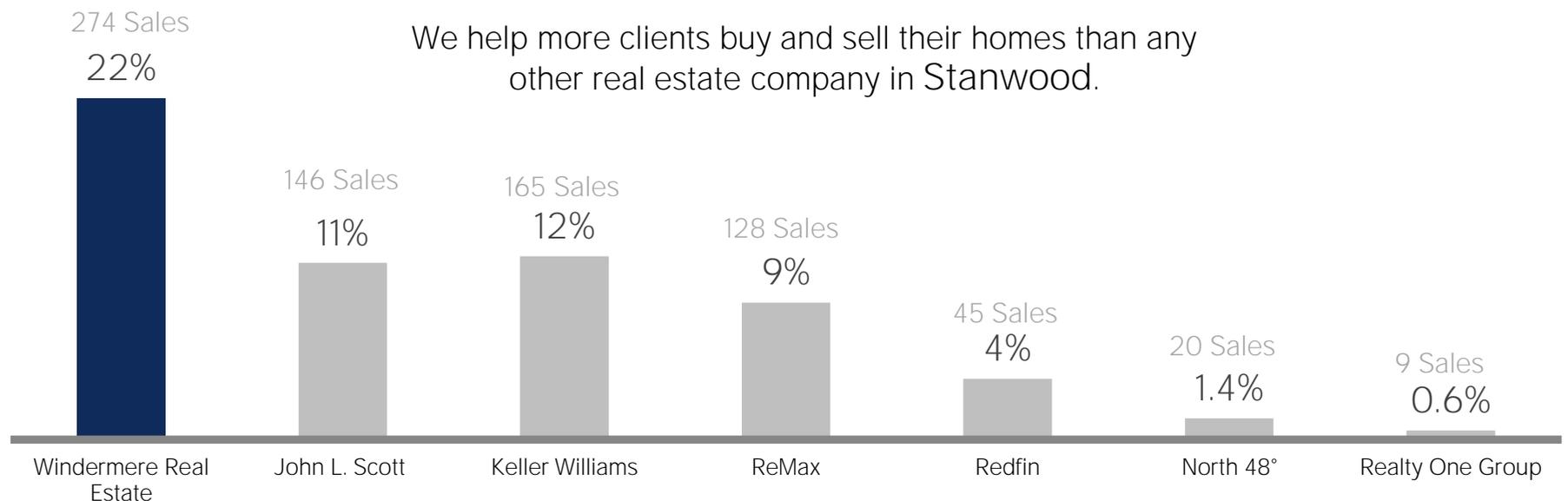




MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2021
Sales in Stanwood, WA



MARKET SHARE* | FEBRUARY 28, 2021
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	2	4	6	21%
ReMax	0	-	-	0%
John L. Scott	3	-	3	11%
Keller Williams	3	5	8	29%
Realty One Group	0	2	2	7%
North 48°	0	-	-	0%
All other competitors with less than 2% market share	1	8	9	32%
TOTAL	9	19	28	100%

YEAR TO DATE SNAPSHOT* | MARCH 6, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	14	53	-74%	(39)	54
List Price vs. Sales Price Ratio	102%	100%	2%	0	100%
Number of Sold Homes YTD	86	72	19%	14	55
Average Days on Market (Sold Listings)	23	60	-62%	(37)	45
Average Sale Price	543,069	497,427	9.2%	45,642	463,932
Price Difference on Average YTD Sold	9%	7%			

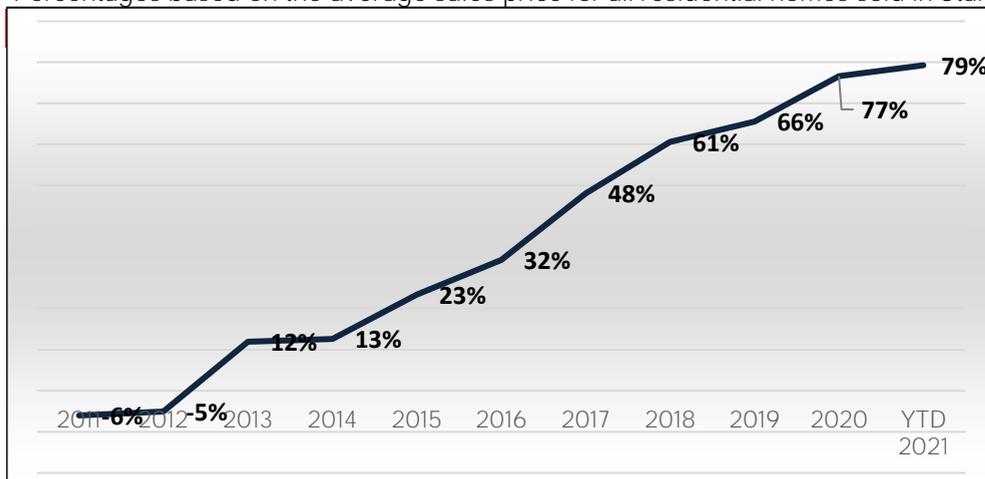
	MARCH 2020 - FEB 2021	MARCH 2019 - FEB 2020	% +/-	# +/-	MARCH 2018 - FEB 2019
Number of Homes Sold Rolling 12 Months	614	494	24%	120	468

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in February	34	46	-26%	(12)	21
Number of Pendings in February	36	41	-12%	(5)	25
Number of Solds in February	34	33	3%	1	28

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2021

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.

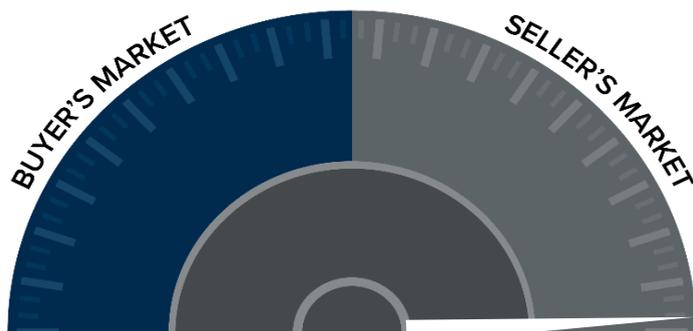


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	270,519	-5%	-6%
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	5%	66%
2020	528,932	11%	77%
YTD 2021	543,069	3%	79%

AREA MARKET SURVEY* | MARCH 6, 2021

FEBRUARY 28, 2021
MONTHS SUPPLY
OF INVENTORY

0.2



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	1	0	0%	2
250-299	0	4	400%	3
300-349	0	1	100%	2
350-399	1	6	600%	14
400-449	0	4	400%	6
450-499	2	7	350%	11
500-549	3	13	1300%	14
550-599	2	13	1300%	11
600-649	0	7	700%	7
650-699	0	2	200%	0
700-749	0	3	300%	2
750-799	2	1	100%	5
800-849	0	8	800%	3
850-899	2	2	200%	1
900-949	0	0	0%	0
950-999	0	1	100%	2
1000-1499	1	0	0%	3
1500-1999	0	0	0%	0
2000+	0	0	0%	0
TOTAL STANWOOD	14	72	514%	86