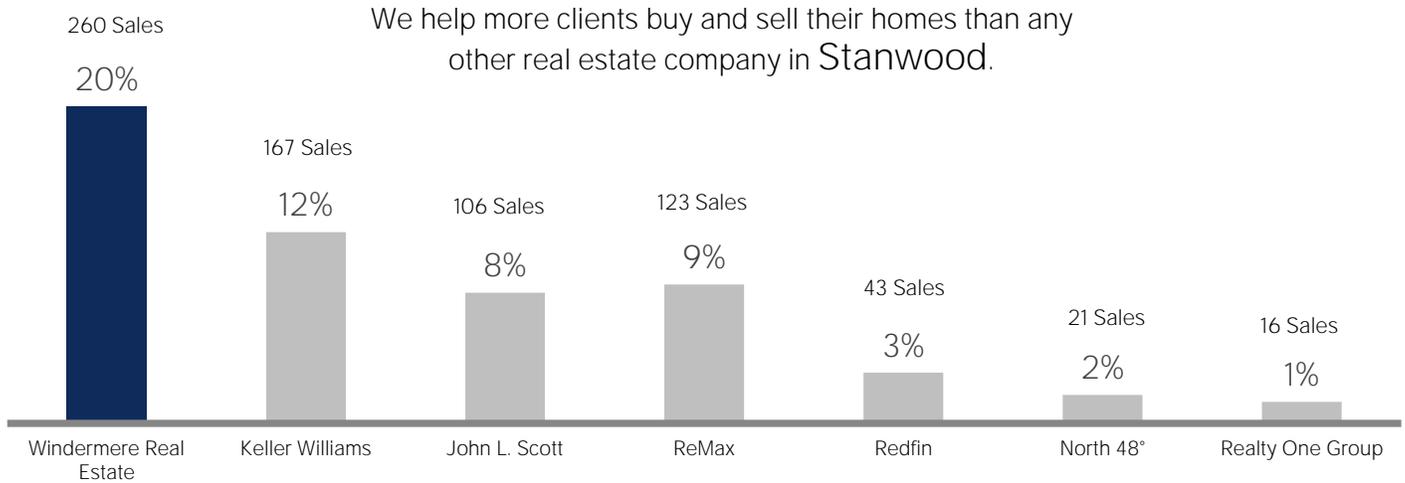




MARKET SHARE* | ROLLING 12 MONTHS - ENDED DECEMBER 31, 2021
Sales in Stanwood, WA



MARKET SHARE* | DECEMBER 31, 2021
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	1	10	11	32%
ReMax	0	0	0	0%
John L. Scott	2	-1	1	3%
Keller Williams	1	2	3	9%
Realty One Group	0	2	2	4%
North 48°	0	0	0	0%
All other competitors with less than 2% market share	10	8	18	51%
TOTAL	14	20	34	100%

YEAR TO DATE SNAPSHOT* | DECEMBER 31, 2021

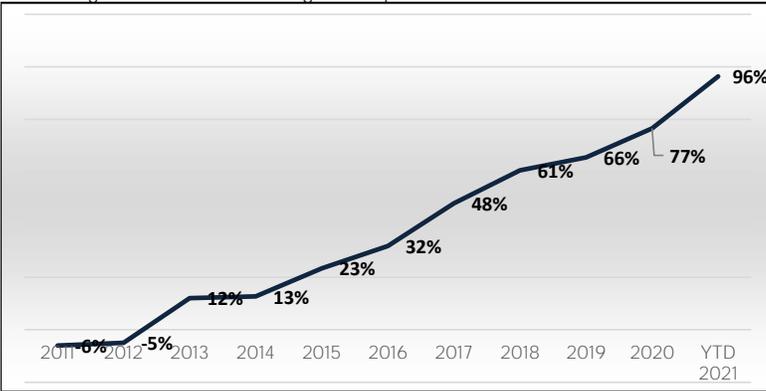
	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	14	19	-26%	(5)	57
List Price vs. Sales Price Ratio	105%	100%	5%	0	100%
Number of Homes Sold YTD (Total)	616	600	3%	16	477
Unlisted Homes Sold YTD	26	19	37%	7	15
Average Days on Market (Sold Listings)	14	30	-53%	(16)	46
Average Sale Price	637,365	528,932	21%	108,433	488,467
Price Difference on Average YTD Sold	21%	8%			
	DEC 2020 - DEC 2021	DEC 2019 - DEC 2020	% +/-	# +/-	DEC 2018 - DEC 2019
Number of Homes Sold Rolling 12 Months	592	536	10%	56	447

PREVIOUS MONTH SNAPSHOT* | DECEMBER 31, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in December	24	34	-29%	(10)	33
Number of Pendings in December	53	32	66%	21	31
Number of Solds in December	33	60	-45%	(27)	29

10 YEAR AVERAGE SALES PRICE TREND | DECEMBER 31, 2021

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.

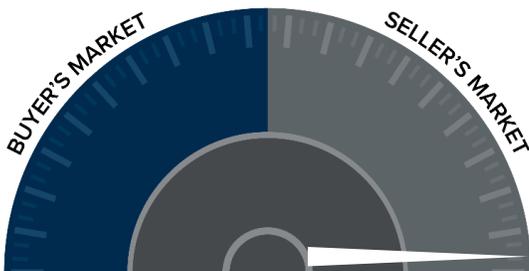


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	270,519	-5%	-6%
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	5%	66%
2020	528,932	11%	77%
YTD 2021	633,476	20%	96%

AREA MARKET SURVEY* | DECEMBER 31, 2021

DECEMBER 31, 2021
MONTHS SUPPLY
OF INVENTORY

0.2



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	1
100-199	0	0	0%	0
200-249	0	0	0%	4
250-299	0	1	100%	11
300-349	0	0	0%	9
350-399	1	1	100%	38
400-449	0	0	0%	36
450-499	0	2	200%	55
500-549	2	5	250%	105
550-599	3	12	400%	88
600-649	2	10	500%	67
650-699	2	4	200%	31
700-749	1	1	100%	20
750-799	0	0	0%	25
800-849	0	0	0%	27
850-899	1	0	0%	23
900-949	0	2	200%	21
950-999	1	0	0%	15
1000-1499	1	0	0%	35
1500-1999	0	0	0%	3
2000+	0	0	0%	2
TOTAL STANWOOD	14	38	271%	616