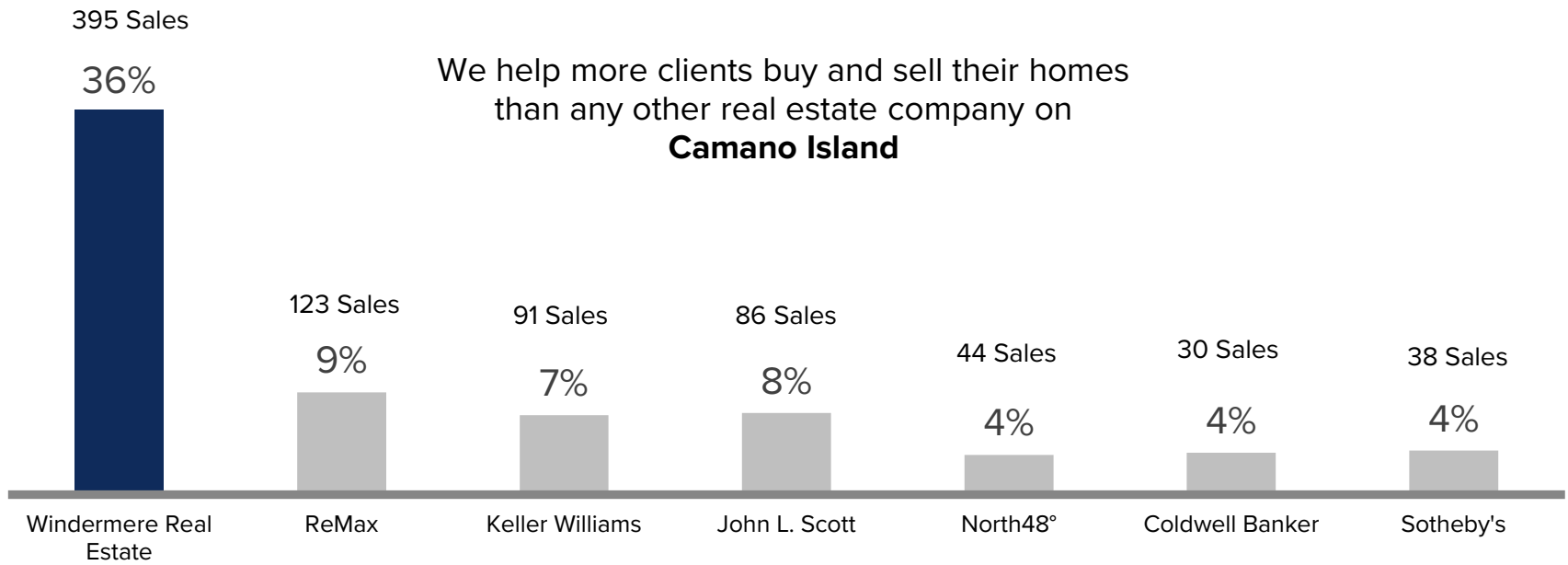




**MARKET SHARE\* | ROLLING 12 MONTHS ENDED MARCH 31, 2022**  
Sales on Camano Island, WA



**MARKET SHARE\* | MARCH 31, 2022**  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	5	10	15	<b>55%</b>
ReMax	0	1	1	4%
John L. Scott	0	0	0	0%
Keller Williams	1	1	2	7%
North 48°	1	0	1	4%
Sotheby's	0	1	1	2%
All other competitors with less than 2% market share	3	5	8	29%
<b>TOTAL</b>	<b>10</b>	<b>18</b>	<b>28</b>	<b>100%</b>

**YEAR TO DATE SNAPSHOT\* | APRIL 6, 2022**

	2022	2021	% +/-	# +/-	2019
Total Active Residential Listings	17	30	-43%	(13)	65
List Price vs. Sales Price Ratio	103%	102%	1%	0	99%
Number of Sold Homes YTD	77	94	-18%	(17)	85
Unlisted Homes Sold YTD	4	1	300%	3	2
Average Days on Market (Sold Listings)	17	21	-19%	(4)	57
Average Sale Price	797,872	598,882	33%	198,990	536,020
Price Difference on Average YTD Sold	<b>33%</b>	12%			

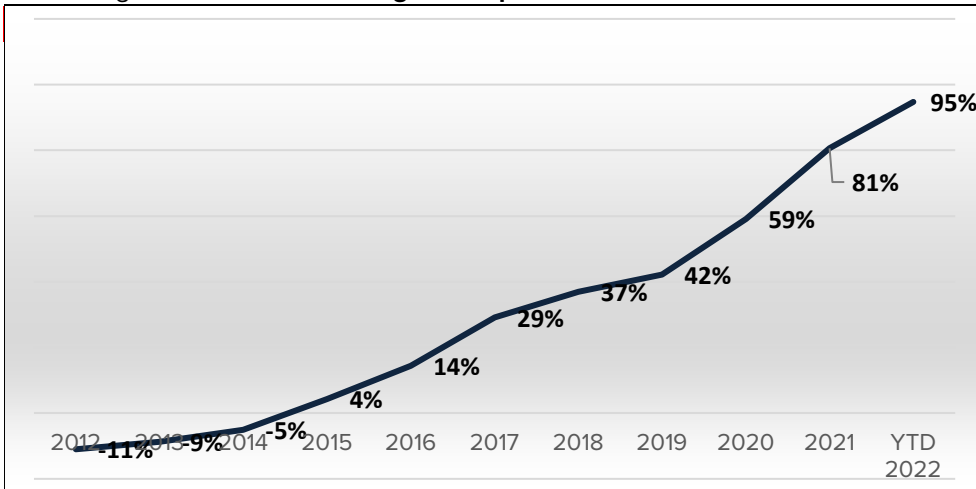
	APR 2021 - MAR 2022	APR 2020 - MAR 2021	% +/-	# +/-	APR 2019 - MAR 2020
Number of Homes Sold <b>Rolling 12 Months</b>	487	472	3%	15	451

### PREVIOUS MONTH SNAPSHOT\* | MARCH 31, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in March	32	40	-20%	(8)	45
Number of Pendings in March	37	32	16%	5	28
Number of Solds in March	36	27	33%	9	33

### 10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2022

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
2021	699,149	22%	81%
<b>YTD 2022</b>	<b>797,872</b>	<b>14%</b>	<b>95%</b>

### AREA MARKET SURVEY\* | APRIL 6, 2022

MARCH 31, 2022  
MONTHS SUPPLY  
OF INVENTORY

**.3**



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	0
250-299	1	1	100%	1
300-349	0	1	100%	1
350-399	0	0	0%	5
400-449	0	3	300%	2
450-499	1	2	200%	7
500-549	1	3	300%	8
550-599	1	1	100%	4
600-649	1	2	200%	6
650-699	0	1	100%	5
700-749	0	2	200%	3
750-799	4	1		3
800-849	0	0	0%	3
850-899	0	2	200%	4
900-949	0	1	100%	4
950-999	1	2	200%	1
1000-1499	6	6	100%	14
1500-1999	0	1	100%	6
2000+	1	1	100%	0
<b>TOTAL CAMANO ISLAND</b>	<b>17</b>	<b>30</b>	<b>176%</b>	<b>77</b>