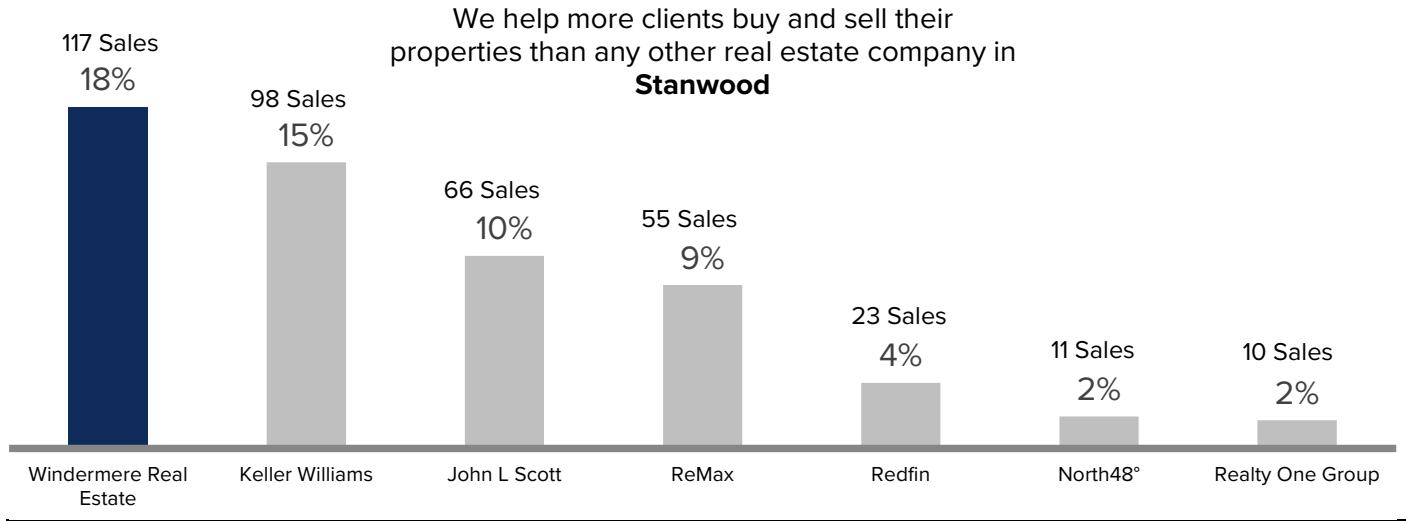




MARKET SHARE* | ROLLING 12 MONTHS ENDED JULY 31, 2023
Sales in Stanwood, WA



MARKET SHARE* | JULY 31, 2023
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	13	5	18	22%
Keller Williams	4	6	10	12%
John L. Scott	4	4	8	10%
Re/Max	4	6	10	12%
North48°	1	1	2	2%
Realty One Group	0	0	0	0%
All other competitors with less than 2% market share	27	6	33	41%
TOTAL	53	28	81	100%

YEAR TO DATE SNAPSHOT* | AUGUST 7, 2023

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	47	75	-37%	(28)	29
List Price vs. Sales Price Ratio	100%	103%	-3%	(0)	104%
Number of Homes Sold YTD (Total)	179	246	-27%	(67)	292
Unlisted Homes Sold YTD	6	6	0%	-	13
Average Days on Market (Sold Listings)	36	12	200%	24	15
Average Sale Price	671,166	718,056	-7%	(46,890)	595,394
Price Difference on Average YTD Sold	-7%	21%			

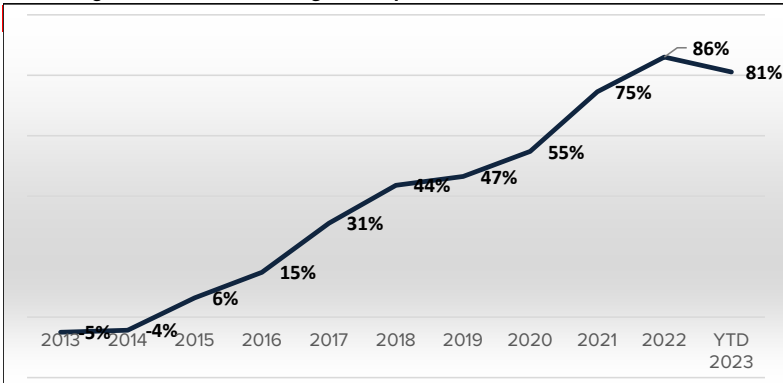
	AUG 2022 - JULY 2023	AUG 2021 - JULY 2022	% +/-	# +/-	AUG 2020 - JULY 2021
Number of Homes Sold Rolling 12 Months	306	561	-45%	(255)	629

PREVIOUS MONTH SNAPSHOT* | JULY 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in July	40	54	-26%	(14)	76
Number of Pendings in July	39	35	11%	4	52
Number of Solds in July	34	33	3%	1	62

10 YEAR AVERAGE SALES PRICE TREND | JULY 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

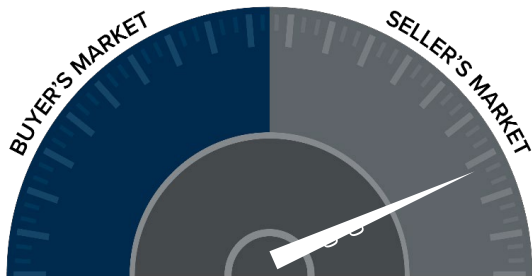


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	300,148	17%	-5%
2014	302,126	1%	-4%
2015	334,567	11%	6%
2016	362,741	8%	15%
2017	421,632	16%	31%
2018	474,529	13%	44%
2019	488,467	3%	47%
2020	528,932	8%	55%
2021	633,476	20%	75%
2022	705,992	11%	86%
YTD 2023	671,166	-5%	81%

AREA MARKET SURVEY* | AUGUST 7, 2023

JULY 31, 2023
MONTHS SUPPLY
OF INVENTORY

1.5



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	2	0	0%	0
100-199	0	0	0%	1
200-249	0	0	0%	0
250-299	0	1	100%	3
300-349	1	3	300%	2
350-399	0	1	100%	5
400-449	0	0	0%	15
450-499	1	5	500%	21
500-549	0	4	400%	15
550-599	7	6	86%	11
600-649	1	7	700%	18
650-699	9	7	78%	29
700-749	6	8	133%	14
750-799	1	6	600%	5
800-849	1	1	100%	3
850-899	3	8	267%	13
900-949	2	0	0%	4
950-999	2	0	0%	6
1000-1499	8	4	50%	13
1500-1999	3	0	0%	1
2000+	0	0	0%	0
TOTAL STANWOOD	47	61	130%	179