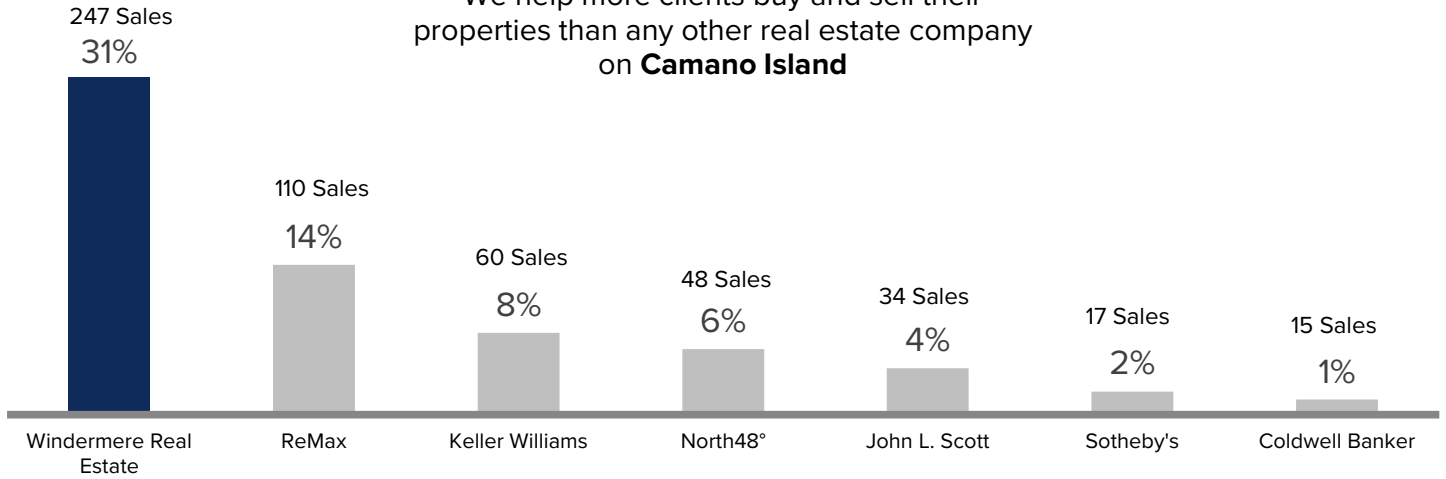




MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2023 Sales on Camano Island, WA

We help more clients buy and sell their properties than any other real estate company on **Camano Island**



MARKET SHARE* | MARCH 31, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	13	8	21	36%
ReMax	4	2	6	10%
John L. Scott	0	1	1	2%
Keller Williams	5	1	6	10%
North 48°	3	3	6	10%
Sotheby's	0	0	0	0%
All other competitors with less than 2% market share	15	4	19	32%
TOTAL	40	19	59	100%

YEAR TO DATE SNAPSHOT* | APRIL 7, 2023

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	41	17	141%	24	30
List Price vs. Sales Price Ratio	99%	103%	-4%	(0)	102%
Number of Sold Homes YTD	73	77	-5%	(4)	94
Unlisted Homes Sold YTD	5	4	25%	1	1
Average Days on Market (Sold Listings)	48	17	182%	31	21
Average Sale Price	676,932	797,872	-15%	(120,940)	598,882
Price Difference on Average YTD Sold	-15%	33%			

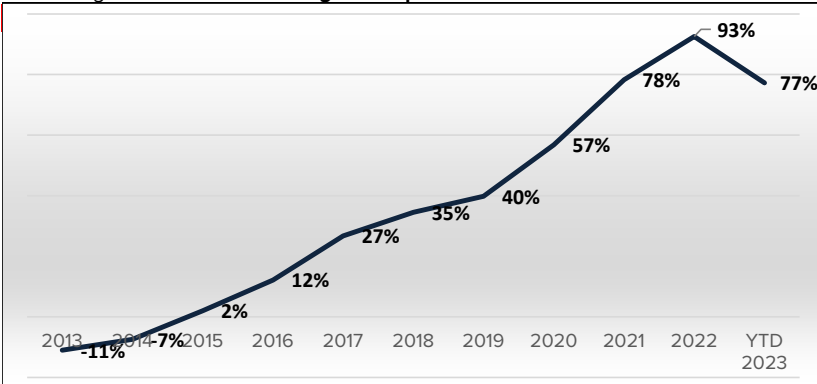
	APR 2022 - MAR 2023	APR 2021 - MAR 2022	% +/-	# +/-	APR 2020 - MAR 2021
Number of Homes Sold Rolling 12 Months	352	487	-28%	(135)	472

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in March	34	33	3%	1	44
Number of Pending in March	18	36	-50%	(18)	32
Number of Sold in March	29	36	-19%	(7)	27

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	676,932	-15%	77%

AREA MARKET SURVEY* | APRIL 7, 2023

MARCH 31, 2023
MONTHS SUPPLY
OF INVENTORY

1.4



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	1	100%	1
250-299	0	1	100%	0
300-349	0	0	0%	0
350-399	1	0	0%	7
400-449	0	2	200%	4
450-499	1	1	100%	8
500-549	1	1	100%	8
550-599	4	0	0%	9
600-649	2	2	100%	5
650-699	4	3	75%	3
700-749	0	1	100%	2
750-799	3	0	0%	6
800-849	3	3	100%	5
850-899	2	1	50%	2
900-949	0	0	0%	1
950-999	5	4	80%	5
1000-1499	10	2	20%	6
1500-1999	2	2	100%	1
2000+	3	0	0%	0
TOTAL CAMANO ISLAND	41	24	59%	73