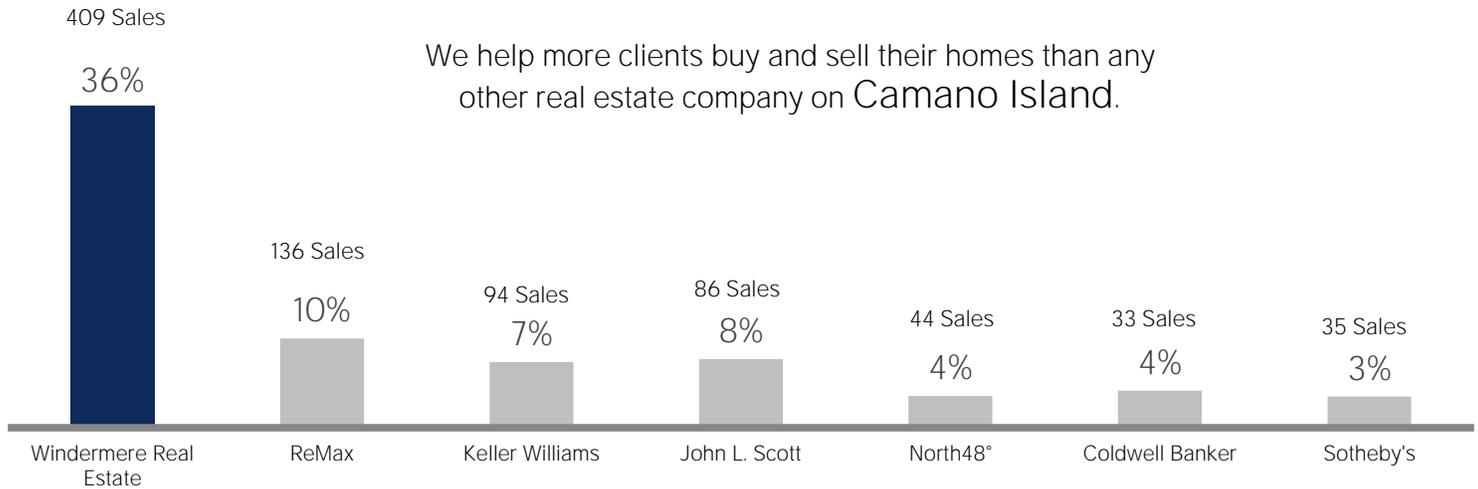




MARKET SHARE\* | ROLLING 12 MONTHS - ENDED DECEMBER 31, 2021  
Sales on Camano Island, WA



MARKET SHARE\* | DECEMBER 31, 2021  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	5	10	15	45%
ReMax	1	1	2	6%
John L. Scott	0	1	1	3%
Keller Williams	2	2	4	12%
North 48°	1	0	1	3%
Sotheby's	0	3	3	7%
All other competitors with less than 2% market share	5	3	8	24%
TOTAL	14	20	34	100%

YEAR TO DATE SNAPSHOT\* | DECEMBER 31, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	14	13	8%	1	53
List Price vs. Sales Price Ratio	104%	100%	4%	0	99%
Number of Homes Sold YTD (Total)	497	477	4%	20	451
Unlisted Homes Sold YTD	38	28	36%	10	18
Average Days on Market (Sold Listings)	17	34	-50%	(17)	47
Average Sale Price	699,149	575,357	22%	123,792	491,938
Price Difference on Average YTD Sold	22%	17%			

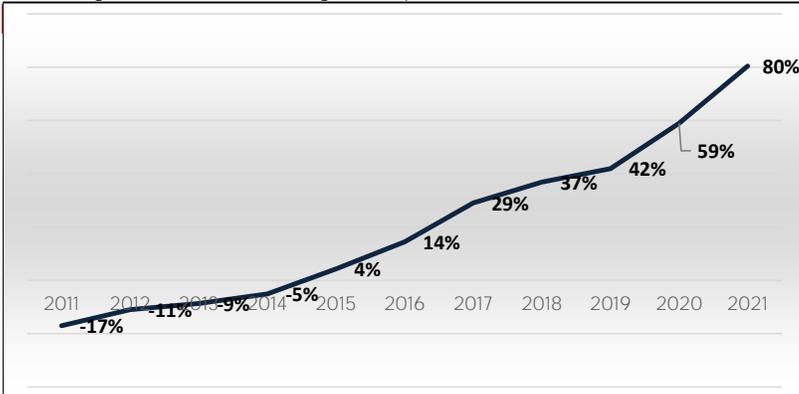
	DEC 2020 - DEC 2021	DEC 2019 - DEC 2020	% +/-	# +/-	DEC 2018 - DEC 2019
Number of Homes Sold Rolling 12 Months	491	424	16%	67	413

PREVIOUS MONTH SNAPSHOT\* | DECEMBER 31, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in December	17	19	-11%	(2)	13
Number of Pendings in December	22	26	-15%	(4)	20
Number of Solds in December	43	40	8%	3	39

10 YEAR AVERAGE SALES PRICE TREND | DECEMBER 31, 2021

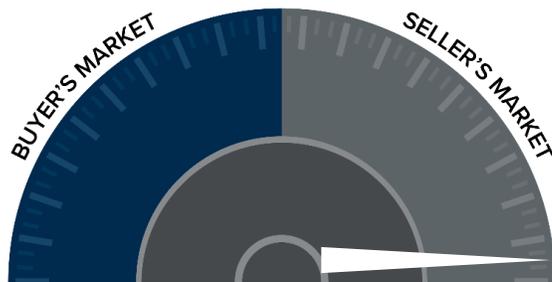
Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
2021	699,149	22%	80%

DECEMBER 31, 2021  
MONTHS SUPPLY  
OF INVENTORY

0.3



AREA MARKET SURVEY\* | DECEMBER 31, 2021

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	1
200-249	0	0	0%	4
250-299	0	0	0%	7
300-349	0	1	100%	20
350-399	0	1	100%	35
400-449	1	1	100%	44
450-499	0	3	300%	46
500-549	1	2	200%	41
550-599	1	1	100%	36
600-649	0	1	100%	48
650-699	0	1	100%	34
700-749	0	0	0%	23
750-799	0	0	0%	25
800-849	0	1	100%	23
850-899	0	1	100%	14
900-949	1	1	100%	15
950-999	0	1	100%	17
1000-1499	6	5	83%	45
1500-1999	1	3	300%	12
2000+	1	0	0%	7
<b>CAMANO ISLAND</b>	<b>12</b>	<b>23</b>	<b>192%</b>	<b>497</b>