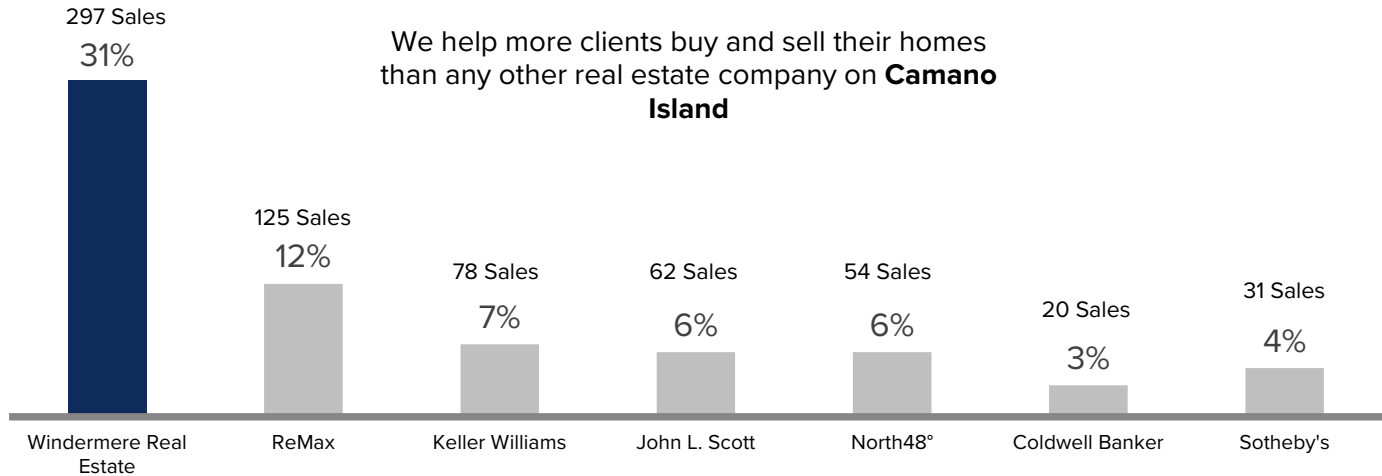




MARKET SHARE* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2022 Sales on Camano Island, WA



MARKET SHARE* | OCTOBER 31, 2022 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	32	19	51	42%
ReMax	10	4	14	12%
John L. Scott	1	0	1	1%
Keller Williams	2	2	4	3%
North 48°	6	0	6	5%
Sotheby's	2	0	2	2%
All other competitors with less than 2% market share	37	6	43	36%
TOTAL	90	31	121	100%

YEAR TO DATE SNAPSHOT* | NOVEMBER 8, 2022

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	82	25	228%	57	44
List Price vs. Sales Price Ratio	102%	104%	-2%	(0)	100%
Number of Sold Homes YTD	335	429	-22%	(94)	383
Unlisted Homes Sold YTD	20	31	-35%	(11)	20
Average Days on Market (Sold Listings)	19	16	19%	3	37
Average Sale Price	808,778	700,196	16%	108,582	565,478
Price Difference on Average YTD Sold	16%	24%			

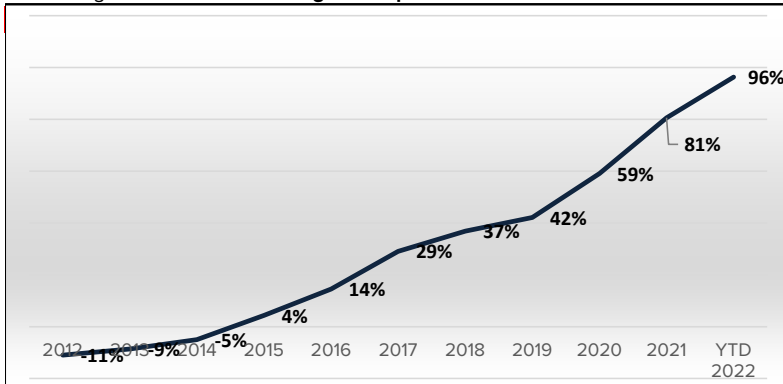
	NOV 2021 - OCT 2022	NOV 2020 - OCT 2021	% +/-	# +/-	NOV 2019 - OCT 2020
Number of Homes Sold Rolling 12 Months	408	509	-20%	(101)	437

PREVIOUS MONTH SNAPSHOT* | OCTOBER 31, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in October	32	40	-20%	(8)	48
Number of Pendings in October	18	38	-53%	(20)	40
Number of Solds in October	38	39	-3%	(1)	43

10 YEAR AVERAGE SALES PRICE TREND | OCTOBER 31, 2022

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
2021	699,149	22%	81%
YTD 2022	808,778	16%	96%

AREA MARKET SURVEY* | NOVEMBER 8, 2022

OCTOBER 31, 2022
MONTHS SUPPLY
OF INVENTORY

2.3



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	1	0	0%	0
200-249	0	0	0%	0
250-299	1	0	0%	3
300-349	1	1	100%	2
350-399	1	1	100%	17
400-449	5	0	0%	24
450-499	5	0	0%	19
500-549	1	1	100%	28
550-599	11	1	9%	37
600-649	5	1	20%	23
650-699	12	0	0%	24
700-749	3	0	0%	19
750-799	2	1	50%	19
800-849	1	1	100%	8
850-899	5	3	60%	13
900-949	1	0	0%	14
950-999	4	1	25%	10
1000-1499	16	3	19%	53
1500-1999	4	0	0%	14
2000+	3	0	0%	8
TOTAL CAMANO ISLAND	82	14	17%	335