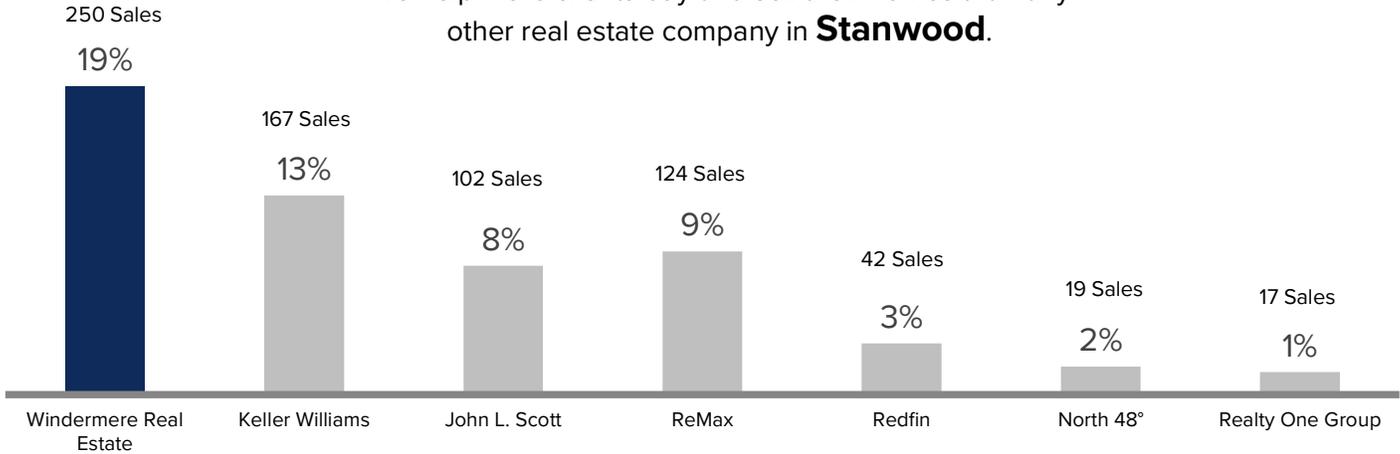




**MARKET SHARE\* | ROLLING 12 MONTHS - ENDED JANUARY 31, 2022**  
Sales in Stanwood, WA

We help more clients buy and sell their homes than any other real estate company in **Stanwood**.



**MARKET SHARE\* | JANUARY 31, 2022**  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	1	7	8	25%
ReMax	0	1	1	2%
John L. Scott	0	1	1	3%
Keller Williams	5	0	5	16%
Realty One Group	0	0	0	0%
North 48°	0	0	0	0%
All other competitors with less than 2% market share	9	8	18	55%
<b>TOTAL</b>	<b>15</b>	<b>17</b>	<b>32</b>	<b>100%</b>

**YEAR TO DATE SNAPSHOT\* | FEBRUARY 8, 2022**

	2022	2021	% +/-	# +/-	2020
Total Active Residential Listings	10	13	-23%	(3)	57
List Price vs. Sales Price Ratio	102%	100%	2%	0	100%
Number of Homes Sold YTD (Total)	25	46	-46%	(21)	36
Unlisted Homes Sold YTD	0	0	0%	-	
Average Days on Market (Sold Listings)	16	22	-27%	(6)	58
Average Sale Price	534,364	533,376	0%	988	530,812
Price Difference on Average YTD Sold	0%	0%			

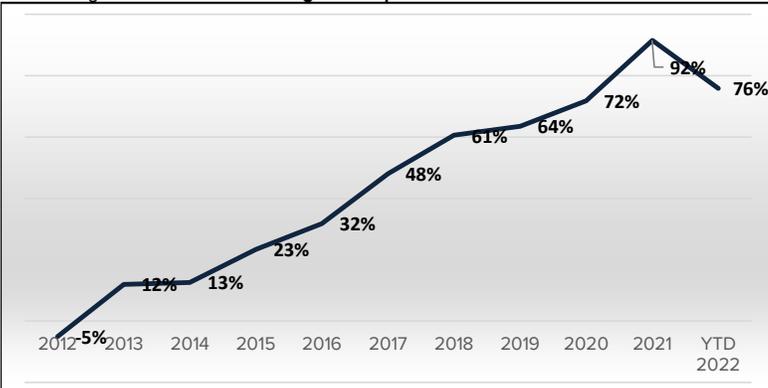
	FEB 2021 - JAN 2022	FEB 2020 - JAN 2021	% +/-	# +/-	FEB 2019 - JAN 2020
Number of Homes Sold <b>Rolling 12 Months</b>	585	569	3%	16	463

### PREVIOUS MONTH SNAPSHOT\* | JANUARY 31, 2022

	2021	2021	% +/-	# +/-	2020
Number of New Listings added in January	21	36	-42%	(15)	35
Number of Pendings in January	26	42	-38%	(16)	42
Number of Solds in January	23	40	-43%	(17)	26

### 10 YEAR AVERAGE SALES PRICE TREND | JANUARY 31, 2022

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	3%	64%
2020	528,932	8%	72%
2021	633,476	20%	92%
<b>YTD 2022</b>	<b>534,364</b>	<b>-16%</b>	<b>76%</b>

### AREA MARKET SURVEY\* | FEBRUARY 8, 2022

JANUARY 31, 2022  
MONTHS SUPPLY  
OF INVENTORY

**0.6**



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2022
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	0	0%	0
300-349	0	1	100%	0
350-399	2	1	50%	0
400-449	0	1	100%	2
450-499	1	3	300%	1
500-549	1	4	400%	6
550-599	4	9	225%	12
600-649	2	4	200%	3
650-699	0	1	100%	0
700-749	0	1	100%	0
750-799	0	0	0%	0
800-849	0	0	0%	0
850-899	0	0	0%	0
900-949	0	0	0%	0
950-999	0	0	0%	0
1000-1499	0	0	0%	0
1500-1999	0	0	0%	0
2000+	0	0	0%	0
<b>TOTAL STANWOOD</b>	<b>10</b>	<b>25</b>	<b>250%</b>	<b>25</b>