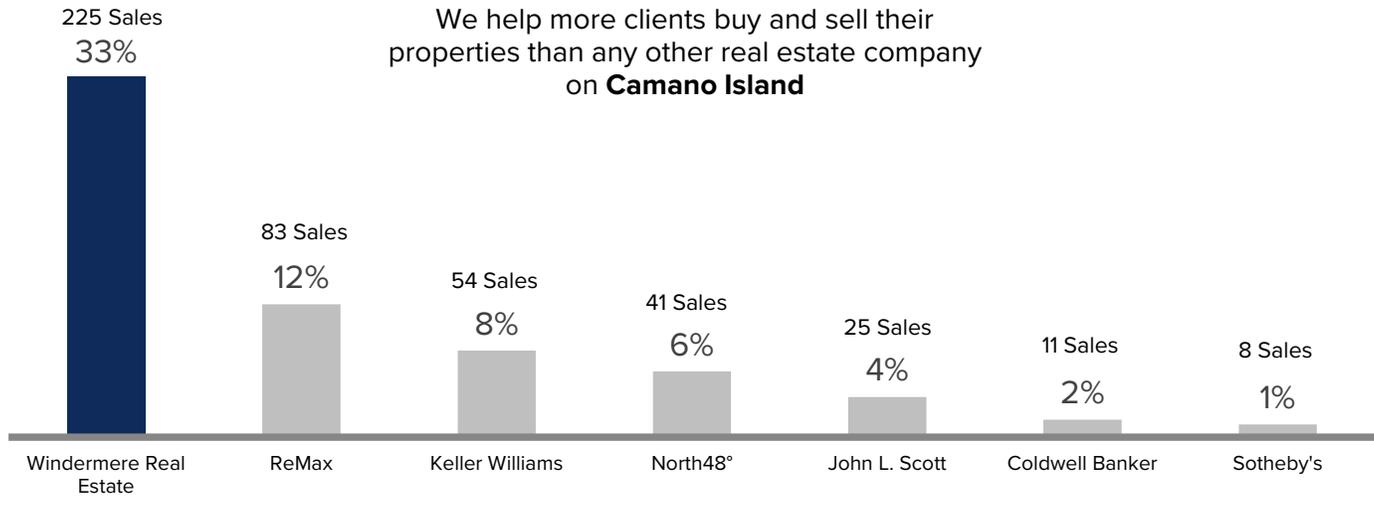




MARKET SHARE* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2023 Sales on Camano Island, WA



MARKET SHARE* | OCTOBER 31, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	32	1	33	36%
ReMax	6	4	10	11%
Keller Williams	4	2	6	7%
North48°	2	1	3	3%
John L. Scott	1	0	1	1%
All other competitors with less than 2% market share	12	26	38	42%
TOTAL	57	34	91	100%

YEAR TO DATE SNAPSHOT* | NOVEMBER 8, 2023

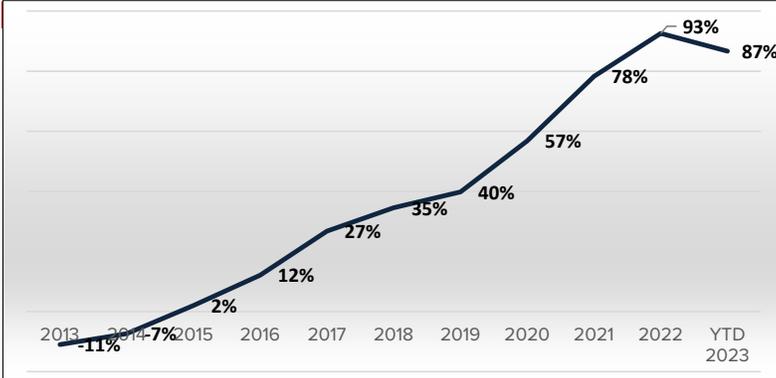
	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	54	82	-34%	(28)	25
List Price vs. Sales Price Ratio	99%	102%	-3%	(0)	104%
Number of Sold Homes YTD	271	335	-19%	(64)	429
Unlisted Homes Sold YTD	9	20	-55%	(11)	31
Average Days on Market (Sold Listings)	37	19	95%	18	16
Average Sale Price	751,744	808,778	-7%	(57,034)	700,196
Price Difference on Average YTD Sold	-7%	16%			
	NOV 2022 - OCT 2023	NOV 2021 - OCT 2022	% +/-	# +/-	NOV 2020 - OCT 2021
Number of Homes Sold Rolling 12 Months	296	408	-27%	(112)	509

PREVIOUS MONTH SNAPSHOT* | OCTOBER 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in October	23	32	-28%	(9)	40
Number of Pendings in October	16	18	-11%	(2)	38
Number of Solds in October	19	38	-50%	(19)	39

10 YEAR AVERAGE SALES PRICE TREND | OCTOBER 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	751,744	-6%	87%

AREA MARKET SURVEY* | NOVEMBER 8, 2023

OCTOBER 31, 2023
MONTHS SUPPLY
OF INVENTORY

3.0



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	3
250-299	1	1	100%	3
300-349	0	0	0%	2
350-399	2	0	0%	11
400-449	1	2	200%	13
450-499	2	2	100%	24
500-549	5	0	0%	21
550-599	3	5	167%	32
600-649	2	1	50%	16
650-699	8	1	13%	25
700-749	0	0	0%	6
750-799	4	4	100%	15
800-849	3	0	0%	10
850-899	2	1	50%	13
900-949	4	0	0%	9
950-999	2	1	50%	17
1000-1499	8	5	63%	42
1500-1999	4	0	0%	9
2000+	3	0	0%	0
TOTAL CAMANO ISLAND	54	23	43%	271