



MARKET SHARE\* | ROLLING 12 MONTHS ENDED JULY 31, 2022  
Sales in Stanwood, WA



MARKET SHARE\* | JULY 31, 2022  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	11	4	15	15%
ReMax	6	3	9	9%
John L. Scott	9	0	9	9%
Keller Williams	12	0	12	12%
Realty One Group	2	0	2	2%
North 48°	3	2	5	5%
All other competitors with less than 2% market share	43	8	46	47%
TOTAL	86	17	98	100%

YEAR TO DATE SNAPSHOT\* | AUGUST 7, 2022

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	70	39	79%	31	47
List Price vs. Sales Price Ratio	103%	104%	-1%	(0)	101%
Number of Homes Sold YTD (Total)	280	336	-17%	(56)	316
Unlisted Homes Sold YTD	9	15	-40%	(6)	9
Average Days on Market (Sold Listings)	13	14	-7%	(1)	36
Average Sale Price	718,056	610,971	18%	107,085	525,530
Price Difference on Average YTD Sold	18%	16%			

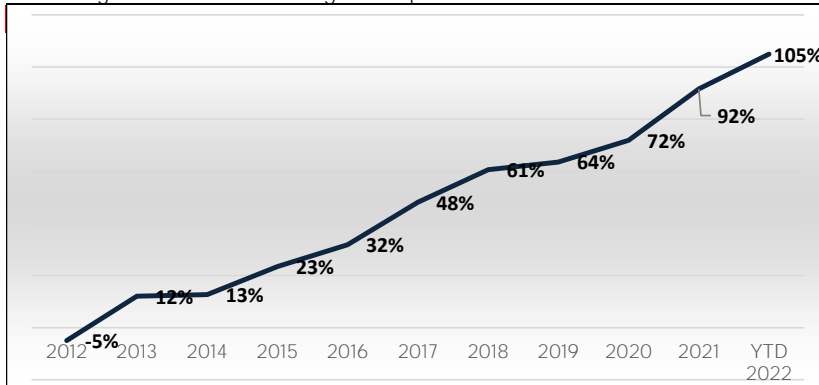
	AUG 2021 - JULY 2022	AUG 2020 - JULY 2021	% +/-	# +/-	AUG 2019 - JULY 2020
Number of Homes Sold Rolling 12 Months	561	629	-11%	(68)	516

## PREVIOUS MONTH SNAPSHOT\* | JULY 31, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in July	54	75	-28%	(21)	57
Number of Pendings in July	38	55	-31%	(17)	69
Number of Solds in July	33	60	-45%	(27)	56

## 10 YEAR AVERAGE SALES PRICE TREND | JULY 31, 2022

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
YTD 2022	718,056	13%	105%

## AREA MARKET SURVEY\* | AUGUST 7, 2022

JULY 31, 2022  
MONTHS SUPPLY  
OF INVENTORY

**2.0**



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	1
300-349	1	1	100%	3
350-399	0	1	100%	6
400-449	1	6	600%	7
450-499	5	2	40%	16
500-549	5	4	80%	24
550-599	5	3	60%	37
600-649	6	5	83%	47
650-699	6	3	50%	38
700-749	7	3	43%	20
750-799	4	1	25%	14
800-849	4	0	0%	6
850-899	4	2	50%	9
900-949	1	2	200%	9
950-999	7	2	29%	5
1000-1499	12	6	50%	30
1500-1999	1	2	200%	6
2000+	1	0	0%	1
<b>TOTAL</b>				
<b>STANWOOD</b>	<b>70</b>	<b>43</b>	<b>61%</b>	<b>280</b>