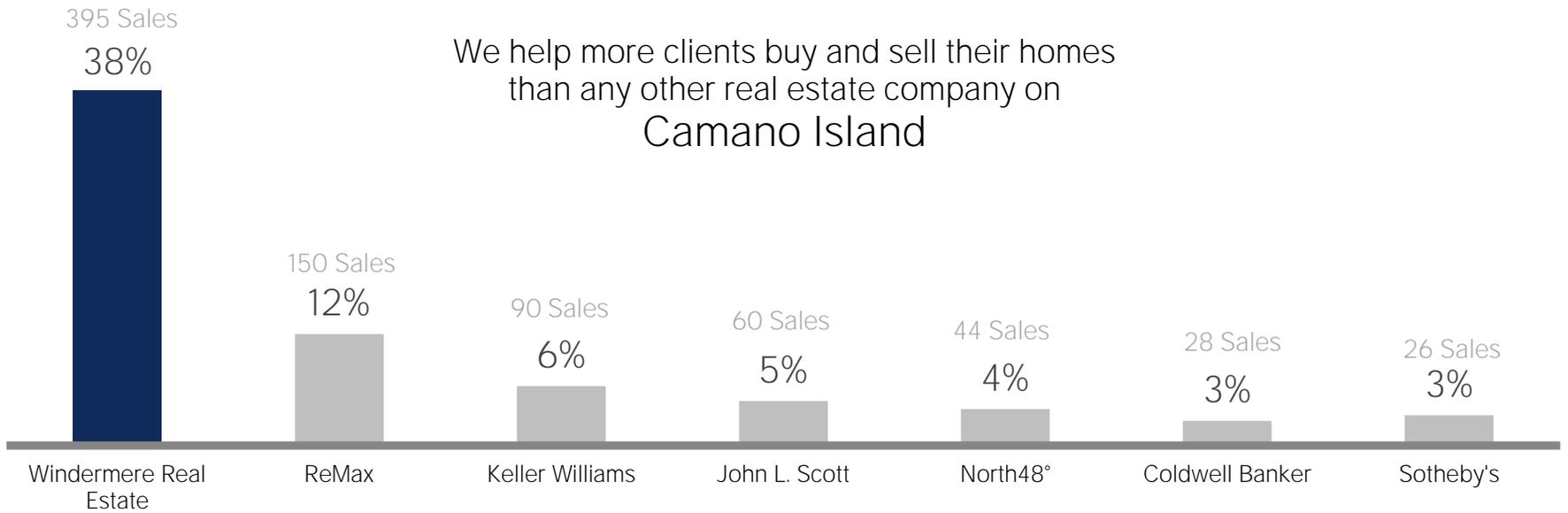




MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2021
Sales on Camano Island, WA



MARKET SHARE* | MARCH 31, 2021
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	4	8	12	39%
ReMax	2	5	7	23%
John L. Scott	0	-	-	0%
Keller Williams	0	-	-	0%
North 48°	1	1	2	6%
Sotheby's	2	-	2	6%
All other competitors with less than 2% market share	6	2	8	26%
TOTAL	15	16	31	100%

YEAR TO DATE SNAPSHOT* | APRIL 12, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	30	65	-54%	(35)	81
List Price vs. Sales Price Ratio	102%	99%	3%	0	99%
Number of Homes Sold YTD	94	85	11%	9	92
Average Days on Market (Sold Listings)	21	57	-63%	(36)	50
Average Sale Price	598,882	536,030	12%	62,852	416,226
Price Difference on Average YTD Sold	12%	29%			

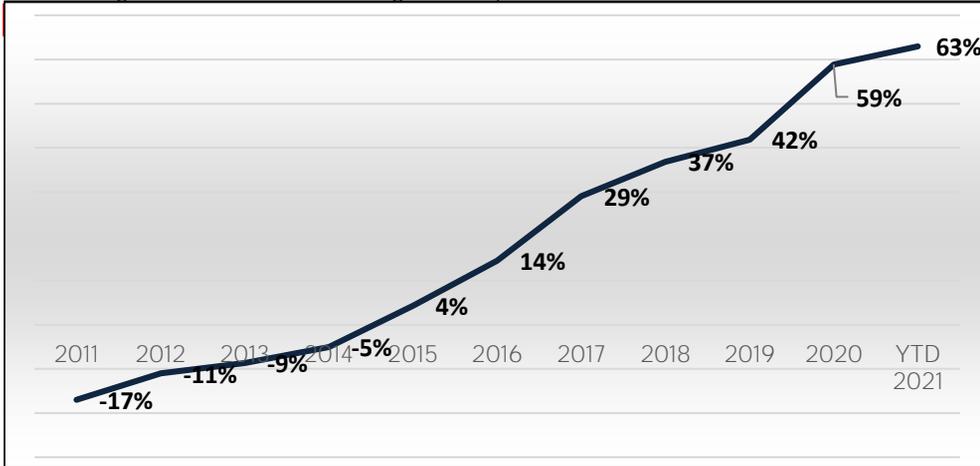
	APRIL 2020 - MARCH 2021	APRIL 2019 - MARCH 2020	% +/-	# +/-	APRIL 2018 - MARCH 2019
Number of Homes Sold Rolling 12 Months	472	451	5%	21	450

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in March	42	45	-7%	(3)	40
Number of Pendings in March	36	28	29%	8	36
Number of Solds in March	27	33	-18%	(6)	31

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2021

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
YTD 2021	598,882	4%	63%

AREA MARKET SURVEY* | APRIL 12, 2021

MARCH 31, 2021
MONTHS SUPPLY
OF INVENTORY

0.6

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	1	100%	4
300-349	0	2	200%	6
350-399	0	7	700%	9
400-449	1	3	300%	10
450-499	3	5	167%	8
500-549	2	3	150%	14
550-599	4	4	100%	6
600-649	1	3	300%	7
650-699	2	3	150%	2
700-749	0	2	200%	3
750-799	0	2	200%	7
800-849	0	2	200%	4
850-899	2	2	100%	1
900-949	2	1	50%	1
950-999	2	1	50%	4
1000-1499	7	2	29%	7
1500-1999	1	1	100%	0
2000+	3	0	0%	0
CAMANO ISLAND	30	44	147%	94

