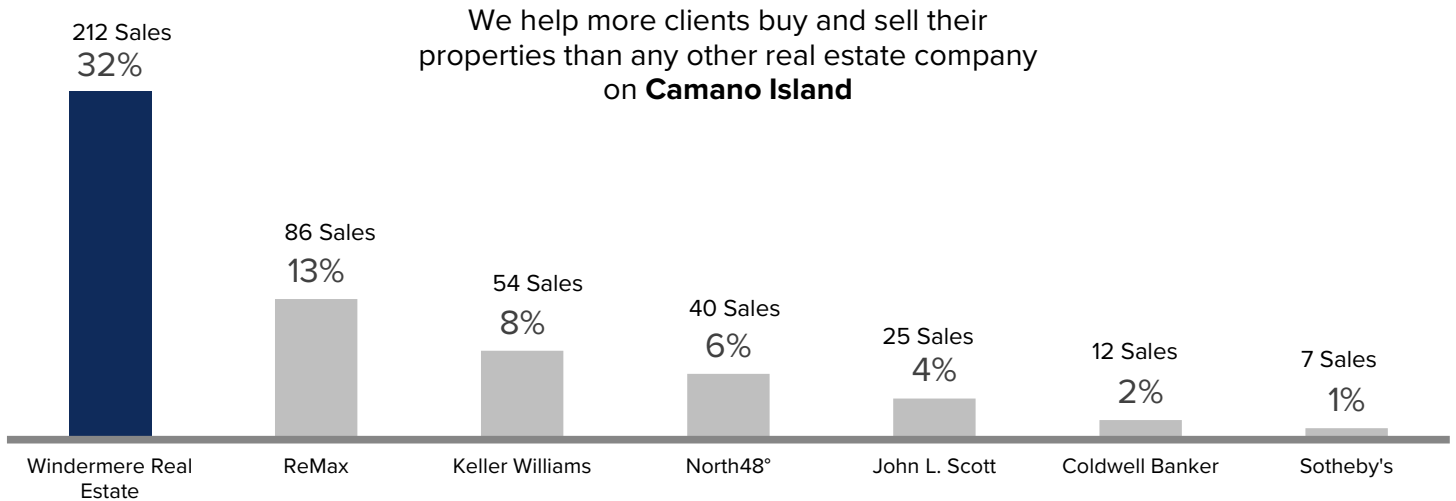




MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 29, 2024

Sales on Camano Island, WA



MARKET SHARE* | FEBRUARY 29, 2024

Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	16	11	27	40%
ReMax	3	2	5	7%
Keller Williams	0	2	2	3%
North48°	2	1	3	4%
John L. Scott	0	0	0	0%
All other competitors with less than 2% market share	22	9	31	46%
TOTAL	43	25	68	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 29, 2024

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	49	35	40%	14	19
List Price vs. Sales Price Ratio	99%	95%	5%	0	103%
Number of Sold Homes YTD	21	53	-60%	(32)	47
Unlisted Homes Sold YTD	2	5	-60%	(3)	2
Average Days on Market (Sold Listings)	52	50	4%	2	17
Average Sale Price	700,118	683,814	2%	16,304	823,202
Price Difference on Average YTD Sold	2%	-17%			

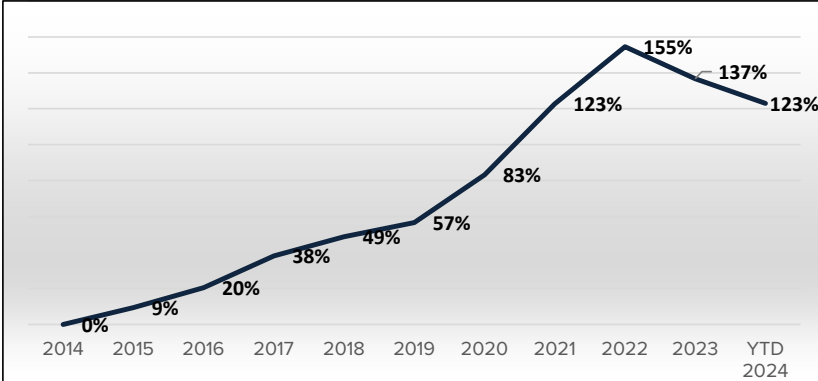
	MAR 2023 - FEB 2024	MAR 2022 - FEB 2023	% +/-	# +/-	MAR 2021 - FEB 2022
Number of Homes Sold Rolling 12 Months	287	361	-20%	(74)	480
Average Sale Price Rolling 12 Months	751,590	782,500	-4%	(30,910)	719,817

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 29, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in February	23	29	-21%	(6)	30
Number of Pendings in February	15	28	-46%	(13)	19
Number of Solds in February	14	23	-39%	(9)	21

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 29, 2024

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	313,938	4%	0%
2015	343,373	9%	9%
2016	378,272	10%	20%
2017	433,567	15%	38%
2018	467,371	8%	49%
2019	491,938	5%	57%
2020	575,357	17%	83%
2021	699,149	22%	123%
2022	798,999	14%	155%
2023	743,023	-7%	137%
YTD 2024	700,118	-6%	123%

FEBRUARY 29, 2024

**MONTHS SUPPLY
OF INVENTORY**

3.1

AREA MARKET SURVEY* | FEBRUARY 29, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	3	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	2
300-349	0	0	1
350-399	0	0	1
400-449	3	1	1
450-499	1	1	1
500-549	1	0	2
550-599	2	1	0
600-649	5	4	1
650-699	3	3	3
700-749	1	0	2
750-799	4	2	0
800-849	1	1	1
850-899	2	0	1
900-949	4	1	0
950-999	1	0	1
1000-1499	10	0	4
1500-1999	3	1	0
2000+	5	0	0
TOTAL CAMANO ISLAND	49	15	21

