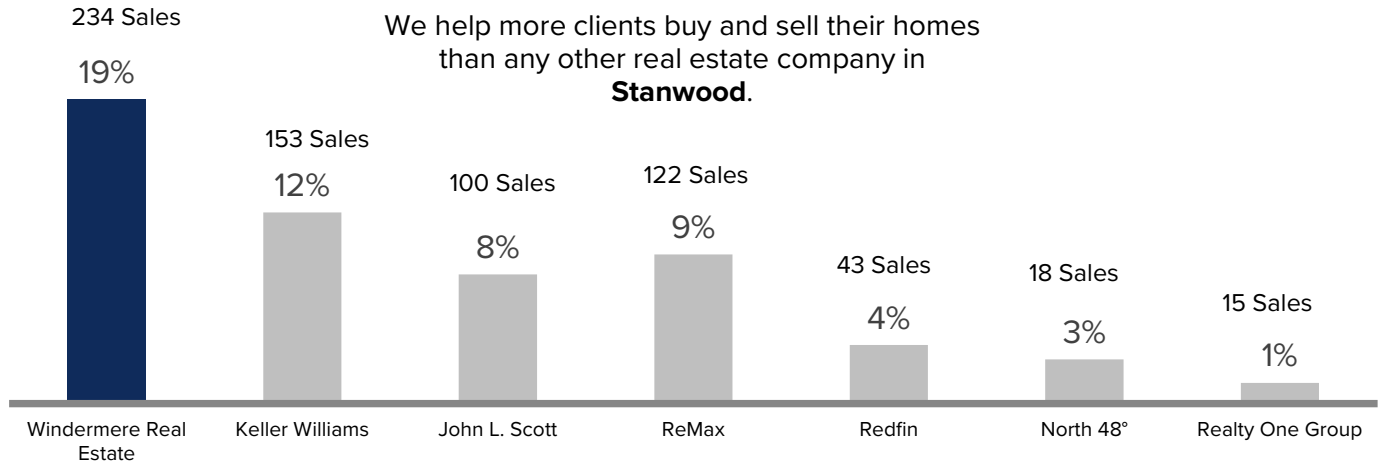




MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2022
Sales in Stanwood, WA



MARKET SHARE* | MARCH 31, 2022
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	4	2	6	19%
ReMax	0	1	1	3%
John L. Scott	2	1	3	9%
Keller Williams	7	2	9	28%
Realty One Group	0	0	0	0%
North 48°	1	1	2	6%
All other competitors with less than 2% market share	7	8	11	34%
TOTAL	21	15	32	100%

YEAR TO DATE SNAPSHOT* | APRIL 6, 2022

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	21	10	110%	11	61
List Price vs. Sales Price Ratio	103%	102%	1%	0	100%
Number of Homes Sold YTD (Total)	100	154	-35%	(54)	113
Unlisted Homes Sold YTD	2	2	0%	-	1
Average Days on Market (Sold Listings)	16	19	-16%	(3)	54
Average Sale Price	670,006	557,460	20%	112,546	507,325
Price Difference on Average YTD Sold	20%	10%			

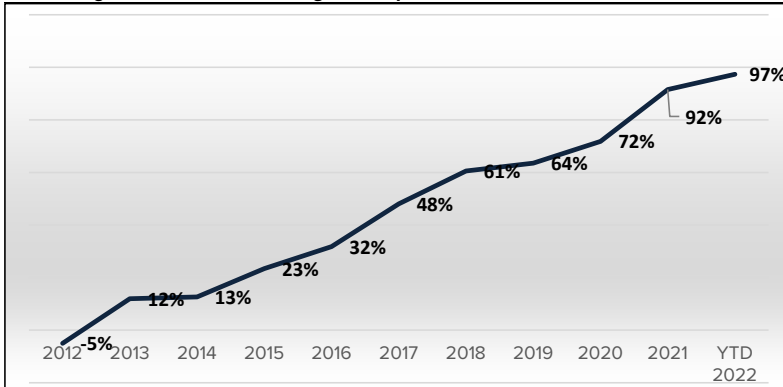
	APR 2021 - MAR 2022	APR 2020 - MAR 2021	% +/-	# +/-	APR 2019 - MAR 2020
Number of Homes Sold Rolling 12 Months	551	630	-13%	(79)	506

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in March	60	41	46%	19	60
Number of Pendings in March	42	36	17%	6	49
Number of Solds in March	42	60	-30%	(18)	48

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2022

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
YTD 2022	670,006	6%	97%

AREA MARKET SURVEY* | APRIL 6, 2022

MARCH 31, 2022
MONTHS SUPPLY
OF INVENTORY

0.5



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	0
300-349	0	0	0%	0
350-399	1	1	100%	3
400-449	0	3	300%	4
450-499	0	2	200%	5
500-549	1	4	400%	13
550-599	2	8	400%	20
600-649	0	10	1000%	16
650-699	1	9	900%	12
700-749	2	3	150%	7
750-799	1	1	100%	3
800-849	0	0	0%	0
850-899	3	1	33%	4
900-949	0	1	100%	2
950-999	2	3	150%	0
1000-1499	7	5	71%	9
1500-1999	1	1	100%	1
2000+	0	0	0%	0
TOTAL STANWOOD	21	52	248%	100