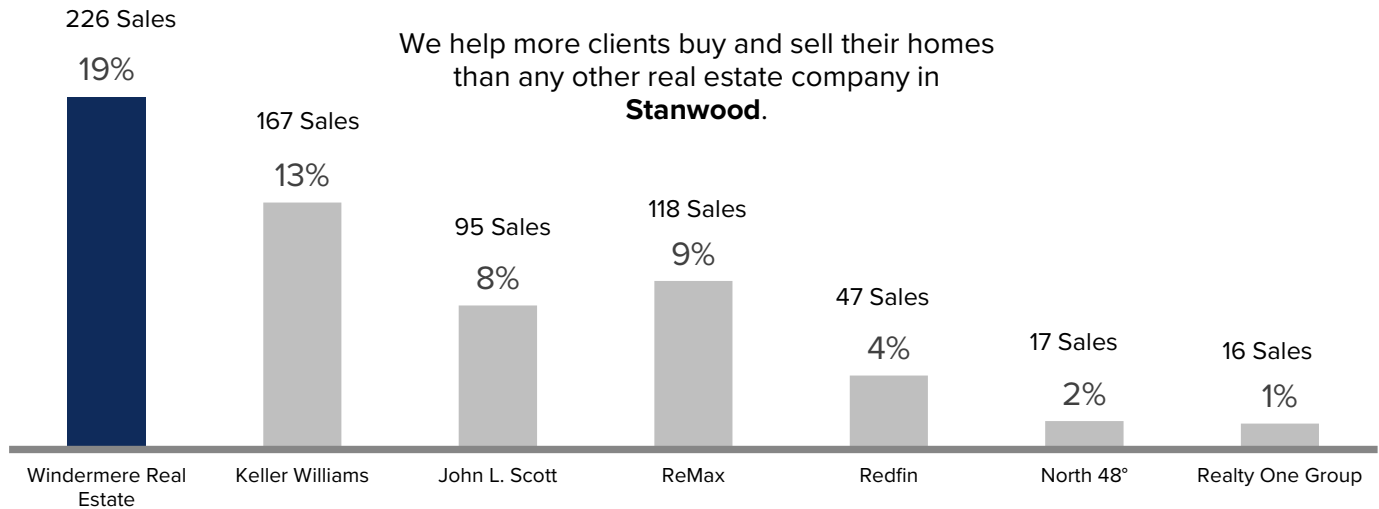




MARKET SHARE* | ROLLING 12 MONTHS ENDED APRIL 30, 2022

Sales in Stanwood, WA



MARKET SHARE* | APRIL 30, 2022

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	7	5	12	21%
ReMax	2	1	3	5%
John L. Scott	9	1	10	18%
Keller Williams	5	1	6	11%
Realty One Group	0	0	0	0%
North 48°	2	1	3	5%
All other competitors with less than 2% market share	16	8	22	39%
TOTAL	41	17	56	100%

YEAR TO DATE SNAPSHOT* | MAY 6, 2022

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	44	12	267%	32	81
List Price vs. Sales Price Ratio	103%	103%	0%	-	101%
Number of Homes Sold YTD (Total)	151	191	-21%	(40)	150
Unlisted Homes Sold YTD	3	2	100%	-	2
Average Days on Market (Sold Listings)	13	17	-24%	(4)	49
Average Sale Price	685,726	570,880	20%	114,846	510,455
Price Difference on Average YTD Sold	20%	12%			

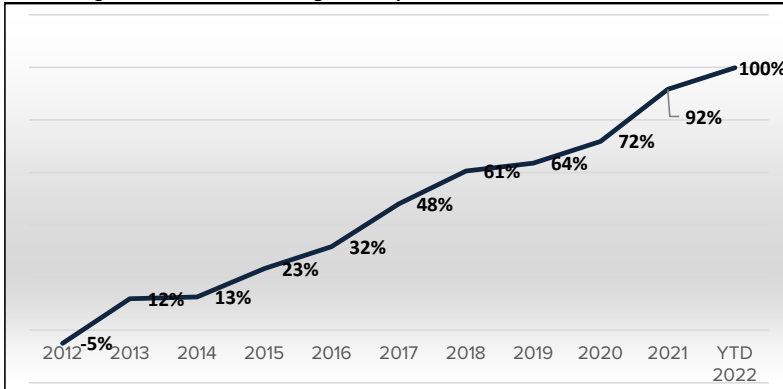
	MAY 2021 - APR 2022	MAY 2020 - APR 2021	% +/-	# +/-	MAY 2019 - APR 2020
Number of Homes Sold Rolling 12 Months	573	648	-12%	(75)	498

PREVIOUS MONTH SNAPSHOT* | APRIL 30, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in April	61	48	27%	13	45
Number of Pendings in April	40	33	21%	7	28
Number of Solds in April	45	44	2%	1	29

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2022

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

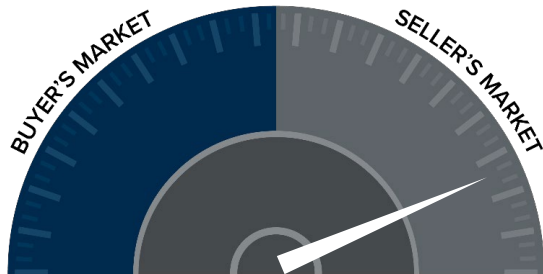


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
YTD 2022	685,726	8%	100%

AREA MARKET SURVEY* | MAY 6, 2022

APRIL 30, 2022
MONTHS SUPPLY
OF INVENTORY

0.8



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	1
300-349	1	0	0%	3
350-399	1	0	0%	3
400-449	1	1	100%	5
450-499	2	1	100%	8
500-549	2	5	250%	15
550-599	2	7	350%	25
600-649	3	9	900%	26
650-699	4	3	75%	20
700-749	2	6	300%	11
750-799	6	4	67%	6
800-849	0	2	200%	0
850-899	2	2	100%	5
900-949	1	0	0%	3
950-999	4	2	50%	1
1000-1499	11	6	55%	15
1500-1999	2	0	0%	3
2000+	0	1	100%	0
TOTAL STANWOOD	44	49	111%	151