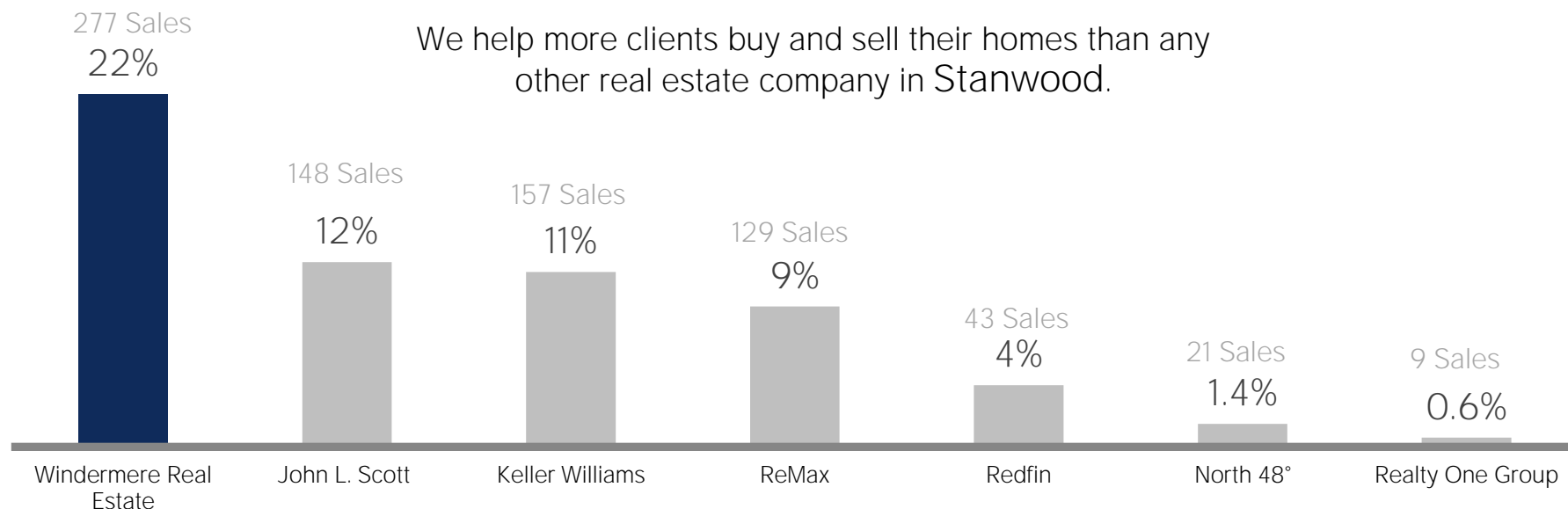




MARKET SHARE* | ROLLING 12 MONTHS ENDED JANUARY 31, 2021
Sales in Stanwood, WA



MARKET SHARE* | JANUARY 31, 2021
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	4	7	11	31%
ReMax	0	-	-	0%
John L. Scott	1	1	2	6%
Keller Williams	3	4	7	20%
Realty One Group	0	2	2	6%
North 48°	1	-	1	3%
All other competitors with less than 2% market share	4	8	12	34%
TOTAL	13	22	35	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 6, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	13	57	-77%	(44)	62
List Price vs. Sales Price Ratio	100%	100%	0%	-	100%
Number of Sold Homes YTD	46	36	28%	10	22
Average Days on Market (Sold Listings)	22	58	-62%	(36)	53
Average Sale Price	533,376	530,812	0.5%	2,564	446,924
Price Difference on Average YTD Sold	0.5%	19%			

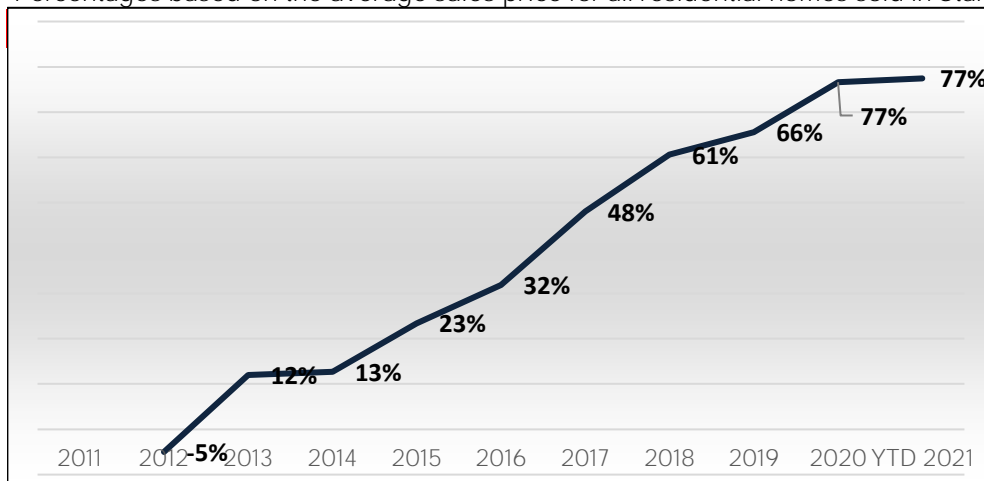
	FEB 2020 - JANUARY 2021	FEB 2019 - JANUARY 2020	% +/-	# +/-	FEB 2018 - JANUARY 2019
Number of Homes Sold Rolling 12 Months	569	463	23%	106	447

PREVIOUS MONTH SNAPSHOT* | JANUARY 31, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in January	36	35	3%	1	41
Number of Pendings in January	42	42	0%	-	32
Number of Solds in January	40	27	48%	13	15

10 YEAR AVERAGE SALES PRICE TREND | JANUARY 31, 2021

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.

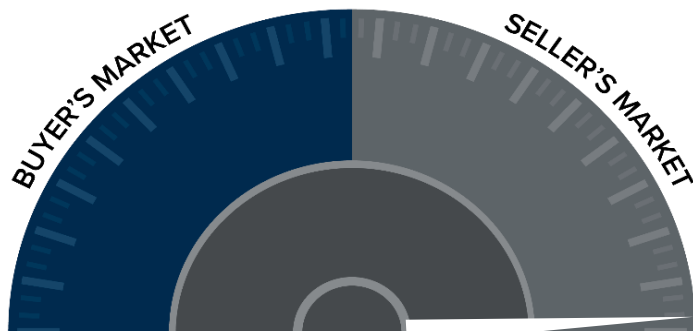


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	270,519	-5%	
2012	255,772	-5%	-5%
2013	300,148	17%	12%
2014	302,126	1%	13%
2015	334,567	11%	23%
2016	362,741	8%	32%
2017	421,632	16%	48%
2018	474,529	13%	61%
2019	488,467	5%	66%
2020	528,932	11%	77%
YTD 2021	533,376	1%	77%

AREA MARKET SURVEY* | FEBRUARY 6, 2021

JANUARY 31, 2021
MONTHS SUPPLY
OF INVENTORY

0.3



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	1	1	100%	1
250-299	0	6	600%	1
300-349	0	3	300%	2
350-399	5	4	400%	10
400-449	1	7	700%	2
450-499	1	7	700%	3
500-549	0	15	1500%	4
550-599	1	14	1400%	5
600-649	0	8	800%	4
650-699	0	3	300%	0
700-749	0	2	200%	1
750-799	2	2	200%	2
800-849	2	5	500%	1
850-899	0	1	100%	1
900-949	0	0	0%	0
950-999	0	4	400%	2
1000-1499	0	0	0%	1
1500-1999	0	0	0%	0
2000+	0	0	0%	0
TOTAL STANWOOD	13	82	631%	40