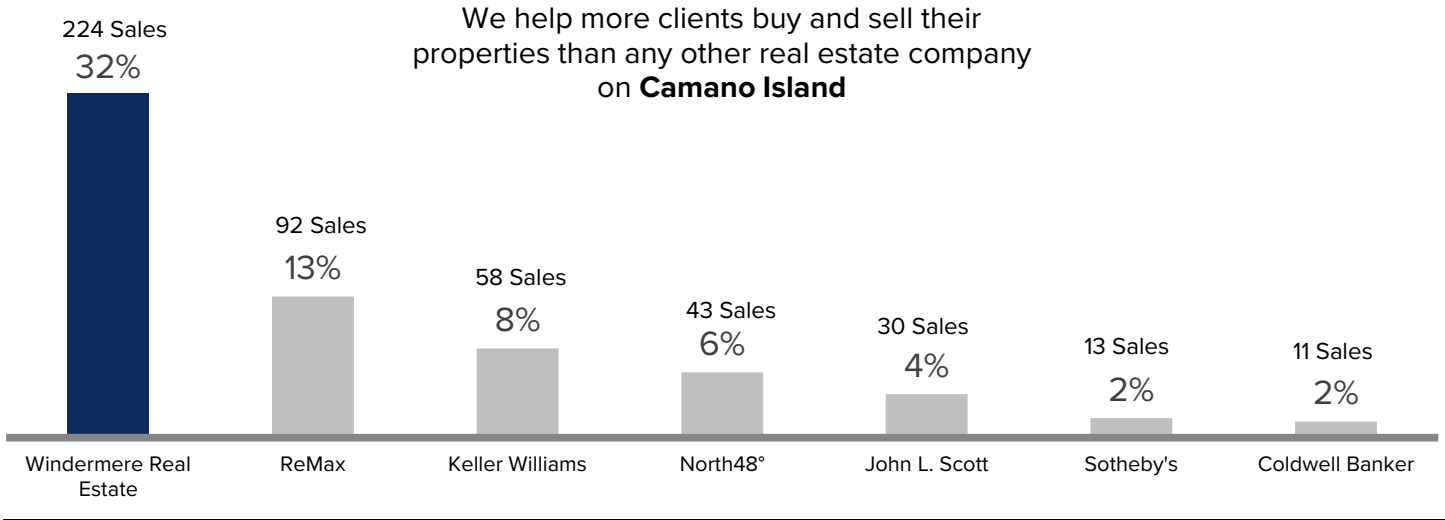




MARKET SHARE* | ROLLING 12 MONTHS ENDED JULY 31, 2023
Sales on Camano Island, WA



MARKET SHARE* | JULY 31, 2023
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	18	11	29	35%
ReMax	11	4	15	18%
Keller Williams	2	3	5	6%
North48°	3	1	4	5%
John L. Scott	4	0	4	5%
All other competitors with less than 2% market share	17	10	27	32%
TOTAL	55	29	84	100%

YEAR TO DATE SNAPSHOT* | AUGUST 7, 2023

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	54	74	-27%	(20)	36
List Price vs. Sales Price Ratio	99%	103%	-4%	(0)	105%
Number of Sold Homes YTD	192	236	-19%	(44)	246
Unlisted Homes Sold YTD	5	16	-69%	(11)	24
Average Days on Market (Sold Listings)	37	16	131%	21	16
Average Sale Price	738,033	832,035	-11%	(94,002)	691,616
Price Difference on Average YTD Sold	-11%	20%			

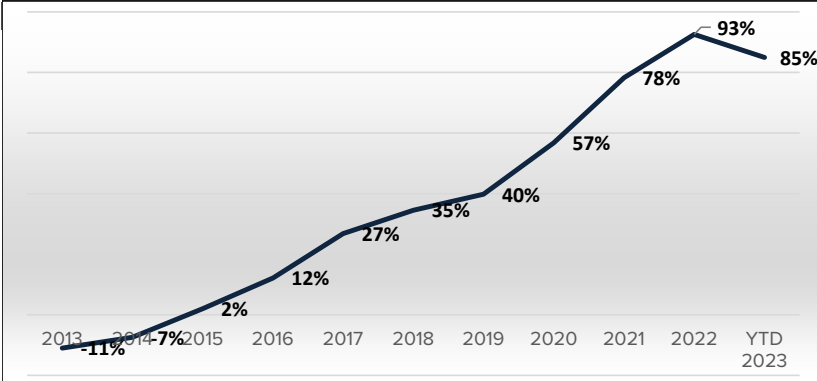
	AUG 2022 - JULY 2023	AUG 2021 - JULY 2022	% +/-	# +/-	AUG 2020 - JULY 2021
Number of Homes Sold Rolling 12 Months	315	434	-27%	(119)	517

PREVIOUS MONTH SNAPSHOT* | JULY 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in July	35	61	-43%	(26)	53
Number of Pendings in July	45	42	7%	3	46
Number of Solds in July	28	34	-18%	(6)	56

10 YEAR AVERAGE SALES PRICE TREND | JULY 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	738,033	-8%	85%

AREA MARKET SURVEY* | AUGUST 7, 2023

JULY 31, 2023
MONTHS SUPPLY
OF INVENTORY

2.0



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	2	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	3
250-299	1	0	0%	2
300-349	0	0	0%	1
350-399	1	0	0%	9
400-449	1	3	300%	9
450-499	2	1	50%	18
500-549	0	4	400%	17
550-599	1	1	100%	23
600-649	1	4	400%	13
650-699	4	4	100%	15
700-749	3	2	67%	3
750-799	3	3	100%	10
800-849	3	0	0%	9
850-899	2	0	0%	10
900-949	2	2	100%	3
950-999	2	4	200%	14
1000-1499	16	8	50%	28
1500-1999	5	2	40%	5
2000+	5	0	0%	0
TOTAL CAMANO ISLAND	54	38	70%	192