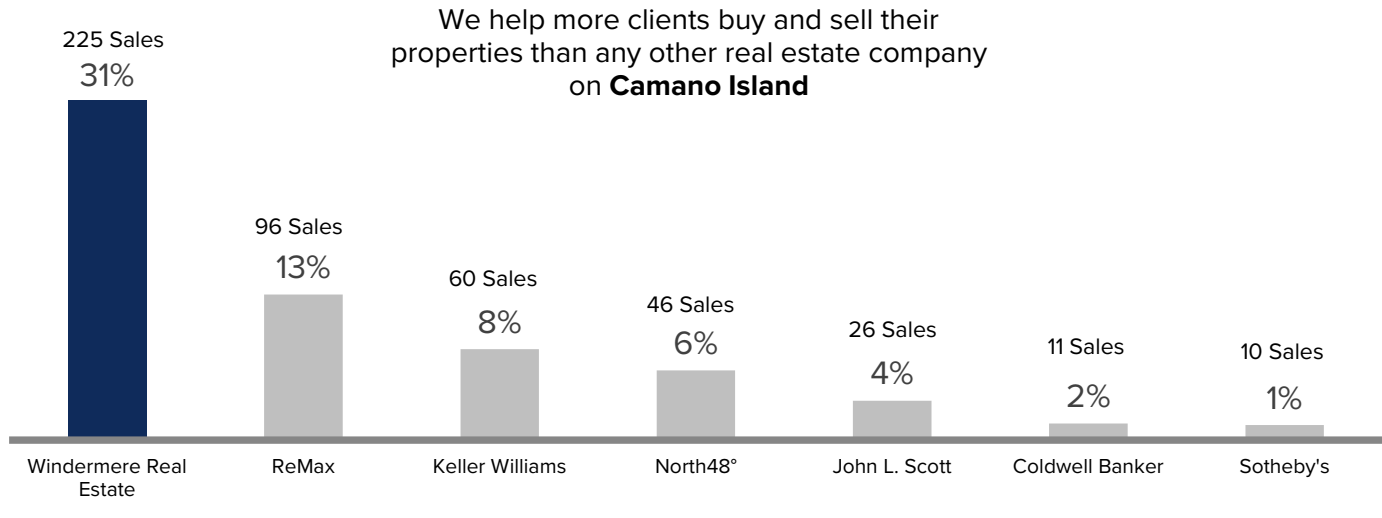




MARKET SHARE* | ROLLING 12 MONTHS ENDED SEPTEMBER 30, 2023 Sales on Camano Island, WA



MARKET SHARE* | SEPTEMBER 30, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	20	14	34	36%
ReMax	11	5	16	17%
Keller Williams	2	4	6	6%
North48°	2	0	2	2%
John L. Scott	2	1	3	3%
All other competitors with less than 2% market share	22	11	33	35%
TOTAL	59	35	94	100%

YEAR TO DATE SNAPSHOT* | OCTOBER 6, 2023

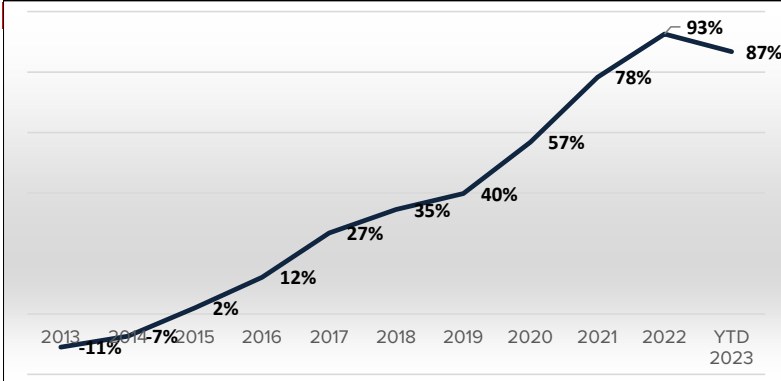
	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	59	84	-30%	(25)	36
List Price vs. Sales Price Ratio	99%	102%	-3%	(0)	105%
Number of Sold Homes YTD	252	297	-15%	(45)	388
Unlisted Homes Sold YTD	8	17	-53%	(9)	31
Average Days on Market (Sold Listings)	37	18	106%	19	16
Average Sale Price	752,699	807,908	-7%	(55,209)	700,969
Price Difference on Average YTD Sold	-7%	15%			
	OCT 2022 - SEPT 2023	OCT 2021 - SEPT 2022	% +/-	# +/-	OCT 2020 - SEPT 2021
Number of Homes Sold Rolling 12 Months	313	437	-28%	(124)	514

PREVIOUS MONTH SNAPSHOT* | SEPTEMBER 30, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in September	34	50	-32%	(16)	42
Number of Pendings in September	21	33	-36%	(12)	47
Number of Solds in September	21	27	-22%	(6)	55

10 YEAR AVERAGE SALES PRICE TREND | SEPTEMBER 30, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	752,699	-6%	87%

AREA MARKET SURVEY* | OCTOBER 6, 2023

SEPTEMBER 30, 2023
MONTHS SUPPLY
OF INVENTORY

2.8



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	3
250-299	1	0	0%	3
300-349	0	0	0%	2
350-399	1	1	100%	11
400-449	2	1	50%	12
450-499	2	2	100%	21
500-549	4	0	0%	21
550-599	3	2	67%	28
600-649	1	3	300%	15
650-699	7	4	57%	22
700-749	1	1	100%	5
750-799	5	0	0%	15
800-849	4	1	25%	9
850-899	2	0	0%	12
900-949	3	1	33%	8
950-999	4	1	25%	17
1000-1499	12	3	25%	40
1500-1999	4	0	0%	8
2000+	3	0	0%	0
TOTAL CAMANO ISLAND	59	20	34%	252