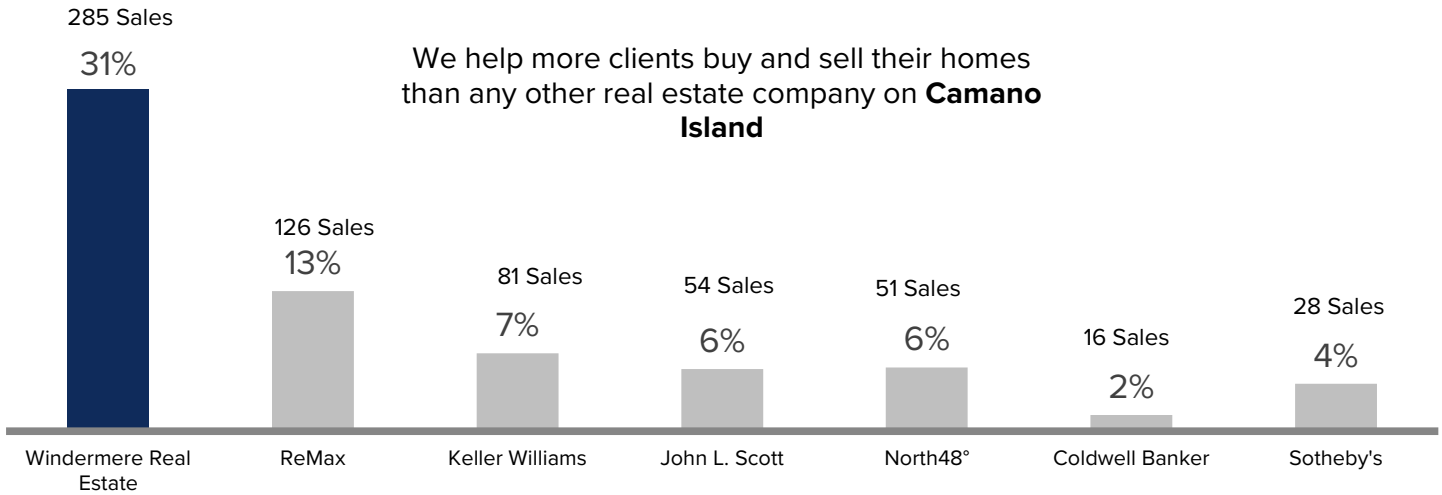




MARKET SHARE* | ROLLING 12 MONTHS ENDED NOVEMBER, 2022 Sales on Camano Island, WA



MARKET SHARE* | NOVEMBER 30, 2022 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	26	16	42	41%
ReMax	10	1	11	11%
John L. Scott	1	0	1	1%
Keller Williams	2	1	3	3%
North 48°	4	2	6	6%
Sotheby's	2	0	2	2%
All other competitors with less than 2% market share	30	7	37	36%
TOTAL	75	27	102	100%

YEAR TO DATE SNAPSHOT* | DECEMBER 9, 2022

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	62	19	226%	43	18
List Price vs. Sales Price Ratio	101%	104%	-3%	(0)	100%
Number of Sold Homes YTD	348	458	-24%	(110)	441
Unlisted Homes Sold YTD	20	35	-43%	(15)	24
Average Days on Market (Sold Listings)	20	16	25%	4	35
Average Sale Price	803,775	703,200	14%	100,575	575,259
Price Difference on Average YTD Sold	14%	22%			

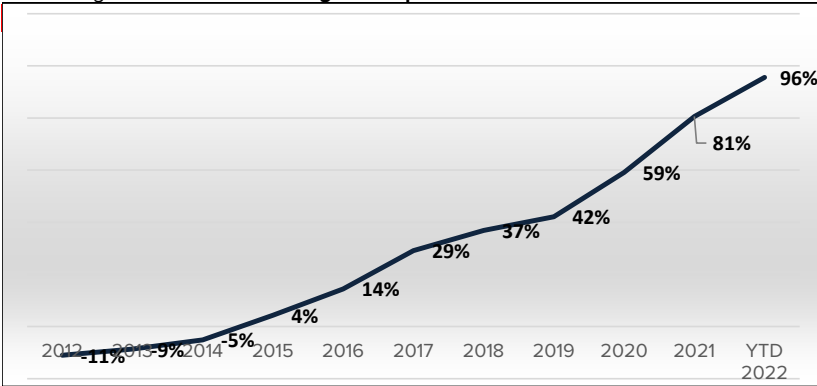
	DEC 2021 - NOV 2022	DEC 2020 - NOV 2021	% +/-	# +/-	DEC 2019 - NOV 2020
Number of Homes Sold Rolling 12 Months	391	491	-20%	(100)	463

PREVIOUS MONTH SNAPSHOT* | NOVEMBER 30, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in November	18	33	-45%	(15)	35
Number of Pending in November	13	32	-59%	(19)	42
Number of Sold in November	16	32	-50%	(16)	46

10 YEAR AVERAGE SALES PRICE TREND | NOVEMBER 30, 2022

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
2021	699,149	22%	81%
YTD 2022	803,775	15%	96%

AREA MARKET SURVEY* | DECEMBER 9, 2022

NOVEMBER 30, 2022
MONTHS SUPPLY
OF INVENTORY

4.7



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	1	0	0%	0
200-249	0	0	0%	0
250-299	2	0	0%	4
300-349	1	0	0%	3
350-399	2	3	300%	18
400-449	2	3	300%	24
450-499	3	1	33%	19
500-549	1	1	100%	29
550-599	8	2	25%	38
600-649	5	0	0%	23
650-699	8	5	63%	25
700-749	0	0	0%	19
750-799	1	0	0%	19
800-849	3	0	0%	13
850-899	3	0	0%	14
900-949	1	0	0%	14
950-999	5	0	0%	10
1000-1499	10	1	100%	54
1500-1999	3	0	0%	14
2000+	3	0	0%	8
TOTAL CAMANO ISLAND	62	16	26%	348