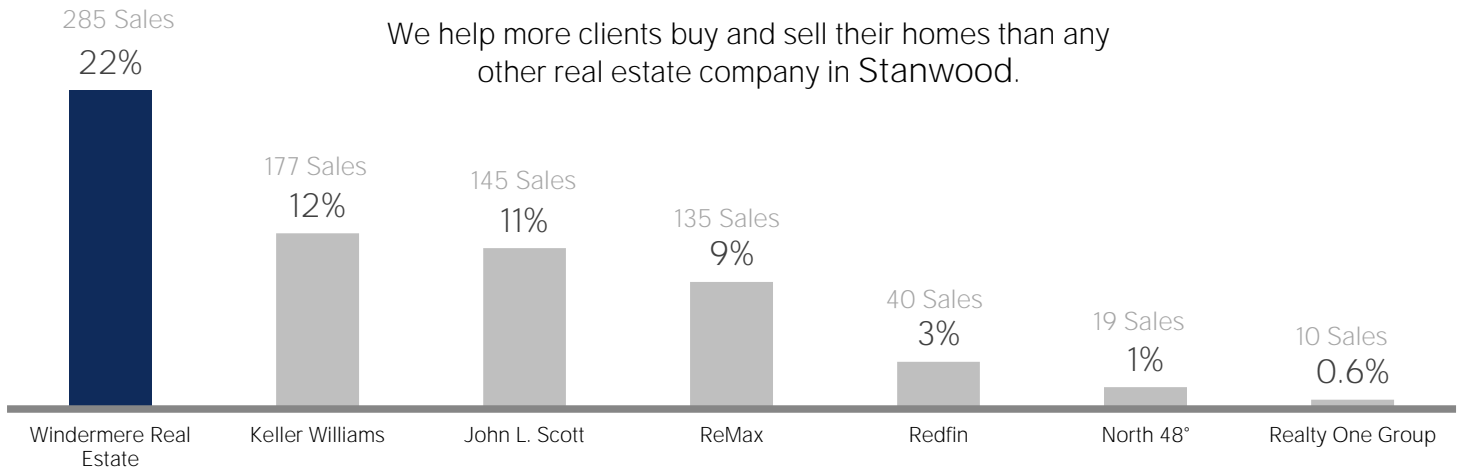




MARKET SHARE* | ROLLING 12 MONTHS ENDED APRIL 30, 2021
Sales in Stanwood, WA



MARKET SHARE* | APRIL 30, 2021
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	6	7	13	42%
ReMax	2	-	2	6%
John L. Scott	0	1	1	3%
Keller Williams	4	3	7	23%
Realty One Group	0	-	-	0%
North 48°	0	-	-	0%
All other competitors with less than 2% market share	7	1	8	26%
TOTAL	19	12	31	100%

YEAR TO DATE SNAPSHOT* | MAY 10, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	12	81	-85%	(69)	74
List Price vs. Sales Price Ratio	103%	101%	2%	0	100%
Number of Sold Homes YTD	191	150	27%	41	129
Average Days on Market (Sold Listings)	17	49	-65%	(32)	48
Average Sale Price	570,880	510,455	12%	60,425	465,191
Price Difference on Average YTD Sold	12%	10%			

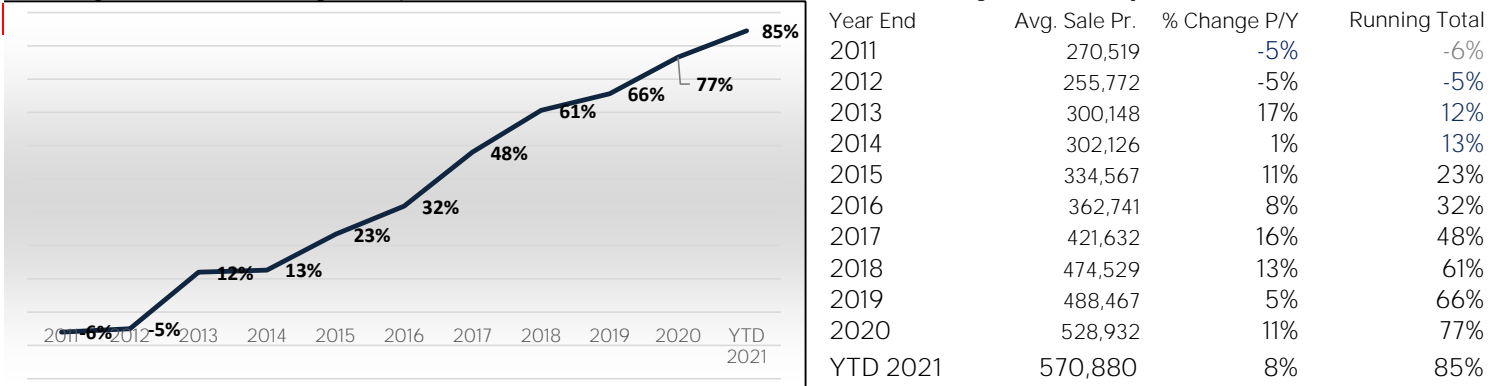
	MAY 2020 - APRIL 2021	MAY 2019 - APRIL 2020	% +/-	# +/-	MAY 2018 - APRIL 2019
Number of Homes Sold Rolling 12 Months	648	498	30%	150	475

PREVIOUS MONTH SNAPSHOT* | APRIL 30, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in April	48	45	7%	3	67
Number of Pendings in April	35	28	25%	7	46
Number of Solds in April	43	29	48%	14	37

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2021

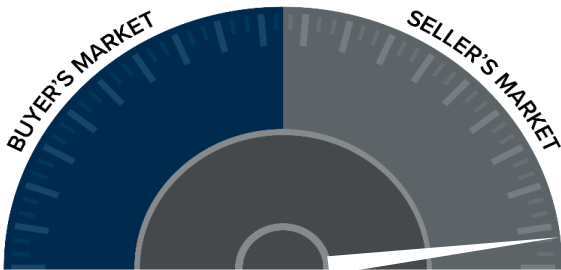
Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



AREA MARKET SURVEY* | MAY 10, 2021

APRIL 30, 2021
MONTHS SUPPLY
OF INVENTORY

0.4



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	4
250-299	0	0	0%	8
300-349	2	2	100%	3
350-399	2	7	350%	18
400-449	1	5	500%	15
450-499	0	9	900%	18
500-549	1	4	400%	34
550-599	1	7	700%	25
600-649	0	1	100%	20
650-699	0	4	400%	6
700-749	0	3	300%	6
750-799	0	6	600%	9
800-849	0	5	500%	9
850-899	3	1	33%	4
900-949	0	1	100%	2
950-999	0	1	100%	4
1000-1499	1	2	200%	6
1500-1999	0	0	0%	0
2000+	0	0	0%	0
TOTAL STANWOOD	11	58	527%	191