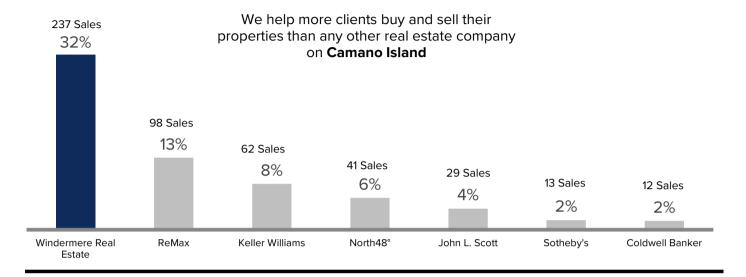




MARKET SHARE* | ROLLING 12 MONTHS ENDED MAY 31, 2023 Sales on Camano Island, WA



MARKET SHARE* | MAY 31, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	24	9	33	39%
ReMax	5	3	8	9%
John L. Scott	2	1	3	4%
Keller Williams	3	2	5	6%
North48°	4	2	6	7%
Sotheby's	0	0	0	0%
All other competitors with less than 2% market share	21	9	30	35%
TOTAL	59	26	85	100%

YEAR TO DATE SNAPSHOT* | JUNE 6, 2023

		•					
	2023	2022	% +/-	# +/-	2021		
Total Active Residential Listings	67	46	46%	21	32		
List Price vs. Sales Price Ratio	99%	104%	-4%	(0)	105%		
Number of Sold Homes YTD	120	152	-21%	(32)	186		
Unlisted Homes Sold YTD	5	12	-58%	(7)	19		
Average Days on Market (Sold Listings)	46	17	171%	29	17		
Average Sale Price	724,336	847,760	-15%	(123,424)	683,305		
Price Difference on Average YTD Sold	-15%	24%					
	JUNE 2022 -		or		JUNE 2020 -		

	MAY 2023	MAY 2022	% +/-	# +/-	MAY 2021
Number of Homes Sold Rolling 12 Months	327	464	-30%	(137)	505

Windermere REAL ESTATE

PREVIOUS MONTH SNAPSHOT* | MAY 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in May	45	66	-32%	(21)	53
Number of Pendings in May	33	38	-13%	(5)	44
Number of Solds in May	27	34	-21%	(7)	52

10 YEAR AVERAGE SALES PRICE TREND | MAY 31, 2023

Percentages based on the average sales price for all residential homes sold in Camano Island (98282) during each calendar year.

93%	Year End	Avg. Sale Pr.	% Change P/Y	Running Total
\sim	2013	303,012	2%	-11%
78%	2014	313,938	4%	-7%
	2015	343,373	9%	2%
57%	2016	378,272	10%	12%
	2017	433,567	15%	27%
35% 40%	2018	467,371	8%	35%
27%	2019	491,938	5%	40%
12%	2020	575,357	17%	57%
2%	2021	699,149	22%	78%
2013 2014- 7% 2015 2016 2017 2018 2019 2020 2021 2022 YTD	2022	798,999	14%	93%
-11% 2023	YTD 2023	724,336	-9 %	83%





AREA MARKET SURVEY* JUNE 6, 2023					
Price (in	Active &				
thousands)	Contingent	Pending	Pending Ratio	SOLD in 2023	
0-99	4	0	0%	0	
100-199	0	0	0%	0	
200-249	0	0	0%	2	
250-299	1	0	0%	1	
300-349	0	0	0%	0	
350-399	2	3	150%	8	
400-449	2	2	100%	4	
450-499	0	6	600%	12	
500-549	2	0	0%	12	
550-599	6	4	67%	13	
600-649	3	2	67%	10	
650-699	4	1	25%	9	
700-749	1	0	0%	2	
750-799	4	1	25%	7	
800-849	4	2	50%	8	
850-899	2	1	50%	4	
900-949	1	1	100%	1	
950-999	4	1	25%	10	
1000-1499	18	9	50%	13	
1500-1999	3	0	0%	4	
2000+	6	0	0%	0	
TOTAL					
CAMANO					
ISLAND	67	33	49 %	120	