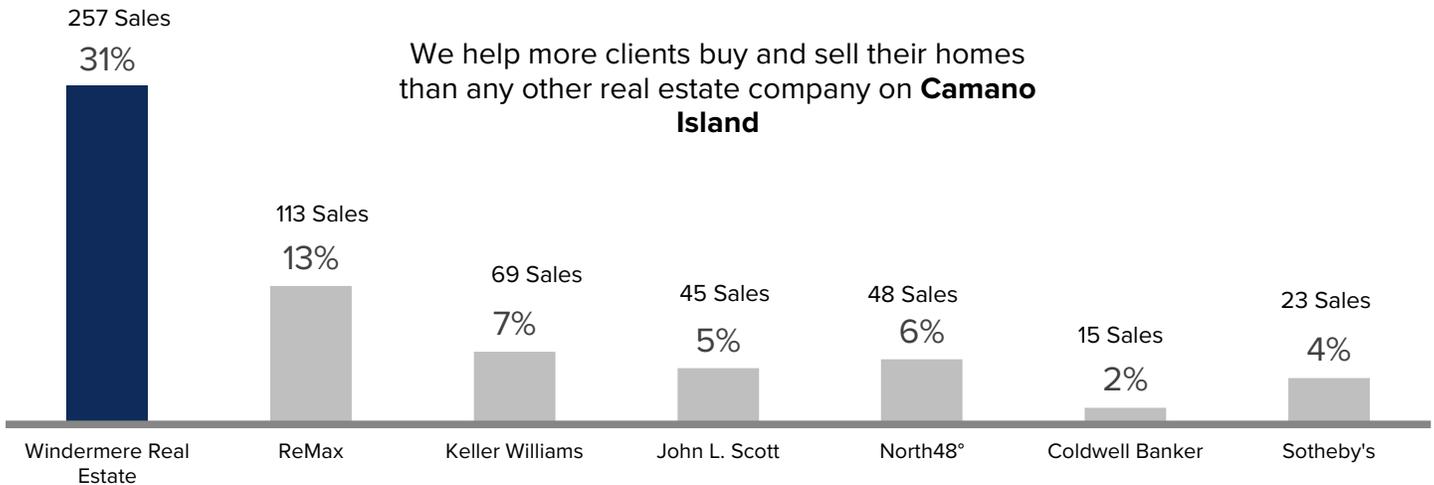




MARKET SHARE* | ROLLING 12 MONTHS ENDED DECEMBER 31, 2022 Sales on Camano Island, WA



MARKET SHARE* | DECEMBER 31, 2022 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	20	14	34	42%
ReMax	5	2	7	9%
John L. Scott	1	0	1	1%
Keller Williams	2	1	3	4%
North 48°	4	3	7	9%
Sotheby's	1	0	1	1%
All other competitors with less than 2% market share	23	5	28	35%
TOTAL	56	25	81	100%

YEAR TO DATE SNAPSHOT* | JANUARY 7, 2023

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	48	14	243%	34	13
List Price vs. Sales Price Ratio	101%	104%	-3%	(0)	100%
Number of Sold Homes YTD	355	497	-29%	(142)	477
Unlisted Homes Sold YTD	20	38	-47%	(18)	28
Average Days on Market (Sold Listings)	21	17	24%	4	34
Average Sale Price	798,999	699,149	14%	99,850	575,357
Price Difference on Average YTD Sold	14%	22%			

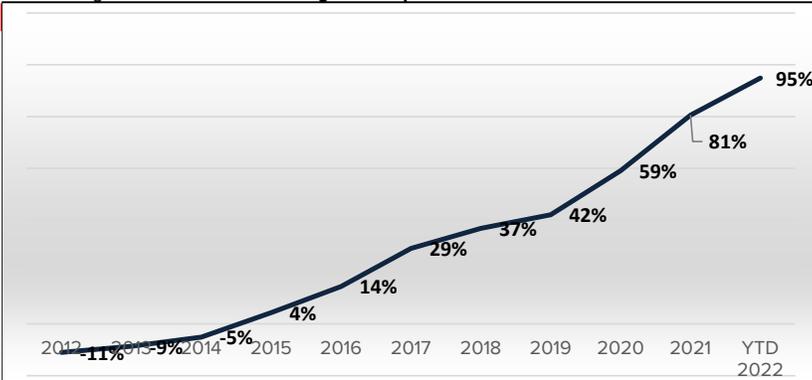
	JAN 2022 - DEC 2022	JAN 2021 - DEC 2021	% +/-	# +/-	JAN 2020 - DEC 2020
Number of Homes Sold Rolling 12 Months	355	491	-28%	(136)	424

PREVIOUS MONTH SNAPSHOT* | DECEMBER 31, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in December	6	17	-65%	(11)	19
Number of Pending in December	13	22	-41%	(9)	26
Number of Sold in December	8	44	-82%	(36)	41

10 YEAR AVERAGE SALES PRICE TREND | DECEMBER 31, 2022

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
2021	699,149	22%	81%
YTD 2022	798,999	14%	95%

AREA MARKET SURVEY* | JANUARY 7, 2023

DECEMBER 31, 2022
MONTHS SUPPLY
OF INVENTORY

4.3



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	1	0	0%	0
250-299	1	0	0%	4
300-349	1	0	0%	3
350-399	1	5	500%	19
400-449	0	1	100%	24
450-499	2	2	100%	20
500-549	3	0	0%	30
550-599	11	1	9%	40
600-649	1	1	100%	23
650-699	4	3	75%	26
700-749	0	0	0%	20
750-799	2	0	0%	19
800-849	2	0	0%	13
850-899	2	1	50%	14
900-949	0	0	0%	14
950-999	4	1	25%	10
1000-1499	9	2	22%	54
1500-1999	0	0	0%	14
2000+	4	0	0%	8
TOTAL CAMANO ISLAND	48	17	35%	355