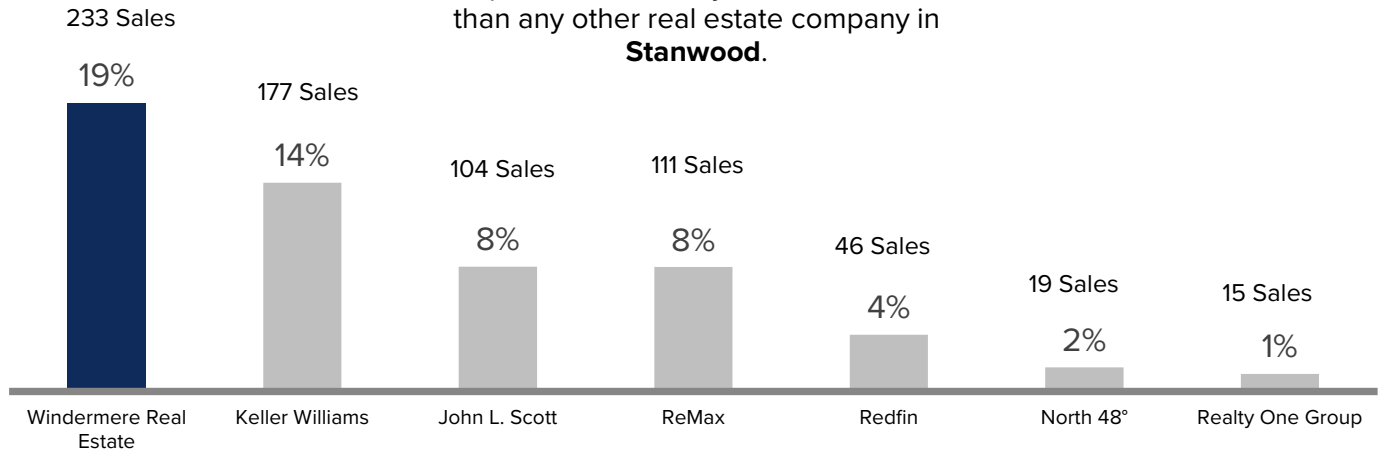




MARKET SHARE* | ROLLING 12 MONTHS ENDED JUNE 30, 2022
Sales in Stanwood, WA

We help more clients buy and sell their homes than any other real estate company in **Stanwood.**



MARKET SHARE* | JUNE 30, 2022
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	7	8	15	15%
ReMax	4	2	6	6%
John L. Scott	8	0	8	8%
Keller Williams	13	6	19	19%
Realty One Group	0	0	0	0%
North 48°	3	2	5	5%
All other competitors with less than 2% market share	37	8	46	46%
TOTAL	72	26	99	100%

YEAR TO DATE SNAPSHOT* | JULY 8, 2022

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	75	29	159%	46	65
List Price vs. Sales Price Ratio	103%	104%	-1%	(0)	100%
Number of Homes Sold YTD (Total)	246	292	-16%	(46)	248
Unlisted Homes Sold YTD	6	13	-700%	(7)	9
Average Days on Market (Sold Listings)	12	15	-20%	(3)	39
Average Sale Price	709,847	595,394	19%	114,453	521,220
Price Difference on Average YTD Sold	19%	14%			

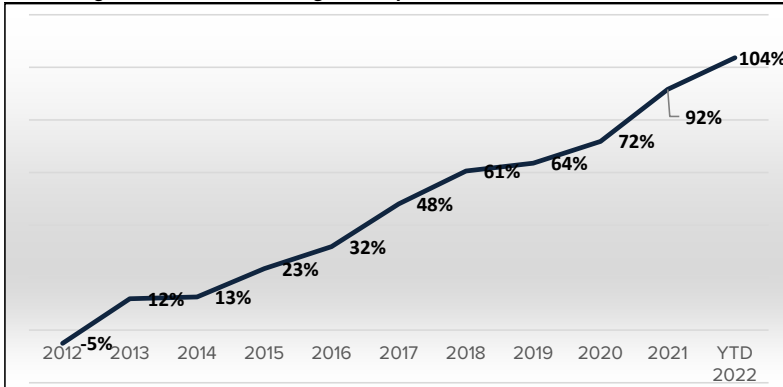
	JULY 2021 - JUNE 2022	JULY 2020 - JUNE 2021	% +/-	# +/-	JULY 2019 - JUNE 2020
Number of Homes Sold Rolling 12 Months	589	606	-3%	(17)	506

PREVIOUS MONTH SNAPSHOT* | JUNE 30, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in June	64	43	49%	21	65
Number of Pendings in June	51	45	13%	6	58
Number of Solds in June	39	35	11%	4	46

10 YEAR AVERAGE SALES PRICE TREND | JUNE 31, 2022

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

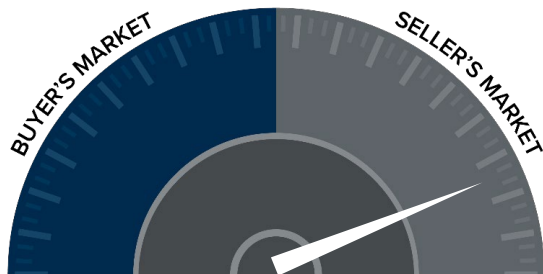


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
YTD 2022	709,847	12%	104%

AREA MARKET SURVEY* | JULY 8, 2022

JUNE 30, 2022
MONTHS SUPPLY
OF INVENTORY

1.3



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	1
300-349	1	0	0%	3
350-399	0	0	0%	5
400-449	7	0	0%	6
450-499	4	3	75%	12
500-549	4	4	100%	22
550-599	6	0	0%	34
600-649	4	2	50%	46
650-699	7	4	57%	34
700-749	9	1	11%	18
750-799	4	2	50%	13
800-849	1	1	100%	6
850-899	3	2	67%	5
900-949	3	2	67%	6
950-999	4	2	50%	4
1000-1499	15	7	47%	23
1500-1999	2	0	0%	6
2000+	1	0	0%	1
TOTAL STANWOOD	75	30	40%	246