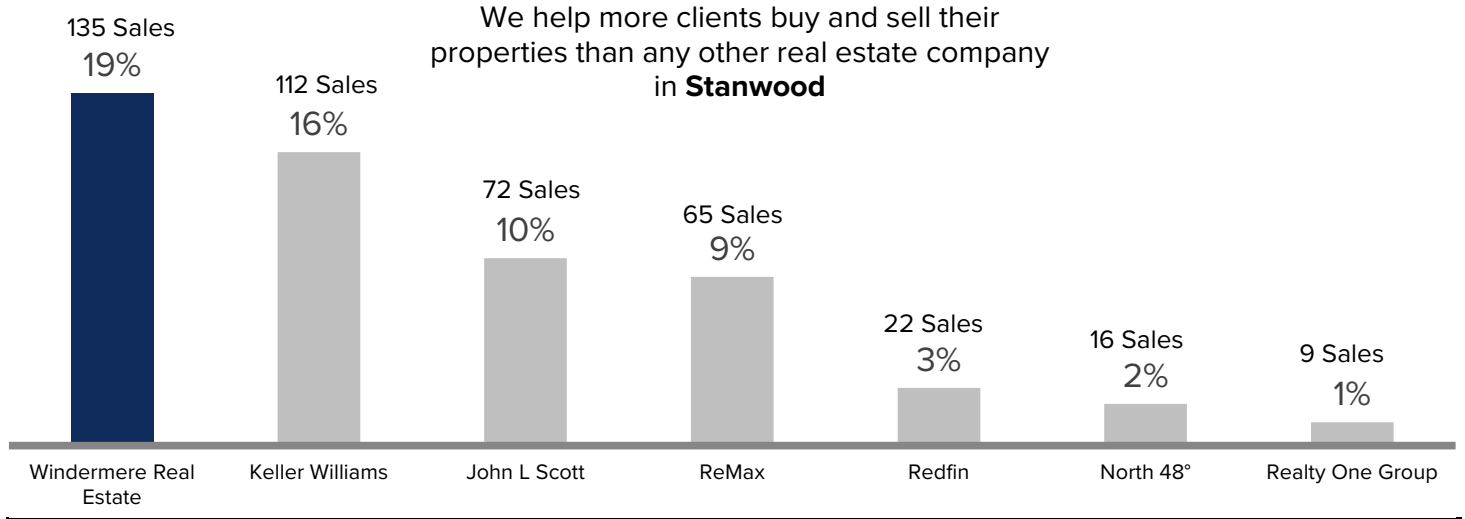




MARKET SHARE* | ROLLING 12 MONTHS ENDED APRIL 30, 2023
Sales in Stanwood, WA



MARKET SHARE* | APRIL 30, 2023
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	8	5	13	20%
ReMax	1	5	6	9%
John L. Scott	5	2	7	11%
Keller Williams	3	5	8	13%
Realty One Group	0	0	0	0%
North 48°	0	1	1	2%
All other competitors with less than 2% market share	19	10	29	45%
TOTAL	36	28	64	100%

YEAR TO DATE SNAPSHOT* | MAY 8, 2023

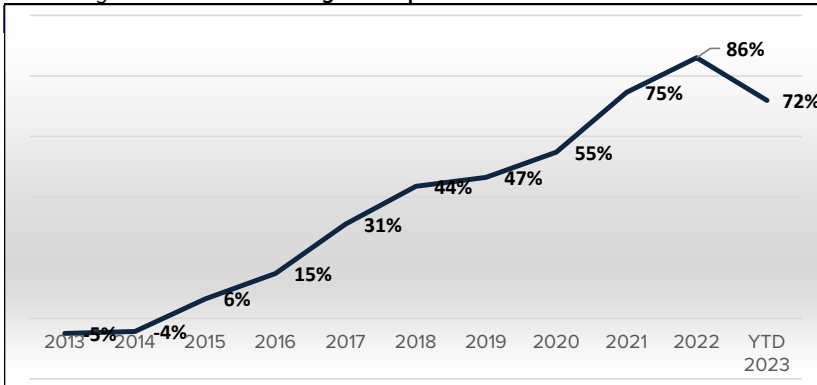
	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	32	44	-27%	(12)	12
List Price vs. Sales Price Ratio	100%	103%	-3%	(0)	103%
Number of Homes Sold YTD (Total)	88	151	-42%	(63)	191
Unlisted Homes Sold YTD	5	3	67%	2	2
Average Days on Market (Sold Listings)	48	13	269%	35	17
Average Sale Price	606,247	685,726	-12%	(79,479)	570,880
Price Difference on Average YTD Sold	-12%	20%			
	MAY 2022 - APR 2023	MAY 2021 - APR 2022	% +/-	# +/-	MAY 2020 - APR 2021
Number of Homes Sold Rolling 12 Months	338	573	-41%	(235)	648

PREVIOUS MONTH SNAPSHOT* | APRIL 30, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in April	28	60	-53%	(32)	48
Number of Pendings in April	25	36	-31%	(11)	33
Number of Solds in April	28	45	-38%	(17)	43

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2023

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

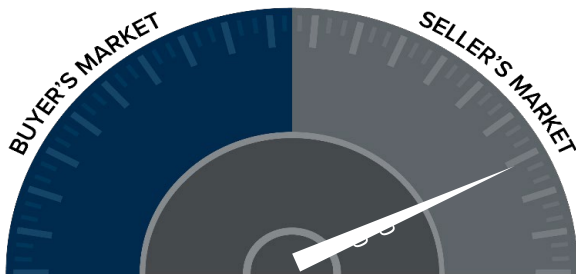


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	300,148	17%	-5%
2014	302,126	1%	-4%
2015	334,567	11%	6%
2016	362,741	8%	15%
2017	421,632	16%	31%
2018	474,529	13%	44%
2019	488,467	3%	47%
2020	528,932	8%	55%
2021	633,476	20%	75%
2022	705,992	11%	86%
YTD 2023	606,247	-14%	72%

AREA MARKET SURVEY* | MAY 8, 2023

APRIL 30, 2023
MONTHS SUPPLY
OF INVENTORY

1.2



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	0
250-299	1	0	0%	2
300-349	1	0	0%	1
350-399	1	1	100%	4
400-449	1	2	200%	10
450-499	0	1	100%	14
500-549	1	1	100%	9
550-599	0	1	100%	8
600-649	0	4	400%	7
650-699	5	9	180%	13
700-749	3	7	233%	5
750-799	4	1	25%	1
800-849	1	3	300%	1
850-899	5	5	100%	7
900-949	0	1	100%	0
950-999	2	3	150%	4
1000-1499	5	3	60%	2
1500-1999	2	1	50%	0
2000+	0	1	100%	0
TOTAL STANWOOD	32	44	138%	88