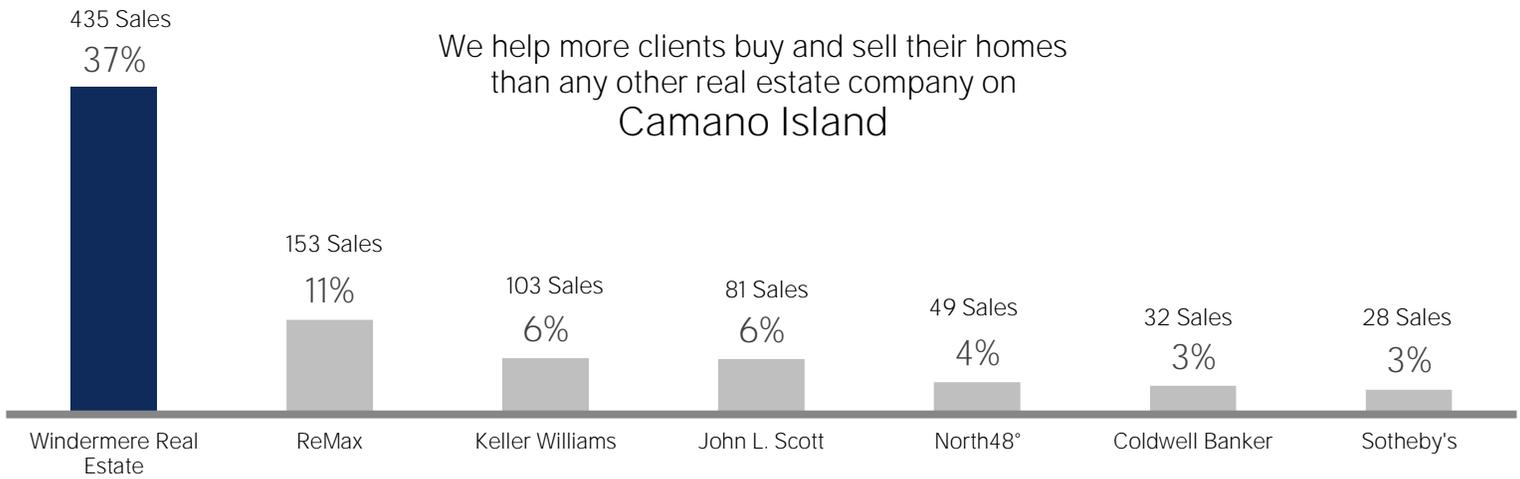




MARKET SHARE* | ROLLING 12 MONTHS ENDED JUNE 30, 2021
Sales on Camano Island, WA

We help more clients buy and sell their homes
than any other real estate company on
Camano Island



MARKET SHARE* | JUNE 30, 2021
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	10	9	19	35%
ReMax	4	5	9	17%
John L. Scott	1	0	1	2%
Keller Williams	3	1	4	7%
North 48°	2	0	2	4%
Sotheby's	1	3	4	7%
All other competitors with less than 2% market share	12	3	15	28%
TOTAL	33	21	54	100%

YEAR TO DATE SNAPSHOT* | JULY 17, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	36	56	-36%	(20)	92
List Price vs. Sales Price Ratio	105%	99%	6%	0	99%
Number of Homes Sold YTD (Total)	246	193	27%	53	221
Unlisted Homes Sold YTD	24	15	60%	9	9
Average Days on Market (Sold Listings)	16	45	-64%	(29)	47
Average Sale Price	691,616	541,528	28%	150,088	473,013
Price Difference on Average YTD Sold	28%	14%			

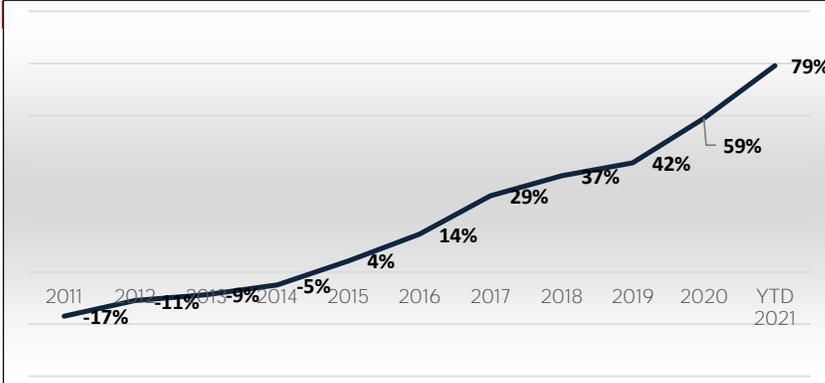
	JULY 2020 - JUNE 2021	JULY 2019 - JUNE 2020	% +/-	# +/-	JULY 2018 - JUNE 2019
Number of Homes Sold Rolling 12 Months	518	412	26%	106	441

PREVIOUS MONTH SNAPSHOT* | JUNE 30, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in June	59	56	5%	3	60
Number of Pending in June	51	41	24%	10	54
Number of Sold in June	41	32	28%	9	54

10 YEAR AVERAGE SALES PRICE TREND | JUNE 30, 2021

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
YTD 2021	691,616	20%	79%

AREA MARKET SURVEY* | JULY 17, 2021

JUNE 30, 2021
MONTHS SUPPLY
OF INVENTORY

0.8

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	1
200-249	0	0	0%	2
250-299	0	2	200%	4
300-349	0	1	100%	14
350-399	0	4	400%	16
400-449	2	4	200%	21
450-499	4	5	125%	19
500-549	4	2	50%	29
550-599	1	7	700%	19
600-649	2	5	250%	19
650-699	5	5	100%	16
700-749	0	4	400%	9
750-799	3	6	200%	11
800-849	0	1	100%	11
850-899	0	3	300%	6
900-949	1	1	100%	6
950-999	1	4	400%	9
1000-1499	8	6	75%	25
1500-1999	1	3	300%	7
2000+	4	2	50%	2
CAMANO ISLAND	36	65	181%	246

