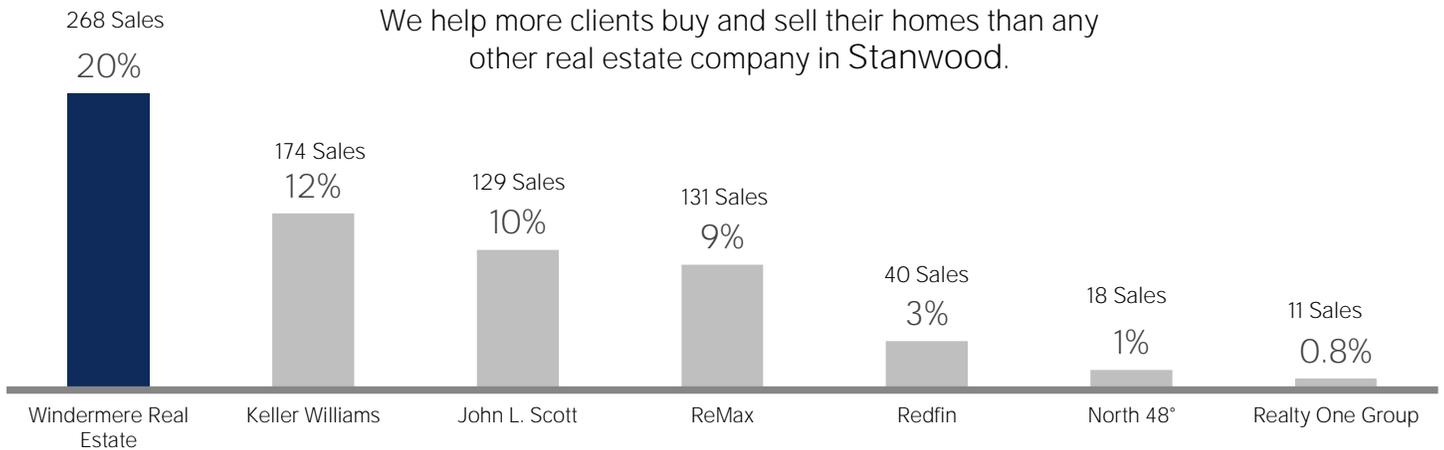




MARKET SHARE* | ROLLING 12 MONTHS ENDED JUNE 30, 2021
Sales in Stanwood, WA



MARKET SHARE* | JUNE 30, 2021
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	1	8	9	19%
ReMax	4	0	4	9%
John L. Scott	0	5	5	11%
Keller Williams	3	2	5	11%
Realty One Group	1	2	3	6%
North 48°	0	0	0	0%
All other competitors with less than 2% market share	17	4	21	45%
TOTAL	26	21	47	100%

YEAR TO DATE SNAPSHOT* | JULY 17, 2021

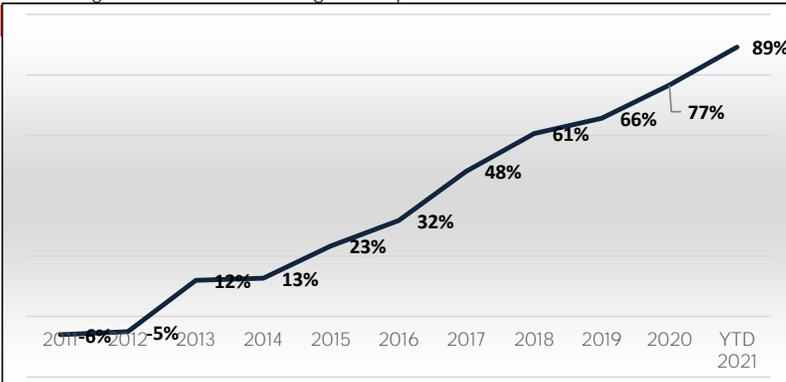
	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	29	65	-55%	(36)	88
List Price vs. Sales Price Ratio	104%	100%	4%	0	100%
Number of Sold Homes YTD	292	248	18%	44	213
Unlisted Homes Sold YTD	13	9	44%	4	9
Average Days on Market (Sold Listings)	15	39	-62%	(24)	43
Average Sale Price	595,394	521,220	14%	74,174	464,726
Price Difference on Average YTD Sold	14%	12%			
	JULY 2020 - JUNE 2021	JULY 2019 - JUNE 2020	% +/-	# +/-	JULY 2018 - JUNE 2019
Number of Homes Sold Rolling 12 Months	626	506	24%	120	461

PREVIOUS MONTH SNAPSHOT* | JUNE 30, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in June	76	68	12%	8	58
Number of Pendings in June	72	70	3%	2	45
Number of Solds in June	40	53	-25%	(13)	34

10 YEAR AVERAGE SALES PRICE TREND | JUNE 30, 2021

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	270,519	-5%	-6%
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	5%	66%
2020	528,932	11%	77%
YTD 2021	595,394	13%	89%

AREA MARKET SURVEY* | JULY 17, 2021

JUNE 30, 2021
MONTHS SUPPLY
OF INVENTORY

0.6



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	1	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	4
250-299	0	0	0%	8
300-349	0	1	100%	6
350-399	0	2	200%	27
400-449	0	4	400%	18
450-499	3	10	333%	32
500-549	7	12	171%	50
550-599	7	22	314%	35
600-649	0	11	1100%	26
650-699	3	2	67%	11
700-749	0	1	100%	10
750-799	1	1	100%	16
800-849	0	3	300%	18
850-899	0	6	600%	9
900-949	0	1	100%	5
950-999	2	1	50%	5
1000-1499	3	6	200%	11
1500-1999	1	2	200%	1
2000+	1	1	100%	0
TOTAL STANWOOD	29	86	297%	292