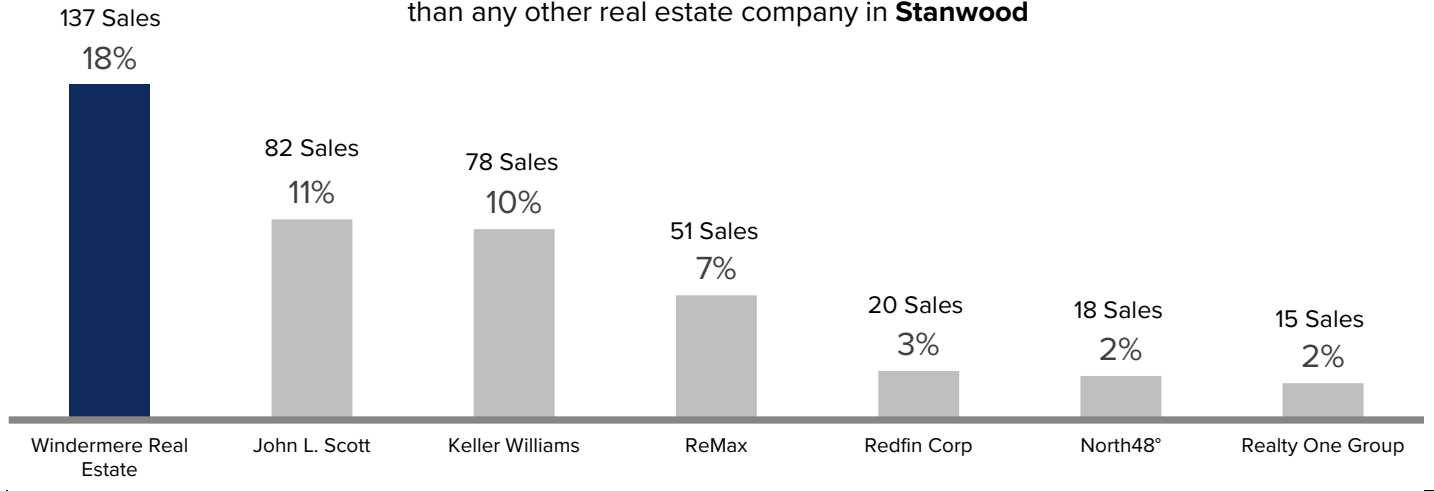




MARKET SHARE* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2024
Sales in Stanwood, WA

We help more clients buy and sell their properties than any other real estate company in **Stanwood**



MARKET SHARE* | OCTOBER 31, 2024
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	6	3	9	17%
Keller Williams	5	4	9	17%
John L Scott	6	2	8	15%
Re/Max	5	1	6	11%
North48°	0	1	1	2%
Realty One Group	0	0	0	0%
All other competitors with less than 2% market share	15	6	21	39%
TOTAL	37	17	54	100%

YEAR TO DATE SNAPSHOT* | OCTOBER 31, 2024

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	33	58	-43%	(25)	56
List Price vs. Sales Price Ratio	100%	100%	0%	-	102%
Number of Homes Sold YTD (Total)	341	288	18%	53	367
Unlisted Homes Sold YTD	9	7	0%	2	11
Average Days on Market (Sold Listings)	31	35	-11%	(4)	18
Average Sale Price	770,101	676,198	14%	93,903	715,716
Price Difference on Average YTD Sold	14%	-6%			

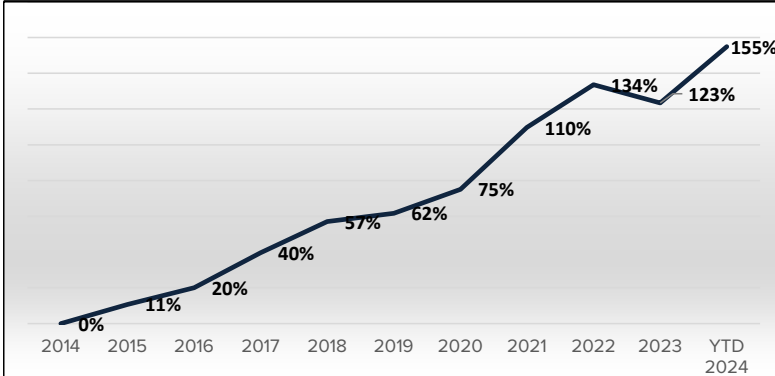
	NOV 2023 - OCT 2024	NOV 2022 - OCT 2023	% +/-	# +/-	NOV 2022 - OCT 2023
Number of Homes Sold Rolling 12 Months	343	322	7%	21	467
Average Sale Price Rolling 12 Months	770,114	669,604	15%	100,510	705,134

PREVIOUS MONTH SNAPSHOT* | OCTOBER 31, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in October	29	22	32%	7	30
Number of Pendings in October	25	24	4%	1	17
Number of Solds in October	23	31	-26%	(8)	17

10 YEAR AVERAGE SALES PRICE TREND | OCTOBER 31, 2024

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

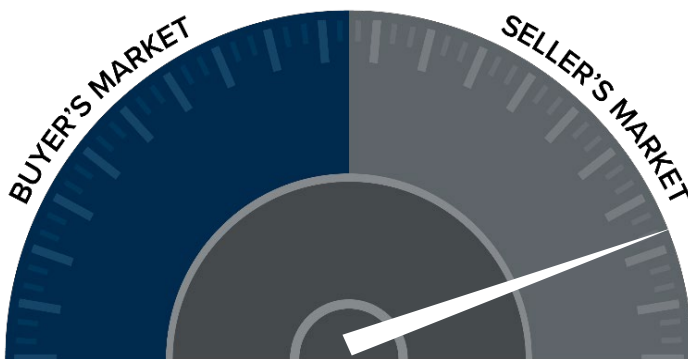


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	302,126	1%	0%
2015	334,567	11%	11%
2016	362,741	8%	20%
2017	421,632	16%	40%
2018	474,529	13%	57%
2019	488,467	3%	62%
2020	528,932	8%	75%
2021	633,476	20%	110%
2022	705,992	11%	134%
2023	675,000	-4%	123%
YTD 2024	770,101	14%	155%

OCTOBER 31, 2024

MONTHS SUPPLY OF INVENTORY

1.6



AREA MARKET SURVEY* | OCTOBER 31, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	0	0	0
100-199	0	0	1
200-249	0	0	1
250-299	0	0	3
300-349	0	1	1
350-399	0	0	5
400-449	1	0	15
450-499	1	2	13
500-549	1	0	23
550-599	4	1	33
600-649	5	0	43
650-699	2	1	49
700-749	1	3	40
750-799	3	1	23
800-849	1	0	7
850-899	4	2	12
900-949	1	1	16
950-999	1	0	15
1000-1499	8	1	29
1500-1999	0	0	10
2000+	0	0	2
TOTAL STANWOOD	33	13	341