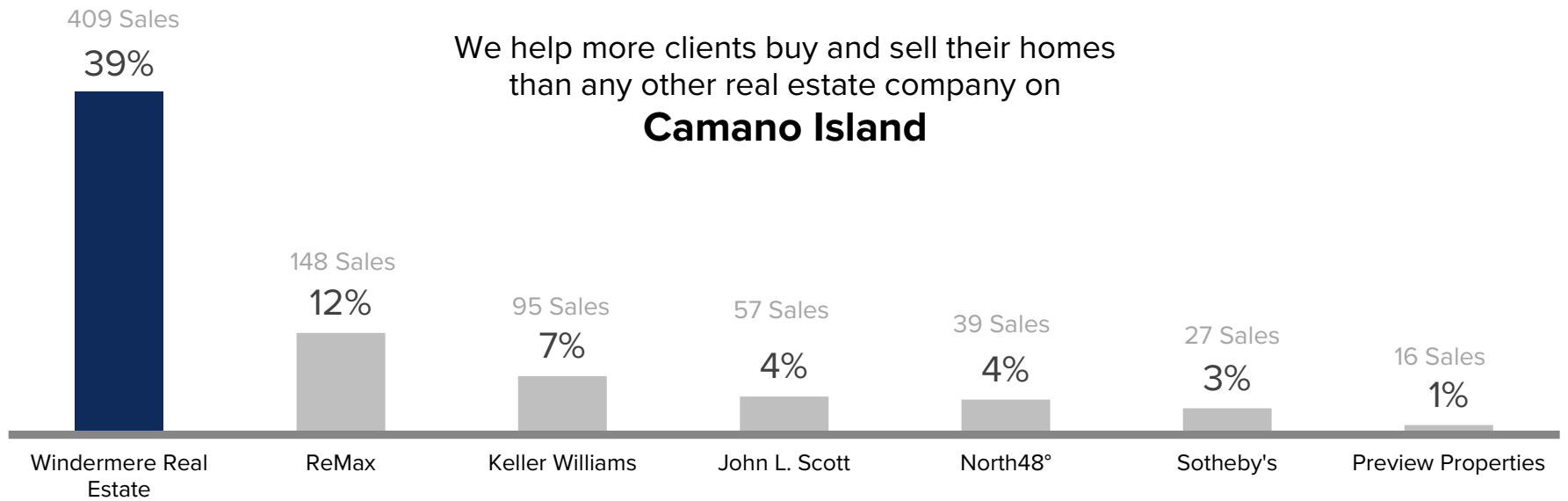




MARKET SHARE* | ROLLING 12 MONTHS ENDED JANUARY 31, 2021
Sales on Camano Island, WA



MARKET SHARE* | JANUARY 31, 2021
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	5	13	18	49%
ReMax	0	1	1	3%
John L. Scott	1	1	2	5%
Keller Williams	0	1	1	3%
North 48°	0	1	1	3%
Sotheby's	1	-	1	3%
All other competitors with less than 2% market share	7	6	13	35%
TOTAL	14	23	37	100%

YEAR TO DATE SNAPSHOT* | FEBRUARY 6, 2021

	2021	2020	% +/-	# +/-	2019
Total Active Residential Listings	19	41	-54%	(22)	81
List Price vs. Sales Price Ratio	100%	99%	1%	0	99%
Number of Homes Sold YTD	38	22	73%	16	34
Average Days on Market (Sold Listings)	17	51	-67%	(34)	52
Average Sale Price	588,889	497,811	18%	91,078	425,115
Price Difference on Average YTD Sold	18%	17%			

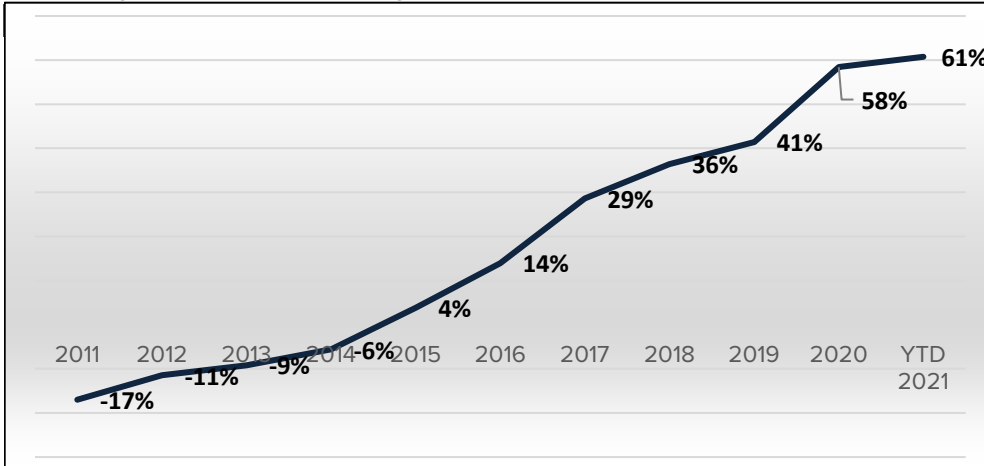
	FEB 2020 - JANUARY 2021	FEB 2019 - JANUARY 2020	% +/-	# +/-	FEB 2018 - JANUARY 2019
Number of Homes Sold Rolling 12 Months	447	426	5%	21	437

PREVIOUS MONTH SNAPSHOT* | JANUARY 31, 2021

	2021	2020	% +/-	# +/-	2019
Number of New Listings added in January	20	30	-33%	(10)	47
Number of Pendings in January	22	29	-24%	(7)	23
Number of Solds in January	32	21	52%	11	26

10 YEAR AVERAGE SALES PRICE TREND | JANUARY 31, 2021

Percentages based on the **average sales price** for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2011	280,645	-11%	
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-5%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	37%
2019	491,938	5%	42%
2020	575,357	17%	59%
YTD 2021	588,889	2%	61%

AREA MARKET SURVEY* | FEBRUARY 6, 2021

JANUARY 31, 2021
MONTHS SUPPLY
OF INVENTORY

0.5

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2021
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	1	100%	0
250-299	0	1	100%	2
300-349	1	2	200%	4
350-399	0	5	500%	2
400-449	4	2	50%	4
450-499	4	3	300%	2
500-549	0	3	300%	2
550-599	0	2	200%	2
600-649	2	2	100%	2
650-699	1	1	100%	0
700-749	0	1	100%	1
750-799	0	1	100%	4
800-849	0	0	0%	1
850-899	0	2	200%	1
900-949	2	3	300%	1
950-999	0	0	0%	3
1000-1499	4	2	50%	1
1500-1999	0	0	0%	0
2000+	1	0	0%	0
CAMANO ISLAND	19	31	163%	32

