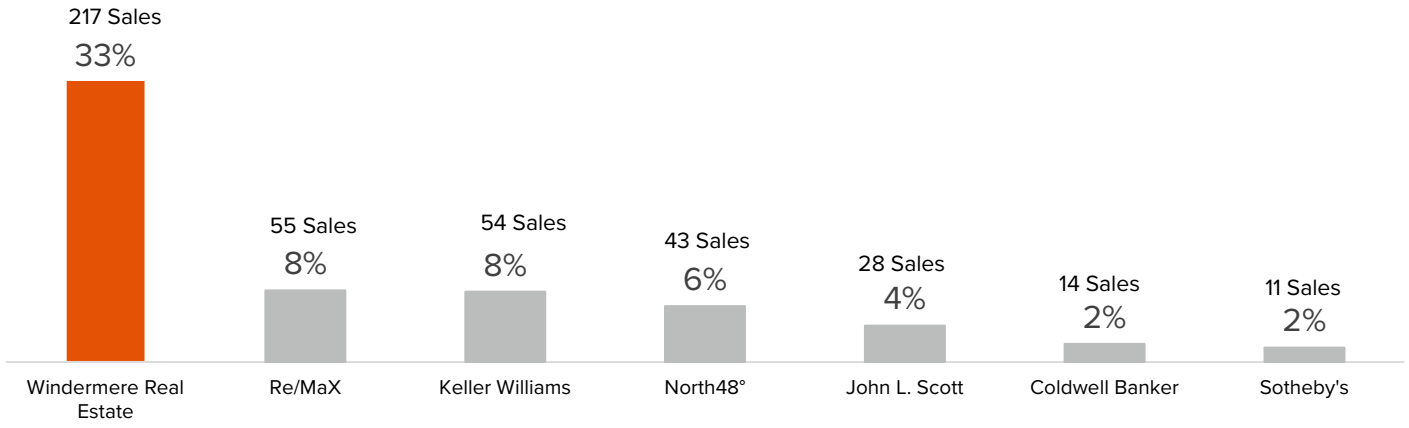




We help more clients buy and sell their properties
than any other real estate company in
CAMANO ISLAND

MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2025

Sales on Camano Island, WA



MARKET SHARE* | FEBRUARY 28, 2025

Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	14	14	28	32%
Re/Max	8	1	9	10%
Keller Williams	4	2	6	7%
North48°	5	1	6	7%
John L. Scott	5	1	6	7%
All other competitors with less than 2% market share	24	8	32	37%
TOTAL	60	27	87	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 28, 2025

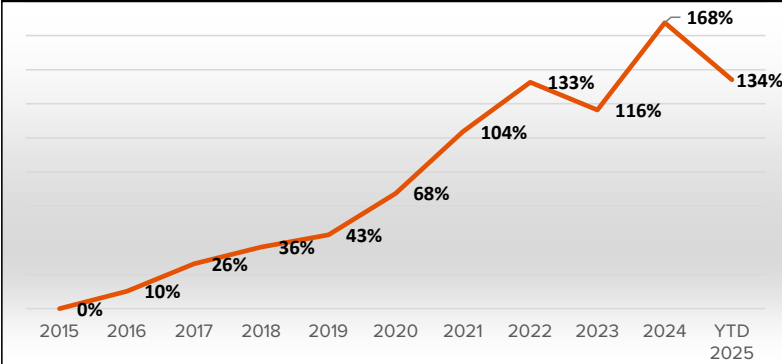
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	60	49	22%	11	35
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	97%
Original List Price vs. Sales Price Ratio	95%	96%	-1%	(0)	93%
Number of Sold Homes YTD	39	21	86%	18	53
Unlisted Homes Sold YTD	0	2	0%	(2)	5
Average Days on Market (Sold Listings)	75	52	44%	23	50
Average Sale Price	803,664	700,118	15%	103,546	683,814
Price Difference on Average YTD Sold	15%	2%			
	MAR 2024 - FEB 2025	MAR 2023 - FEB 2024	% +/-	# +/-	MAR 2022 - FEB 2023
Number of Homes Sold Rolling 12 Months	296	288	3%	8	361
Average Sale Price Rolling 12 Months	821,532	751,966	9%	69,566	782,500

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in February	19	23	-17%	(4)	29
Number of Pendings in February	16	15	7%	1	28
Number of Solds in February	18	15	20%	3	23

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2025

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	343,373	9%	0%
2016	378,272	10%	10%
2017	433,567	15%	26%
2018	467,371	8%	36%
2019	491,938	5%	43%
2020	575,357	17%	68%
2021	699,149	22%	104%
2022	798,999	14%	133%
2023	743,023	-7%	116%
2024	918,663	24%	168%
YTD 2025	803,664	-13%	134%

FEBRUARY 28, 2025

MONTHS SUPPLY
OF INVENTORY

3.2



AREA MARKET SURVEY* | FEBRUARY 28, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-99	0	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	2	0	0
350-399	1	2	1
400-449	1	3	3
450-499	3	1	2
500-549	6	1	4
550-599	3	1	5
600-649	0	0	3
650-699	2	1	4
700-749	2	0	1
750-799	2	1	4
800-849	4	1	0
850-899	2	0	3
900-949	4	0	2
950-999	2	1	2
1000-1499	18	3	3
1500-1999	6	1	0
2000+	2	1	2
TOTAL CAMANO ISLAND	60	17	39