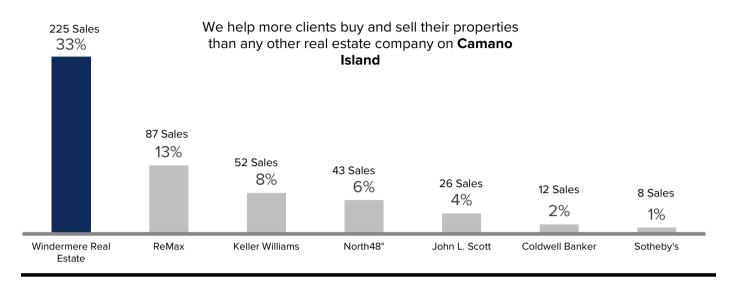




MARKET SHARE* | ROLLING 12 MONTHS ENDED JANUARY 31, 2024 Sales on Camano Island, WA



MARKET SHARE* | JANUARY 31, 2024 Listings on Camano Island, WA

			TOTAL	MARKET
	RESIDENTIAL	LAND	LISTINGS	SHARE
Windermere Real Estate	14	7	21	33%
ReMax	6	1	7	11%
Keller Williams	2	2	4	6%
North48°	1	1	2	3%
John L. Scott	0	0	0	0%
All other competitors with less than 2% market share	21	9	30	47%
TOTAL	44	20	64	100%

YEAR TO DATE SNAPSHOT* | JANUARY 31, 2024

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	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	45	47	-4%	(2)	12
List Price vs. Sales Price Ratio	101%	98%	3%	0	102%
Number of Sold Homes YTD	6	21	-71%	(15)	21
Unlisted Homes Sold YTD	0	1	-100%	(1)	1
Average Days on Market (Sold Listings)	34	43	-21%	(9)	16
Average Sale Price	918,663	643,278	43%	275,385	829,250
Price Difference on Average YTD Sold	43%	-22%			
	FEB 2023 - JAN 2024	FEB 2022 - JAN 2023	% +/-	# +/-	FEB 2021 - JAN 2022
Number of Homes Sold Rolling 12 Months	295	359	-18%	(64)	483

752,337

-5%

(37,384)

789,721

Average Sale Price Rolling 12 Months

708,130

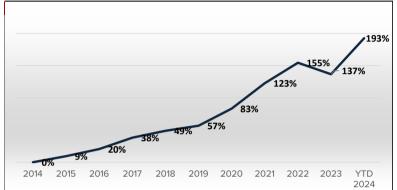


PREVIOUS MONTH SNAPSHOT* | JANUARY 31, 20224

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in January	9	20	-55%	(11)	24
Number of Pendings in January	10	22	-55%	(12)	20
Number of Solds in January	6	19	-68%	(13)	17

10 YEAR AVERAGE SALES PRICE TREND | JANUARY 31, 2024

Percentages based on the average sales price for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	313,938	4%	0%
2015	343,373	9%	9%
2016	378,272	10%	20%
2017	433,567	15%	38%
2018	467,371	8%	49%
2019	491,938	5%	57%
2020	575,357	17 %	83%
2021	699,149	22%	123%
2022	798,999	14%	155%
2023	743,023	-7 %	137%
YTD 2024	918,663	24%	193%

JANUARY 31, 2024 MONTHS SUPPLY OF INVENTORY 7.3



AREA MARKET SURVEY* | **JANUARY 31, 2024**

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	0	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	1	0
300-349	0	1	0
350-399	0	1	0
400-449	1	1	0
450-499	1	0	1
500-549	0	0	0
550-599	4	1	0
600-649	3	1	0
650-699	5	2	1
700-749	0	1	0
750-799	4	2	0
800-849	2	0	0
850-899	4	0	1
900-949	4	0	0
950-999	1	1	1
1000-1499	9	1	2
1500-1999	3	0	0
2000+	4	0	0
TOTAL CAMANO			