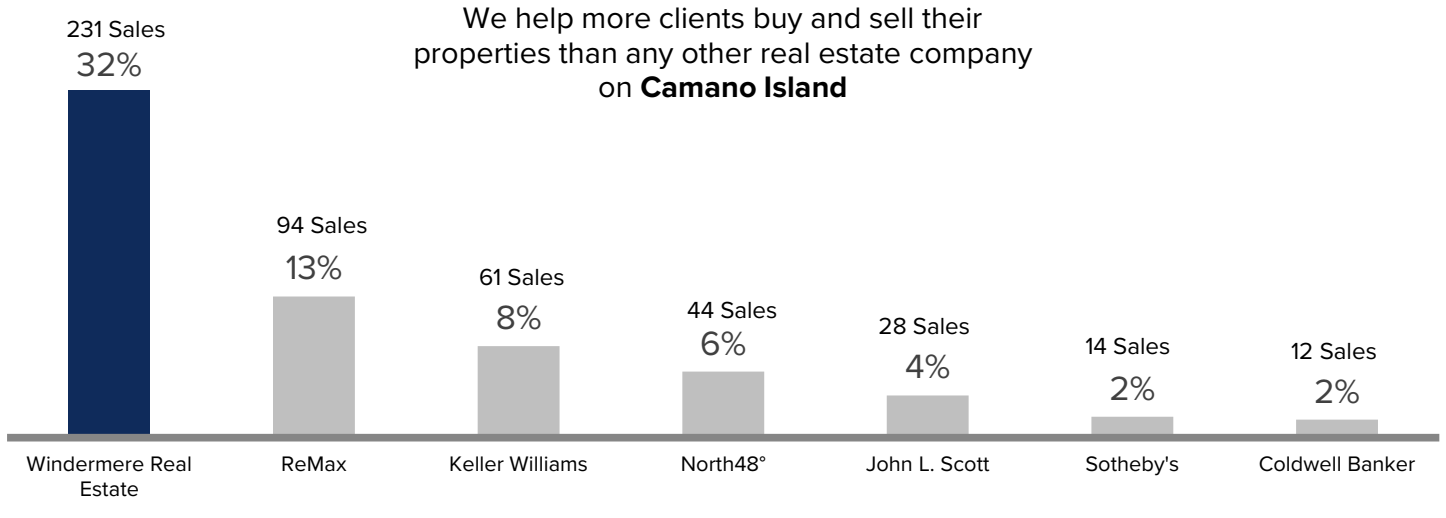




MARKET SHARE* | ROLLING 12 MONTHS ENDED JUNE 30, 2023 Sales on Camano Island, WA



MARKET SHARE* | JUNE 30, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	27	8	35	35%
ReMax	12	4	16	16%
Keller Williams	8	3	11	11%
North48°	4	2	6	6%
John L. Scott	3	0	3	3%
All other competitors with less than 2% market share	19	9	28	28%
TOTAL	73	26	99	100%

YEAR TO DATE SNAPSHOT* | JULY 7, 2023

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	72	78	-8%	(6)	36
List Price vs. Sales Price Ratio	99%	103%	-4%	(0)	105%
Number of Sold Homes YTD	151	192	-21%	(41)	246
Unlisted Homes Sold YTD	5	12	-58%	(7)	24
Average Days on Market (Sold Listings)	41	16	156%	25	16
Average Sale Price	725,412	856,261	-15%	(130,849)	691,616
Price Difference on Average YTD Sold	-15%	24%			

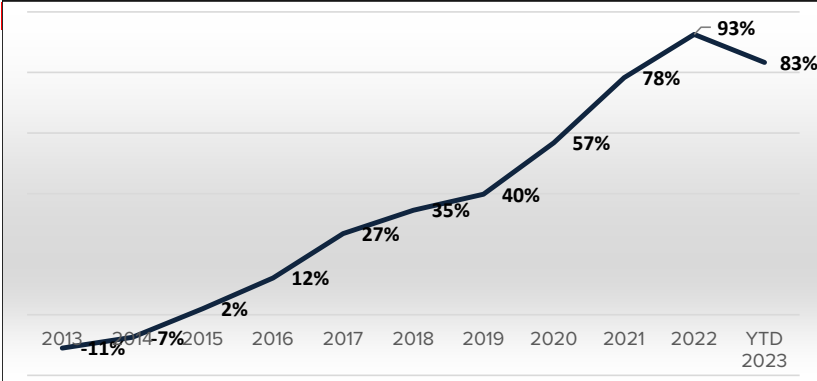
	JULY 2022 - JUNE 2023	JULY 2021 - JUNE 2022	% +/-	# +/-	JULY 2020 - JUNE 2021
Number of Homes Sold Rolling 12 Months	318	453	-30%	(135)	518

PREVIOUS MONTH SNAPSHOT* | JUNE 30, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in June	53	67	-21%	(14)	62
Number of Pendlings in June	34	34	0%	-	49
Number of Solds in June	32	40	-20%	(8)	49

10 YEAR AVERAGE SALES PRICE TREND | JUNE 30, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	725,412	-9%	83%

AREA MARKET SURVEY* | JULY 7, 2023

JUNE 30, 2023
MONTHS SUPPLY
OF INVENTORY

2.3



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	1	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	3
250-299	1	0	0%	2
300-349	0	0	0%	1
350-399	0	0	0%	8
400-449	3	2	67%	8
450-499	3	3	100%	15
500-549	2	2	100%	14
550-599	4	3	75%	17
600-649	4	3	75%	10
650-699	5	4	80%	11
700-749	5	0	0%	3
750-799	5	2	40%	7
800-849	3	1	33%	8
850-899	3	3	100%	7
900-949	4	0	0%	2
950-999	4	4	100%	11
1000-1499	16	9	56%	19
1500-1999	4	1	25%	5
2000+	5	0	0%	0
TOTAL CAMANO ISLAND	72	37	51%	151