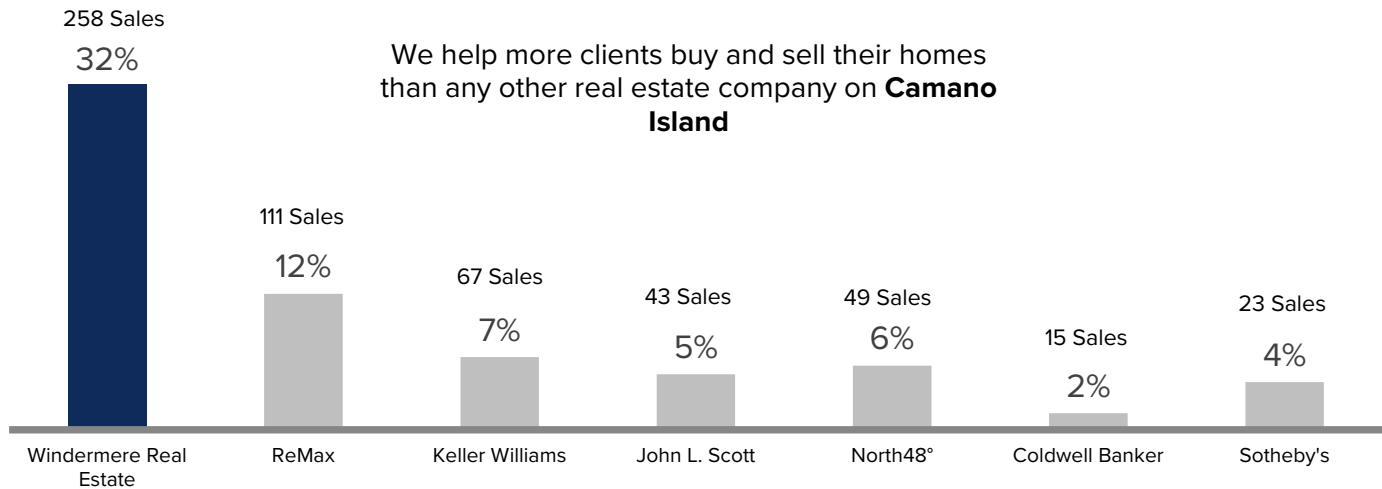




MARKET SHARE* | ROLLING 12 MONTHS ENDED JANUARY 31, 2023 Sales on Camano Island, WA



MARKET SHARE* | JANUARY 31, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	27	5	32	49%
ReMax	4	0	4	6%
John L. Scott	0	0	0	0%
Keller Williams	2	1	3	5%
North 48°	5	0	5	8%
Sotheby's	1	0	1	2%
All other competitors with less than 2% market share	19	1	20	31%
TOTAL	58	7	65	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 7, 2023

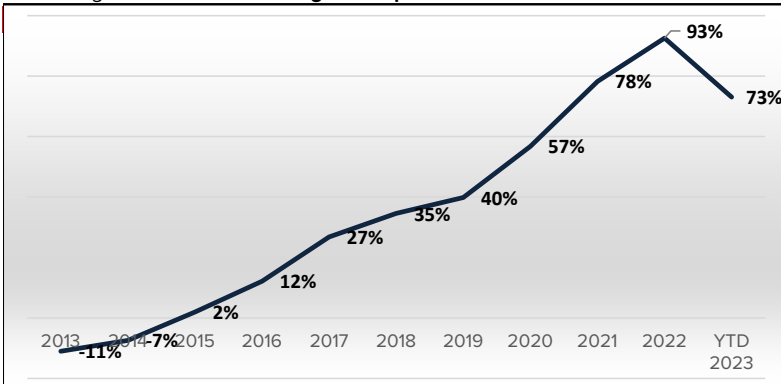
	2023	2022	% +/-	# +/-	19
Total Active Residential Listings	47	12	292%	35	19
List Price vs. Sales Price Ratio	98%	102%	-4%	(0)	100%
Number of Sold Homes YTD	21	21	0%	-	38
Unlisted Homes Sold YTD	1	1	0%	-	2
Average Days on Market (Sold Listings)	43	16	169%	27	17
Average Sale Price	643,278	829,250	-22%	(185,972)	588,889
Price Difference on Average YTD Sold	-22%	41%			
	FEB 2022 - JAN 2023	FEB 2021 - JAN 2022	% +/-	# +/-	FEB 2020 - JAN 2021
Number of Homes Sold Rolling 12 Months	358	452	-21%	(94)	447

PREVIOUS MONTH SNAPSHOT* | JANUARY 31, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in January	20	24	-17%	(4)	19
Number of Pendings in January	22	20	10%	2	20
Number of Solds in January	18	17	6%	1	31

10 YEAR AVERAGE SALES PRICE TREND | JANUARY 31, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	643,278	-19%	73%

AREA MARKET SURVEY* | FEBRUARY 7, 2023

JANUARY 31, 2023
MONTHS SUPPLY
OF INVENTORY

2.3



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	5	0	0%	0
100-199	1	0	0%	0
200-249	0	0	0%	0
250-299	0	0	0%	0
300-349	1	0	0%	0
350-399	1	0	0%	5
400-449	3	1	33%	0
450-499	9	5	56%	3
500-549	1	2	200%	1
550-599	2	3	150%	3
600-649	2	2	100%	1
650-699	2	4	200%	3
700-749	2	0	0%	1
750-799	0	1	100%	0
800-849	1	1	100%	0
850-899	8	6	75%	0
900-949	1	0	0%	0
950-999	1	0	0%	1
1000-1499	4	0	0%	3
1500-1999	2	0	0%	0
2000+	0	0	0%	0
TOTAL CAMANO ISLAND	46	25	54%	21