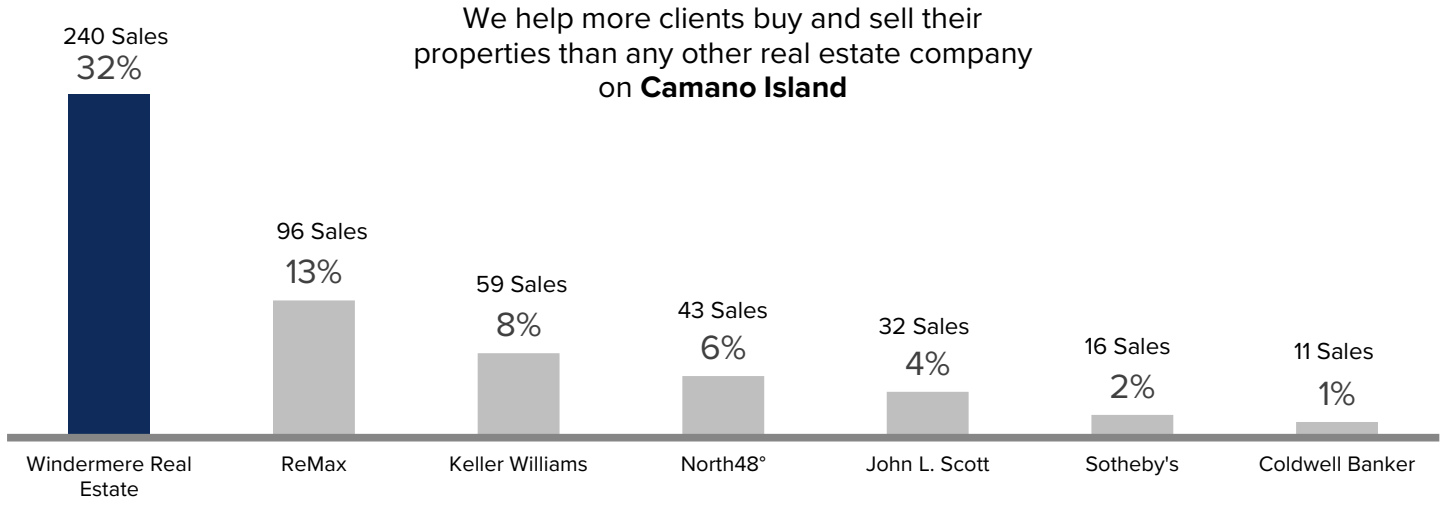




MARKET SHARE* | ROLLING 12 MONTHS ENDED APRIL 30, 2023
Sales on Camano Island, WA



MARKET SHARE* | APRIL 30, 2023
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	18	7	25	37%
ReMax	3	5	8	12%
John L. Scott	2	2	4	6%
Keller Williams	4	1	5	7%
North 48°	4	2	6	9%
Sotheby's	0	0	0	0%
All other competitors with less than 2% market share	16	4	20	29%
TOTAL	47	21	68	100%

YEAR TO DATE SNAPSHOT* | MAY 8, 2023

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	48	31	55%	17	18
List Price vs. Sales Price Ratio	99%	104%	-5%	(0)	105%
Number of Sold Homes YTD	96	118	-19%	(22)	138
Unlisted Homes Sold YTD	5	9	-44%	(4)	5
Average Days on Market (Sold Listings)	48	18	167%	30	16
Average Sale Price	717,150	847,698	-15%	(130,548)	666,195
Price Difference on Average YTD Sold	-15%	27%			

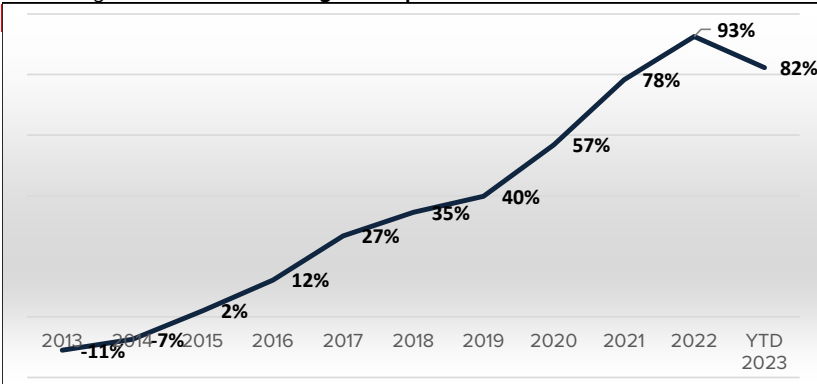
	MAY 2022 - APR 2023	MAY 2021 - APR 2022	% +/-	# +/-	MAY 2020 - APR 2021
Number of Homes Sold Rolling 12 Months	334	483	-31%	(149)	490

PREVIOUS MONTH SNAPSHOT* | APRIL 30, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in April	36	49	-27%	(13)	71
Number of Pending in April	29	29	0%	-	53
Number of Sold in April	20	38	-47%	(18)	42

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	717,150	-10%	82%

AREA MARKET SURVEY* | MAY 8, 2023

APRIL 30, 2023
MONTHS SUPPLY
OF INVENTORY

2.4



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	2
250-299	1	1	100%	0
300-349	0	0	0%	0
350-399	2	1	50%	8
400-449	1	3	300%	4
450-499	2	3	150%	9
500-549	2	2	100%	10
550-599	1	6	600%	9
600-649	3	3	100%	7
650-699	4	1	25%	6
700-749	1	0	0%	2
750-799	3	0	0%	7
800-849	4	0	0%	8
850-899	1	0	0%	3
900-949	2	0	0%	1
950-999	2	4	200%	9
1000-1499	13	5	38%	8
1500-1999	2	2	100%	3
2000+	4	0	0%	0
TOTAL CAMANO ISLAND	48	31	65%	96