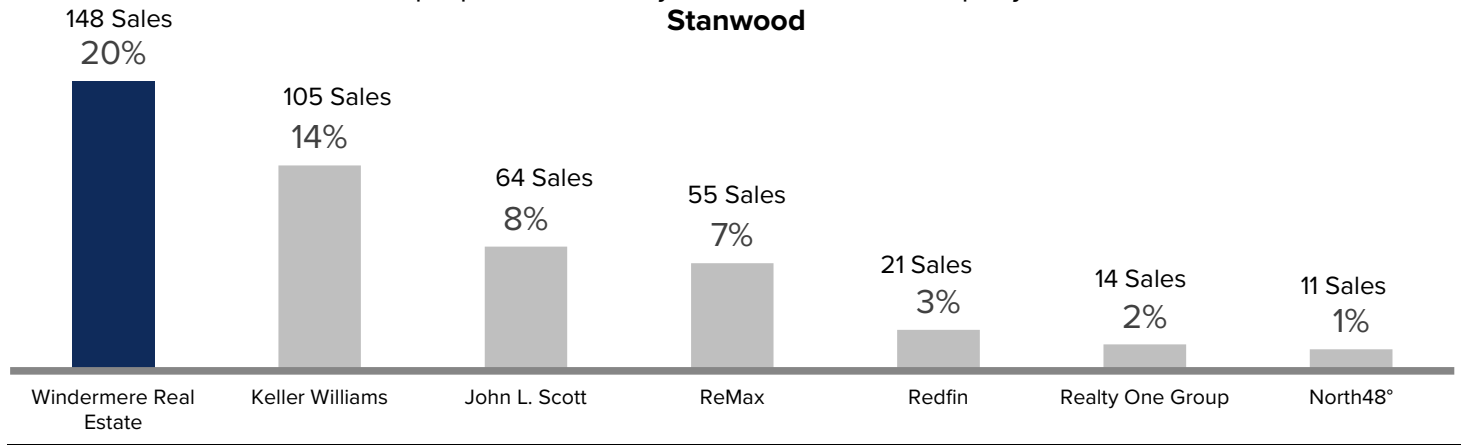




MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 29, 2024
Sales in Stanwood, WA

We help more clients buy and sell their
properties than any other real estate company in
Stanwood



MARKET SHARE* | FEBRUARY 29, 2024
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	4	2	6	16%
Keller Williams	1	2	3	8%
John L. Scott	4	1	5	13%
Re/Max	4	0	4	11%
North48°	0	1	1	3%
Realty One Group	0	0	0	0%
All other competitors with less than 2% market share	12	7	19	50%
TOTAL	25	13	38	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 29, 2024

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	30	46	-35%	(16)	10
List Price vs. Sales Price Ratio	100%	99%	1%	0	102%
Number of Homes Sold YTD (Total)	47	35	34%	12	66
Unlisted Homes Sold YTD	0	4	0%	(4)	2
Average Days on Market (Sold Listings)	58	61	-5%	(3)	20
Average Sale Price	684,388	575,688	19%	108,700	642,480
Price Difference on Average YTD Sold	19%	-10%			

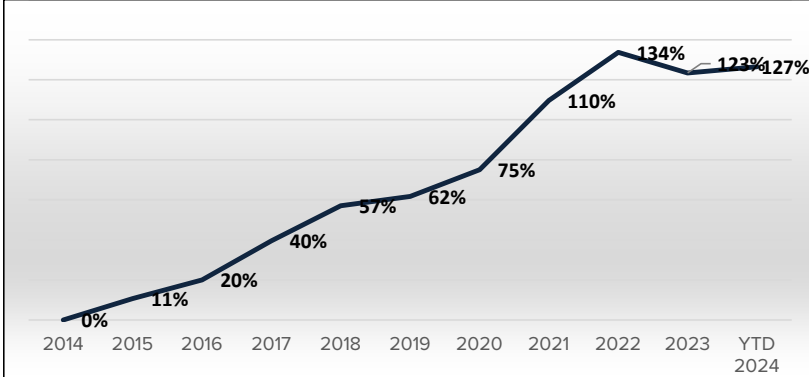
	MAR 2023 - FEB 2024	MAR 2022 - FEB 2023	% +/-	# +/-	MAR 2021 - FEB 2022
Number of Homes Sold Rolling 12 Months	340	380	-11%	(40)	587
Average Sale Price Rolling 12 Months	685,147	705,087	-3%	(19,940)	647,247

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 29, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in February	31	38	-18%	(7)	35
Number of Pendings in February	40	26	54%	14	32
Number of Solds in February	27	15	80%	12	26

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 29, 2024

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	302,126	1%	0%
2015	334,567	11%	11%
2016	362,741	8%	20%
2017	421,632	16%	40%
2018	474,529	13%	57%
2019	488,467	3%	62%
2020	528,932	8%	75%
2021	633,476	20%	110%
2022	705,992	11%	134%
2023	675,000	-4%	123%
YTD 2024	684,388	1%	127%

FEBRUARY 29, 2024

**MONTHS SUPPLY
OF INVENTORY**

.9

AREA MARKET SURVEY* | FEBRUARY 29, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	6	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	0	0	0
350-399	2	1	1
400-449	2	0	2
450-499	2	2	3
500-549	0	4	4
550-599	1	4	4
600-649	2	4	7
650-699	4	9	11
700-749	1	8	7
750-799	1	1	3
800-849	0	1	0
850-899	2	3	1
900-949	0	2	0
950-999	1	2	2
1000-1499	3	4	1
1500-1999	2	1	1
2000+	1	0	0

TOTAL STANWOOD	30	46	47
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