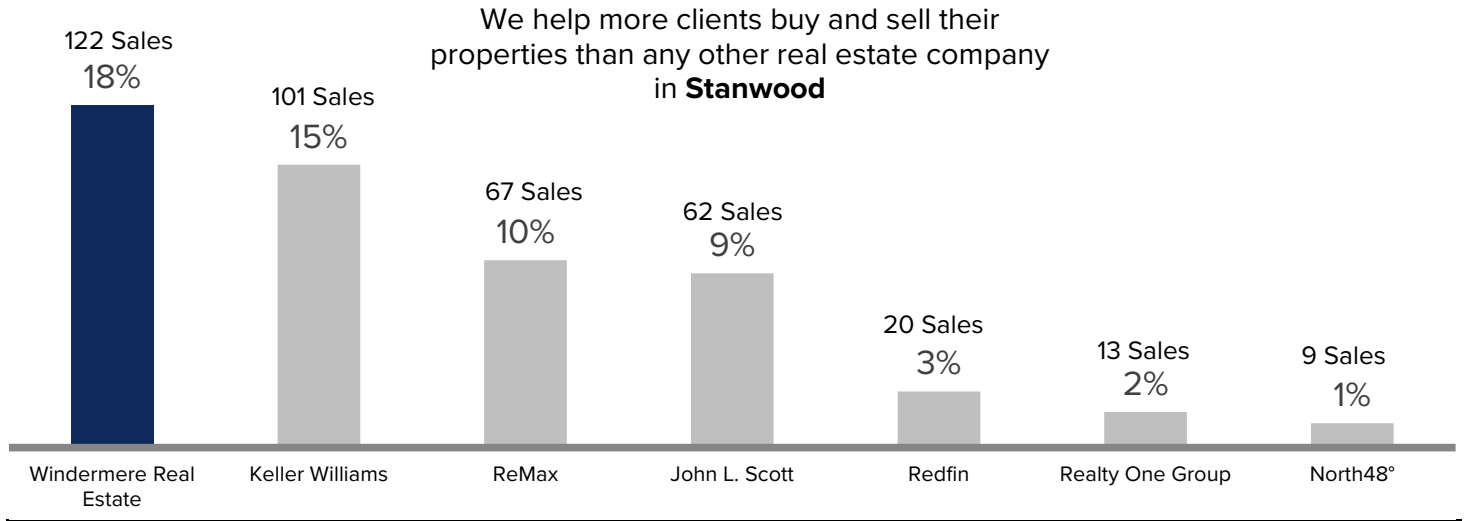




MARKET SHARE* | ROLLING 12 MONTHS ENDED AUGUST 31, 2023
Sales in Stanwood, WA



MARKET SHARE* | AUGUST 31, 2023
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	13	5	18	26%
Keller Williams	2	5	7	10%
John L. Scott	4	3	7	10%
Re/Max	2	0	2	3%
North48°	2	1	3	4%
Realty One Group	2	0	2	3%
All other competitors with less than 2% market share	25	4	29	43%
TOTAL	50	18	68	100%

YEAR TO DATE SNAPSHOT* | SEPTEMBER 8, 2023

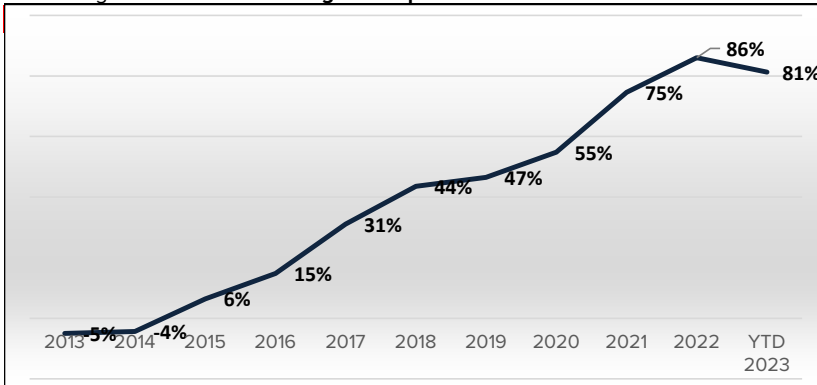
	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	55	75	-27%	(20)	29
List Price vs. Sales Price Ratio	100%	103%	-3%	(0)	104%
Number of Homes Sold YTD (Total)	220	246	-11%	(26)	292
Unlisted Homes Sold YTD	7	6	17%	1	13
Average Days on Market (Sold Listings)	34	12	183%	22	15
Average Sale Price	672,345	718,056	-6%	(45,711)	595,394
Price Difference on Average YTD Sold	-6%	21%			
	SEPT 2022 - AUG 2023	SEPT 2021 - AUG 2022	% +/-	# +/-	SEPT 2020 - AUG 2021
Number of Homes Sold Rolling 12 Months	310	540	-43%	(230)	630

PREVIOUS MONTH SNAPSHOT* | AUGUST 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in August	35	43	-19%	(8)	73
Number of Pendings in August	34	31	10%	3	61
Number of Solds in August	40	37	8%	3	57

10 YEAR AVERAGE SALES PRICE TREND | AUGUST 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

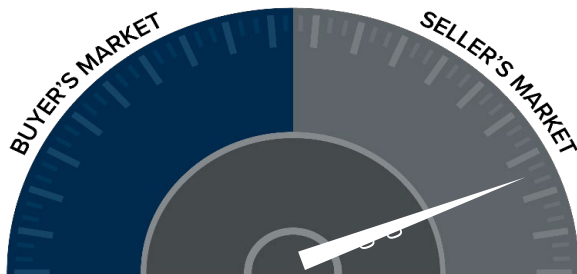


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	300,148	17%	-5%
2014	302,126	1%	-4%
2015	334,567	11%	6%
2016	362,741	8%	15%
2017	421,632	16%	31%
2018	474,529	13%	44%
2019	488,467	3%	47%
2020	528,932	8%	55%
2021	633,476	20%	75%
2022	705,992	11%	86%
YTD 2023	672,345	-5%	81%

AREA MARKET SURVEY* | SEPTEMBER 8, 2023

AUGUST 31, 2023
MONTHS SUPPLY
OF INVENTORY

1.2



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	1	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	0
250-299	0	2	200%	5
300-349	1	0	0%	2
350-399	0	0	0%	8
400-449	0	1	100%	15
450-499	2	6	300%	23
500-549	4	2	200%	18
550-599	5	5	100%	16
600-649	6	6	100%	23
650-699	8	5	63%	35
700-749	4	6	150%	20
750-799	5	4	80%	9
800-849	1	1	100%	3
850-899	5	6	120%	15
900-949	1	0	0%	5
950-999	1	0	0%	6
1000-1499	8	5	63%	16
1500-1999	3	0	0%	1
2000+	0	0	0%	0
TOTAL STANWOOD	55	49	89%	220