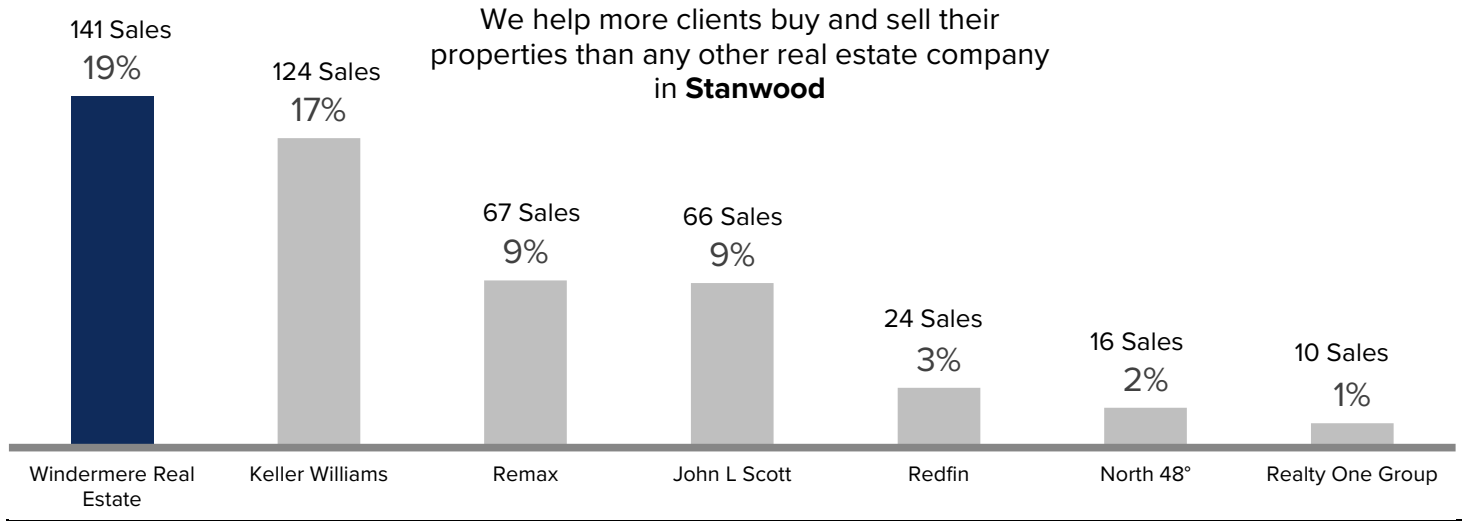




MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2023
Sales in Stanwood, WA



MARKET SHARE* | MARCH 31, 2023
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	10	2	12	21%
ReMax	1	4	5	9%
John L. Scott	5	2	7	12%
Keller Williams	0	3	3	5%
Realty One Group	2	0	2	3%
North 48°	0	0	0	0%
All other competitors with less than 2% market share	18	8	29	50%
TOTAL	36	19	58	100%

YEAR TO DATE SNAPSHOT* | APRIL 7, 2023

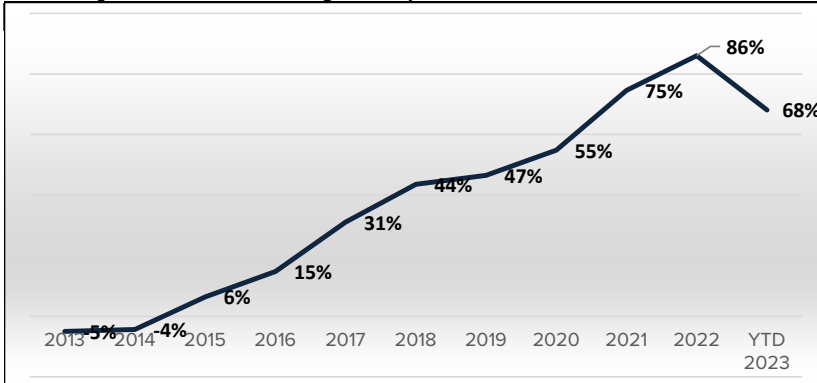
	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	34	21	62%	13	10
List Price vs. Sales Price Ratio	100%	103%	-3%	(0)	102%
Number of Homes Sold YTD (Total)	57	100	-43%	(43)	154
Unlisted Homes Sold YTD	4	2	100%	2	2
Average Days on Market (Sold Listings)	61	16	281%	45	19
Average Sale Price	579,297	670,006	-14%	(90,709)	557,460
Price Difference on Average YTD Sold	-14%	20%			
	APR 2022 - MAR 2023	APR 2021 - MAR 2022	% +/-	# +/-	APR 2020 - MAR 2021
Number of Homes Sold Rolling 12 Months	353	551	-36%	(198)	630

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in March	28	61	-54%	(33)	41
Number of Pending in March	31	42	-26%	(11)	36
Number of Sold in March	17	45	-62%	(28)	60

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	300,148	17%	-5%
2014	302,126	1%	-4%
2015	334,567	11%	6%
2016	362,741	8%	15%
2017	421,632	16%	31%
2018	474,529	13%	44%
2019	488,467	3%	47%
2020	528,932	8%	55%
2021	633,476	20%	75%
2022	705,992	11%	86%
YTD 2023	579,297	-18%	68%

AREA MARKET SURVEY* | APRIL 7, 2023

MARCH 31, 2023
MONTHS SUPPLY
OF INVENTORY

1.9



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	0
250-299	0	1	100%	1
300-349	1	0	0%	1
350-399	0	2	200%	3
400-449	0	2	200%	8
450-499	2	2	100%	13
500-549	1	3	300%	5
550-599	1	2	200%	5
600-649	0	8	800%	2
650-699	1	10	1000%	6
700-749	3	3	100%	4
750-799	4	1	25%	1
800-849	1	1	100%	1
850-899	9	3	33%	5
900-949	1	1	100%	0
950-999	3	4	133%	1
1000-1499	4	2	50%	1
1500-1999	2	0	0%	0
2000+	1	0	0%	0
TOTAL				
STANWOOD	34	45	132%	57