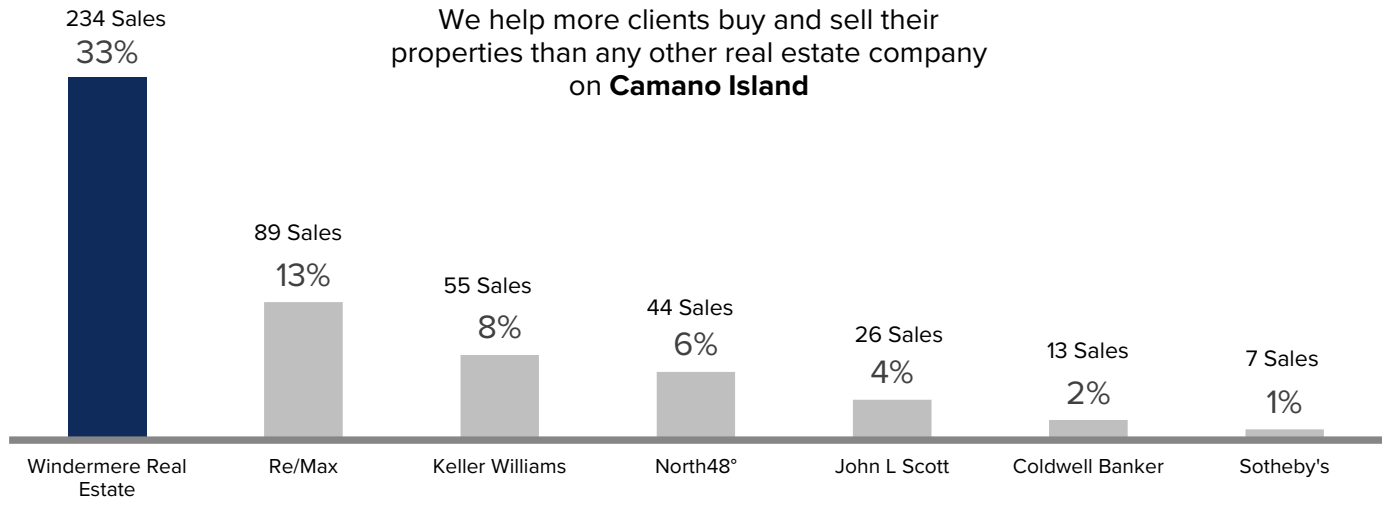




MARKET SHARE* | ROLLING 12 MONTHS ENDED DECEMBER 31, 2023 Sales on Camano Island, WA



MARKET SHARE* | DECEMBER 31, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	16	9	25	34%
ReMax	6	3	9	12%
Keller Williams	1	1	2	3%
North48°	3	1	4	5%
John L. Scott	1	0	1	1%
All other competitors with less than 2% market share	24	9	33	45%
TOTAL	51	23	74	100%

YEAR TO DATE SNAPSHOT* | JANUARY 8, 2024

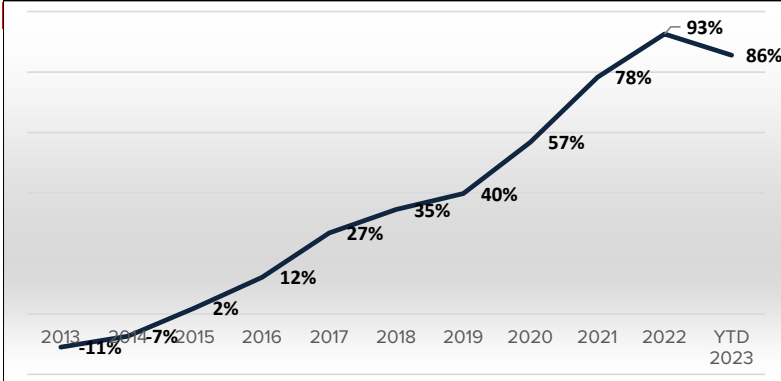
	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	47	48	-2%	(1)	14
List Price vs. Sales Price Ratio	99%	101%	-2%	(0)	104%
Number of Sold Homes YTD	308	355	-13%	(47)	497
Unlisted Homes Sold YTD	10	20	-50%	(10)	38
Average Days on Market (Sold Listings)	37	21	76%	16	17
Average Sale Price	743,023	798,999	-7%	(55,976)	699,149
Price Difference on Average YTD Sold	-7%	14%			
	JAN 2023 - DEC 2023	JAN 2022 - DEC 2022	% +/-	# +/-	JAN 2021 - DEC 2021
Number of Homes Sold Rolling 12 Months	308	355	-13%	(47)	491

PREVIOUS MONTH SNAPSHOT* | DECEMBER 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in December	11	6	83%	5	17
Number of Pendings in December	8	13	-38%	(5)	22
Number of Solds in December	19	8	138%	11	44

10 YEAR AVERAGE SALES PRICE TREND | DECEMBER 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	743,023	-7%	86%

AREA MARKET SURVEY* | JANUARY 8, 2024

DECEMBER 31, 2023
MONTHS SUPPLY
OF INVENTORY

2.6



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	3
250-299	0	0	0%	4
300-349	1	0	0%	3
350-399	0	1	100%	12
400-449	1	1	100%	17
450-499	1	1	100%	27
500-549	0	0	0%	23
550-599	2	1	50%	38
600-649	2	1	50%	19
650-699	4	1	25%	28
700-749	1	0	0%	8
750-799	4	0	0%	18
800-849	3	0	0%	10
850-899	3	0	0%	14
900-949	5	0	0%	9
950-999	2	1	50%	18
1000-1499	11	3	27%	48
1500-1999	3	0	0%	9
2000+	4	0	0%	0
TOTAL CAMANO ISLAND	47	10	21%	308