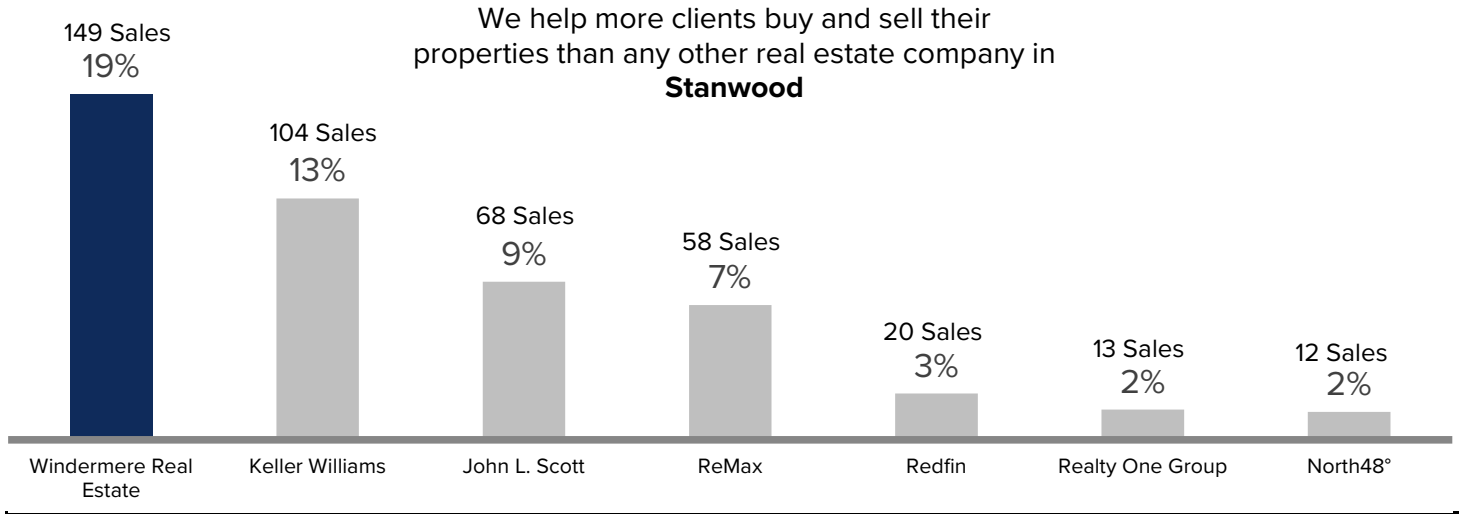




MARKET SHARE* | ROLLING 12 MONTHS ENDED MAY 31, 2024
Sales in Stanwood, WA



MARKET SHARE* | MAY 31, 2024
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	9	3	12	19%
John L. Scott	9	3	12	19%
Keller Williams	6	1	7	11%
Re/Max	5	0	5	8%
North48°	1	1	2	3%
Realty One Group	0	1	1	2%
All other competitors with less than 2% market share	19	5	24	38%
TOTAL	49	14	63	100%

YEAR TO DATE SNAPSHOT* | MAY 31, 2024

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	49	42	17%	7	42
List Price vs. Sales Price Ratio	100%	100%	0%	(0)	103%
Number of Homes Sold YTD (Total)	139	109	28%	30	200
Unlisted Homes Sold YTD	4	5	0%	(1)	5
Average Days on Market (Sold Listings)	33	42	-21%	(9)	12
Average Sale Price	779,716	637,492	22%	142,224	698,201
Price Difference on Average YTD Sold	22%	-9%			

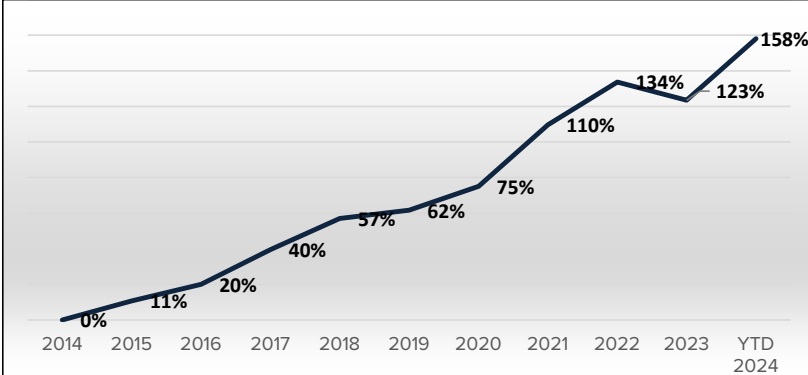
	JUN 2023 - MAY 2024	JUN 2022 - MAY 2023	% +/-	# +/-	JUN 2021 - MAY 2022
Number of Homes Sold Rolling 12 Months	355	324	10%	31	576
Average Sale Price Rolling 12 Months	724,063	691,790	5%	32,273	676,601

PREVIOUS MONTH SNAPSHOT* | MAY 31, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in May	48	28	71%	20	54
Number of Pendings in May	29	28	4%	1	51
Number of Solds in May	33	18	83%	15	40

10 YEAR AVERAGE SALES PRICE TREND | MAY 31, 2024

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	302,126	1%	0%
2015	334,567	11%	11%
2016	362,741	8%	20%
2017	421,632	16%	40%
2018	474,529	13%	57%
2019	488,467	3%	62%
2020	528,932	8%	75%
2021	633,476	20%	110%
2022	705,992	11%	134%
2023	675,000	-4%	123%
YTD 2024	779,716	16%	158%

May 31, 2024
MONTHS SUPPLY
OF INVENTORY

1.4

AREA MARKET SURVEY* | MAY 31, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	4	0	0
100-199	0	0	0
200-249	0	1	0
250-299	0	0	1
300-349	0	0	0
350-399	0	2	4
400-449	1	1	6
450-499	2	1	7
500-549	0	2	10
550-599	1	3	12
600-649	2	3	18
650-699	5	4	25
700-749	0	9	15
750-799	6	3	7
800-849	3	3	2
850-899	4	0	7
900-949	3	4	5
950-999	2	1	6
1000-1499	8	2	10
1500-1999	7	0	3
2000+	1	0	1

TOTAL STANWOOD	49	39	139
-----------------------	-----------	-----------	------------

