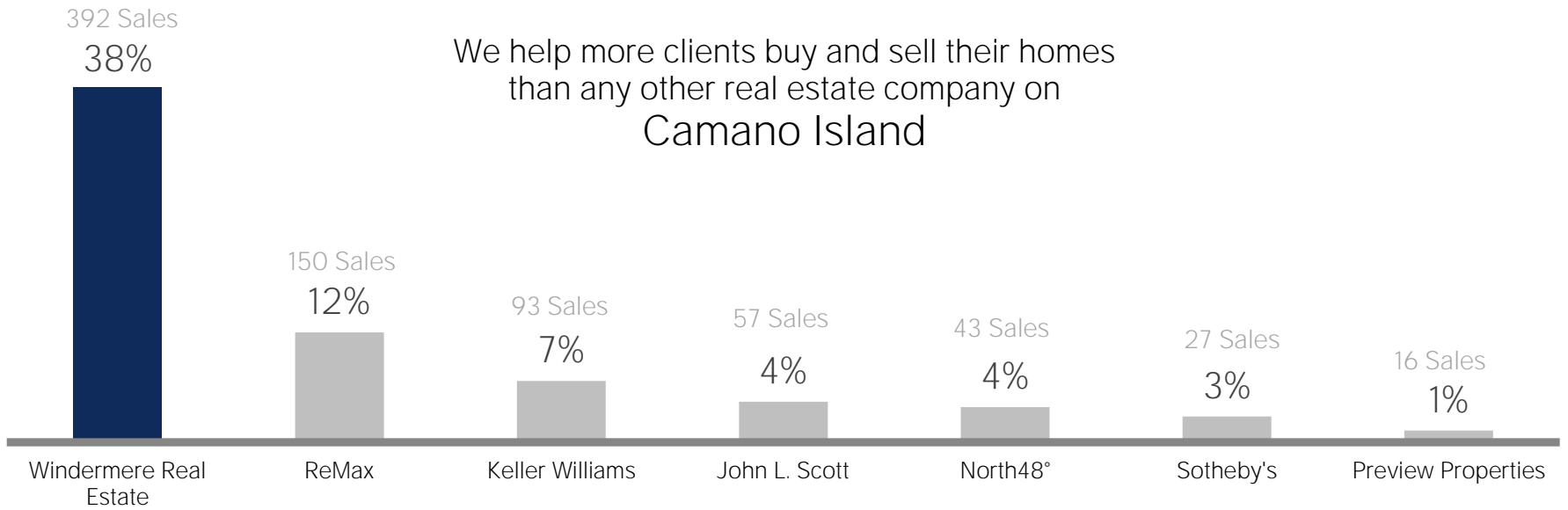




MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2021
Sales on Camano Island, WA



MARKET SHARE* | FEBRUARY 28, 2021
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	4	12	16	59%
ReMax	0	2	2	7%
John L. Scott	1	-	1	4%
Keller Williams	0	-	-	0%
North 48°	0	1	1	4%
Sotheby's	1	-	1	4%
All other competitors with less than 2% market share	3	3	6	22%
TOTAL	9	18	27	100%

YEAR TO DATE SNAPSHOT* | MARCH 6, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	17	51	-67%	(34)	75
List Price vs. Sales Price Ratio	101%	99%	3%	0	99%
Number of Homes Sold YTD	58	54	7%	4	60
Average Days on Market (Sold Listings)	19	58	-67%	(39)	48
Average Sale Price	585,693	512,110	14%	73,583	426,753
Price Difference on Average YTD Sold	14%	20%			

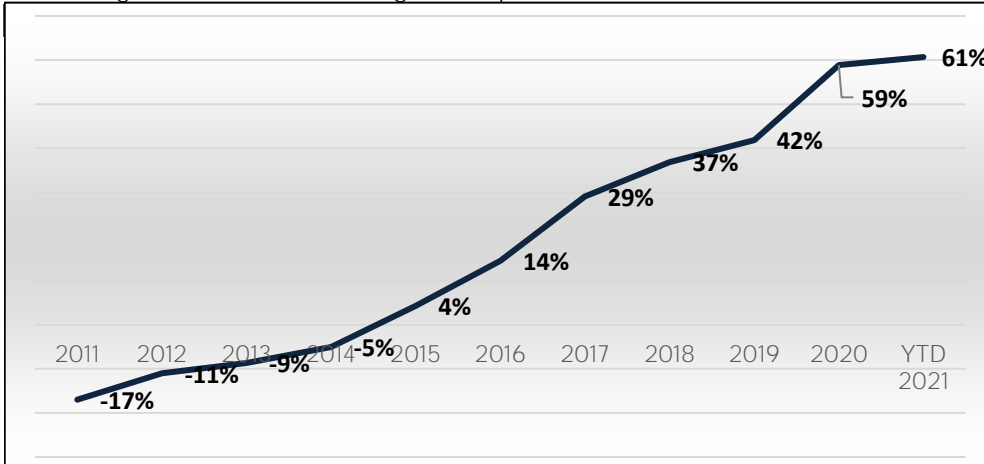
	MARCH 2020 - FEB 2021	MARCH 2019 - FEB 2020	% +/-	# +/-	MARCH 2018 - FEB 2019
Number of Homes Sold Rolling 12 Months	476	451	6%	25	449

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in February	22	37	-41%	(15)	31
Number of Pendings in February	21	33	-36%	(12)	30
Number of Solds in February	22	26	-15%	(4)	22

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2021

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
YTD 2021	585,693	2%	61%

FEBRUARY 28, 2021
MONTHS SUPPLY
OF INVENTORY

0.4

AREA MARKET SURVEY* | MARCH 6, 2021

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	1
250-299	0	1	100%	3
300-349	0	2	200%	6
350-399	1	3	300%	6
400-449	1	4	400%	5
450-499	0	3	300%	5
500-549	1	4	400%	5
550-599	1	2	200%	4
600-649	0	2	200%	4
650-699	3	3	100%	0
700-749	1	1	100%	3
750-799	1	1	100%	6
800-849	1	0	0%	2
850-899	0	2	200%	1
900-949	2	0	0%	1
950-999	1	0	0%	3
1000-1499	2	3	150%	3
1500-1999	1	0	0%	0
2000+	1	0	0%	0
CAMANO ISLAND	17	31	182%	58

