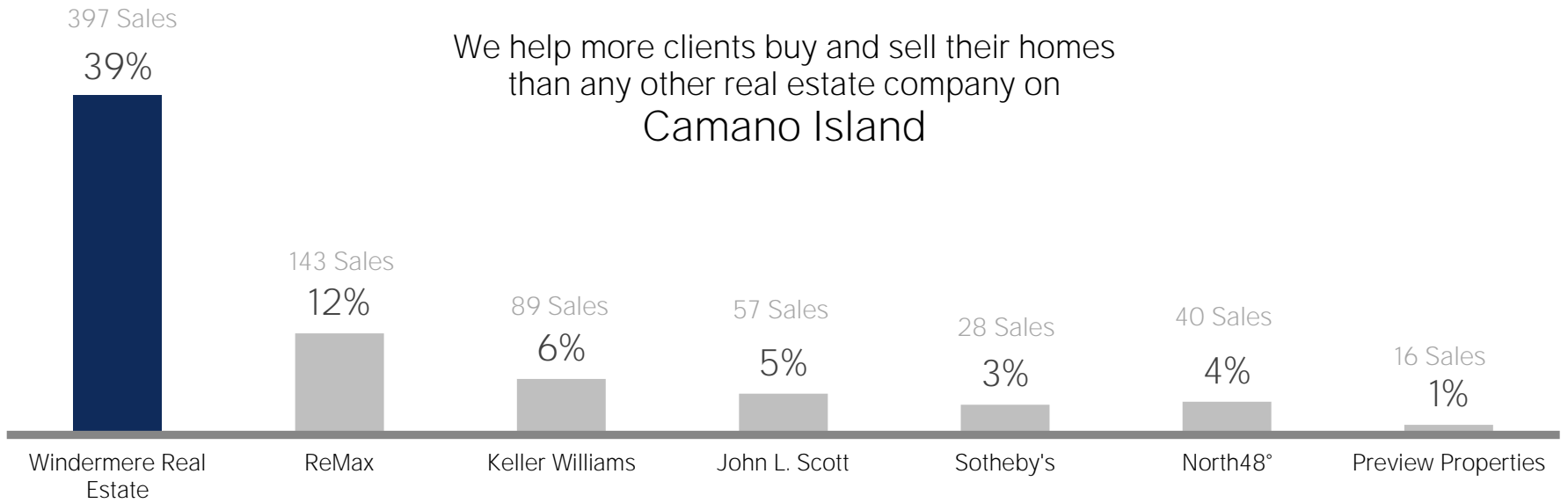




MARKET SHARE\* | ROLLING 12 MONTHS ENDED DECEMBER 31, 2020  
Sales on Camano Island, WA



MARKET SHARE\* | DECEMBER 31, 2020  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	6	19	25	52%
ReMax	0	2	2	4%
John L. Scott	2	1	3	6%
Keller Williams	3	1	4	8%
North 48°	0	2	2	4%
Sotheby's	1	-	1	2%
All other competitors with less than 2% market share	5	6	11	23%
TOTAL	17	31	48	100%

YEAR TO DATE SNAPSHOT\* | JANUARY 9, 2021

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	13	53	-75%	(40)	88
List Price vs. Sales Price Ratio	100%	99%	1%	0	99%
Number of Homes Sold YTD	477	451	6%	26	464
Average Days on Market (Sold Listings)	34	47	-28%	(13)	44
Average Sale Price	575,357	491,938	17%	83,419	467,371
Price Difference on Average YTD Sold	17%	5%			

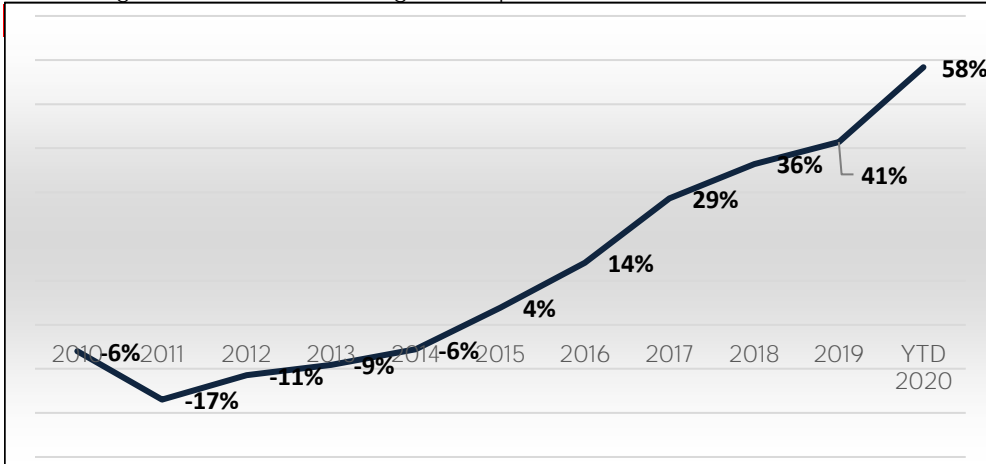
	JAN 2020 - DECEMBER 2020	JAN 2019 - DECEMBER 2019	% +/-	# +/-	JAN 2018 - DECEMBER 2018
Number of Homes Sold Rolling 12 Months	424	413	3%	11	440

PREVIOUS MONTH SNAPSHOT\* | DECEMBER 31, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in December	19	13	46%	6	19
Number of Pendings in December	26	20	30%	6	27
Number of Solds in December	40	39	3%	1	24

10 YEAR AVERAGE SALES PRICE TREND | DECEMBER 31, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	575,357	17%	58%

AREA MARKET SURVEY\* | JANUARY 9, 2021

DECEMBER 31, 2020  
MONTHS SUPPLY  
OF INVENTORY

0.4

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	0	0%	3
200-249	0	0	0%	6
250-299	1	1	100%	17
300-349	1	4	400%	53
350-399	1	6	600%	60
400-449	1	3	300%	49
450-499	0	4	400%	38
500-549	0	2	200%	45
550-599	1	4	400%	49
600-649	1	1	100%	28
650-699	2	2	100%	21
700-749	0	0	0%	17
750-799	0	2	200%	22
800-849	0	0	0%	15
850-899	2	3	150%	14
900-949	0	3	300%	2
950-999	0	2	200%	7
1000-1499	2	2	100%	25
1500-1999	0	0	0%	4
2000+	1	0	0%	2
<b>CAMANO ISLAND</b>	<b>13</b>	<b>39</b>	<b>300%</b>	<b>477</b>

