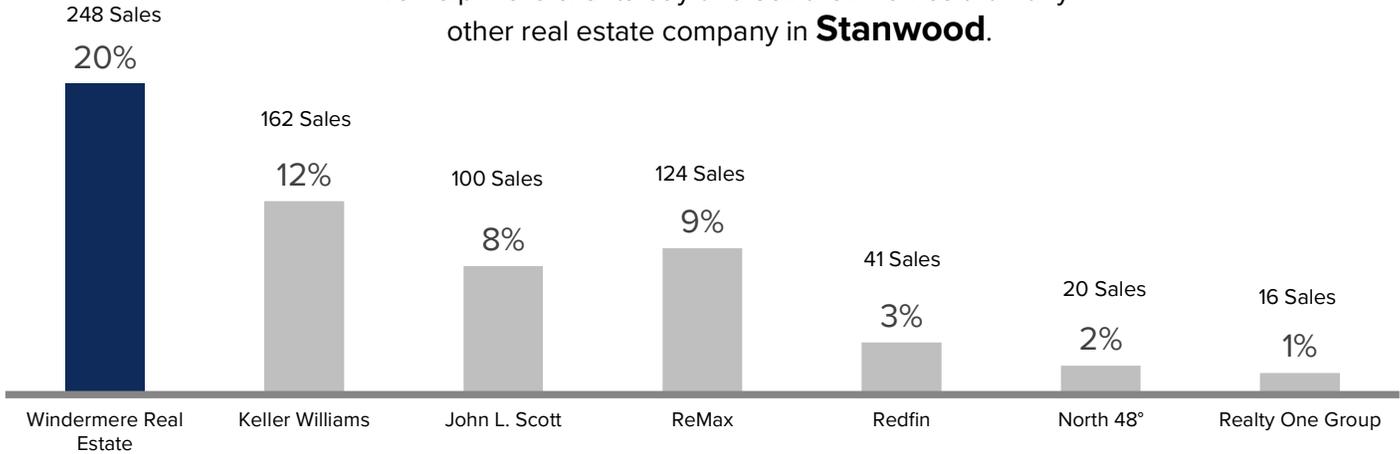




MARKET SHARE* | ROLLING 12 MONTHS - ENDED FEBRUARY 28, 2022
Sales in Stanwood, WA

We help more clients buy and sell their homes than any other real estate company in **Stanwood**.



MARKET SHARE* | FEBRUARY 28, 2022
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	5	5	10	30%
ReMax	2	3	4	13%
John L. Scott	1	1	2	6%
Keller Williams	2	0	2	6%
Realty One Group	0	0	0	0%
North 48°	0	1	1	3%
All other competitors with less than 2% market share	6	8	13	41%
TOTAL	15	18	32	100%

YEAR TO DATE SNAPSHOT* | MARCH 8, 2022

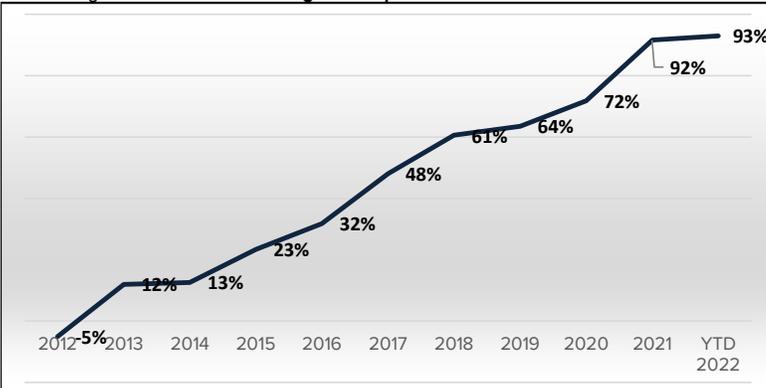
	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	10	14	-29%	(4)	53
List Price vs. Sales Price Ratio	102%	102%	0%	0	100%
Number of Homes Sold YTD (Total)	66	86	-23%	(20)	72
Unlisted Homes Sold YTD	2	2	0%	-	2
Average Days on Market (Sold Listings)	20	23	-13%	(3)	60
Average Sale Price	642,480	543,069	18%	99,411	497,427
Price Difference on Average YTD Sold	18%	9%			
	MAR 2021 - FEB 2022	MAR 2020 - FEB 2021	% +/-	# +/-	MAR 2019 - FEB 2020
Number of Homes Sold Rolling 12 Months	587	614	-4%	(27)	494

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2022

	2022	2021	% +/-	# +/-	2020
Number of New Listings added in February	35	34	3%	1	47
Number of Pending in February	33	35	-6%	(2)	39
Number of Sold in February	26	33	-21%	(7)	33

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2022

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
YTD 2022	642,480	1%	93%

AREA MARKET SURVEY* | MARCH 8, 2022

FEBRUARY 28, 2022
MONTHS SUPPLY
OF INVENTORY

0.5



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	0
300-349	0	0	0%	1
350-399	0	2	200%	1
400-449	1	2	200%	3
450-499	0	4	400%	2
500-549	2	0	0%	11
550-599	0	13	1300%	16
600-649	1	8	800%	11
650-699	1	8	800%	5
700-749	0	0	0%	4
750-799	0	1	100%	2
800-849	0	0	0%	0
850-899	0	1	100%	3
900-949	0	0	0%	2
950-999	1	1	100%	0
1000-1499	3	7	233%	3
1500-1999	1	2	200%	1
2000+	0	0	0%	0
TOTAL STANWOOD	10	49	490%	66