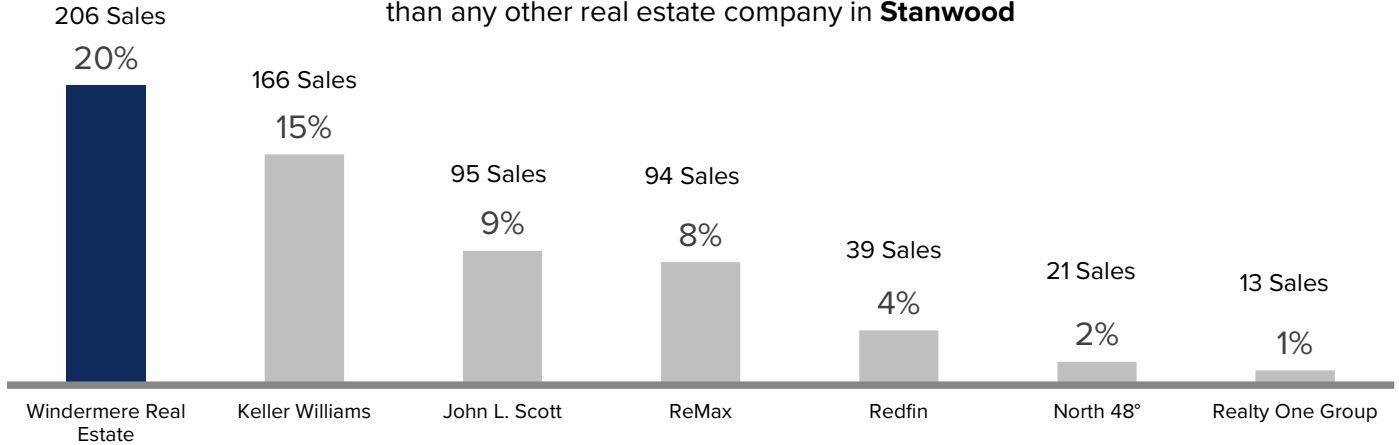




**MARKET SHARE\* | ROLLING 12 MONTHS ENDED SEPTEMBER 30, 2022**  
Sales in Stanwood, WA

We help more clients buy and sell their homes than any other real estate company in **Stanwood**



**MARKET SHARE\* | SEPTEMBER 30, 2022**  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	14	3	17	17%
ReMax	10	5	15	15%
John L. Scott	5	0	5	5%
Keller Williams	4	4	8	8%
Realty One Group	1	1	2	2%
North 48°	1	1	2	2%
All other competitors with less than 2% market share	44	8	53	52%
<b>TOTAL</b>	<b>79</b>	<b>22</b>	<b>102</b>	<b>100%</b>

**YEAR TO DATE SNAPSHOT\* | OCTOBER 7, 2022**

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	65	31	110%	34	49
List Price vs. Sales Price Ratio	102%	105%	-2%	(0)	100%
Number of Homes Sold YTD (Total)	348	468	-26%	(120)	429
Unlisted Homes Sold YTD	10	22	-55%	(12)	16
Average Days on Market (Sold Listings)	17	13	31%	4	33
Average Sale Price	719,347	628,313	14%	91,034	525,113
Price Difference on Average YTD Sold	14%	20%			

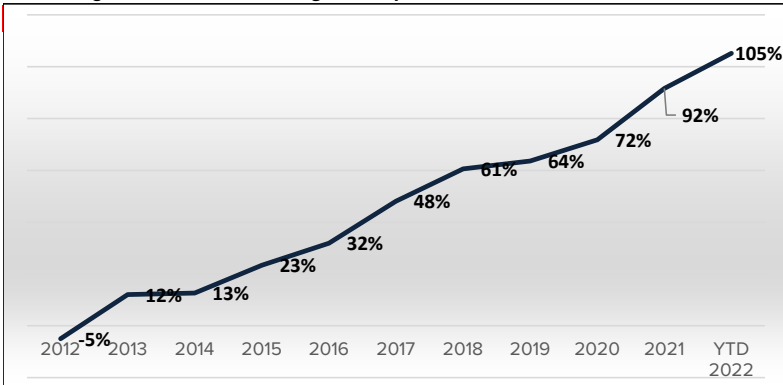
	OCT 2021 - SEPT 2022	OCT 2020 - SEPT 2021	% +/-	# +/-	OCT 2019 - SEPT 2020
Number of Homes Sold <b>Rolling 12 Months</b>	508	637	-20%	(129)	532

### PREVIOUS MONTH SNAPSHOT\* | SEPTEMBER 30, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in September	27	49	-45%	(22)	59
Number of Pendings in September	18	49	-63%	(31)	62
Number of Solds in September	35	66	-47%	(31)	63

### 10 YEAR AVERAGE SALES PRICE TREND | SEPTEMBER 30, 2022

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
<b>YTD 2022</b>	<b>719,347</b>	<b>14%</b>	<b>105%</b>

### AREA MARKET SURVEY\* | OCTOBER 7, 2022

SEPTEMBER 30, 2022  
MONTHS SUPPLY  
OF INVENTORY

**2.1**



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	1
300-349	0	1	100%	5
350-399	0	0	0%	9
400-449	3	2	67%	12
450-499	5	3	60%	19
500-549	5	2	40%	32
550-599	1	3	300%	43
600-649	4	3	75%	54
650-699	9	2	22%	42
700-749	5	0	0%	25
750-799	4	2	50%	17
800-849	2	1	50%	8
850-899	7	0	0%	12
900-949	3	0	0%	14
950-999	4	3	75%	8
1000-1499	8	2	25%	38
1500-1999	2	0	0%	7
2000+	3	0	0%	1
<b>TOTAL STANWOOD</b>	<b>65</b>	<b>24</b>	<b>37%</b>	<b>348</b>