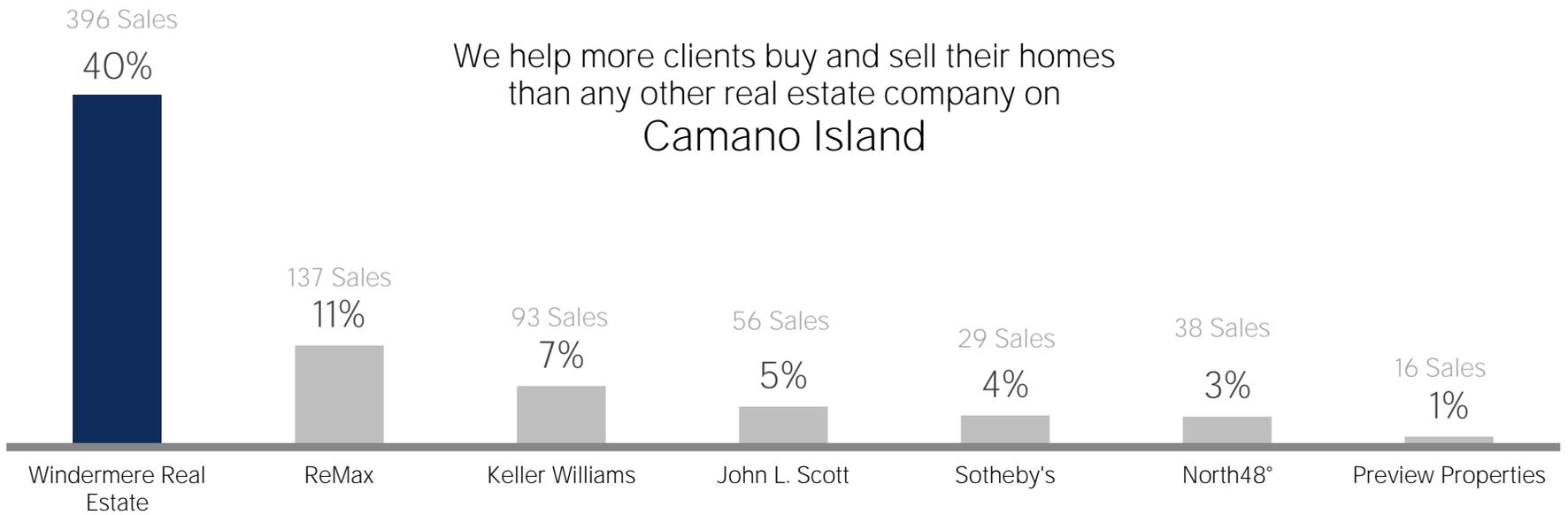




MARKET SHARE\* | ROLLING 12 MONTHS ENDED NOVEMBER 30, 2020  
Sales on Camano Island, WA



MARKET SHARE\* | NOVEMBER 30, 2020  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	11	17	28	49%
ReMax	1	3	4	7%
John L. Scott	3	1	4	7%
Keller Williams	2	1	3	5%
North 48°	1	1	2	4%
Sotheby's	1	-	1	2%
All other competitors with less than 2% market share	10	5	15	26%
TOTAL	29	28	57	100%

YEAR TO DATE SNAPSHOT\* | DECEMBER 12, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	18	63	-71%	(45)	75
List Price vs. Sales Price Ratio	100%	99%	1%	0	99%
Number of Homes Sold YTD	441	434	2%	7	434
Average Days on Market (Sold Listings)	35	47	-26%	(12)	44
Average Sale Price	575,259	492,765	17%	82,494	470,294
Price Difference on Average YTD Sold	17%	5%			

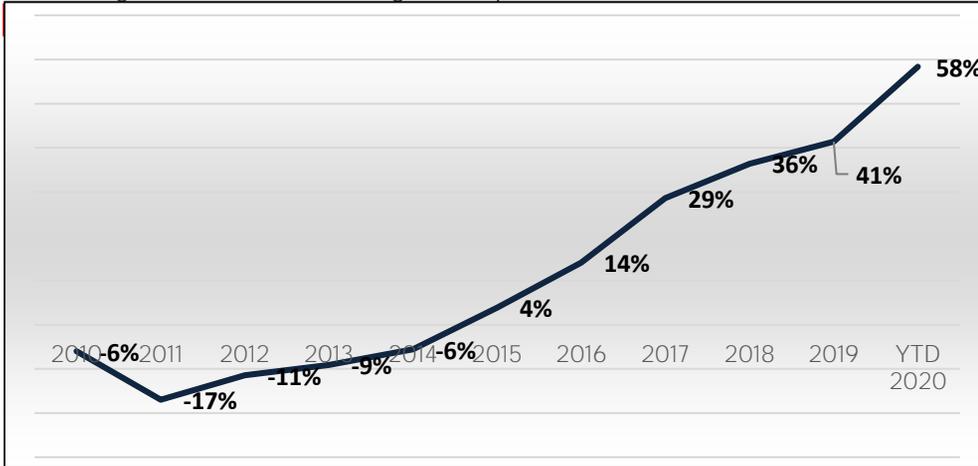
	DEC 2019 - NOVEMBER 2020	DEC 2018 - NOVEMBER 2019	% +/-	# +/-	DEC 2017 - NOVEMBER 2018
Number of Homes Sold Rolling 12 Months	402	409	-2%	(7)	438

PREVIOUS MONTH SNAPSHOT\* | NOVEMBER 30, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in November	35	29	21%	6	34
Number of Pendings in November	43	32	34%	11	28
Number of Solds in November	45	19	137%	26	27

10 YEAR AVERAGE SALES PRICE TREND | NOVEMBER 30, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.

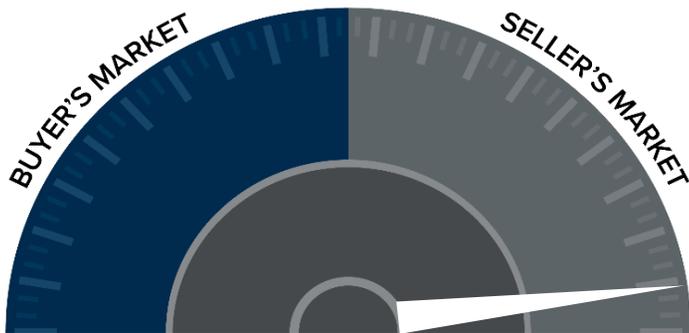


Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	575,259	17%	58%

NOVEMBER 30, 2020  
MONTHS SUPPLY  
OF INVENTORY

**0.6**

AREA MARKET SURVEY\* | DECEMBER 12, 2020



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	0	0%	3
200-249	0	1	100%	5
250-299	0	5	500%	14
300-349	2	5	250%	50
350-399	3	7	233%	57
400-449	1	7	700%	43
450-499	0	1	100%	37
500-549	0	4	400%	42
550-599	2	4	200%	45
600-649	2	1	50%	28
650-699	2	0	0%	21
700-749	0	1	100%	16
750-799	0	3	300%	21
800-849	0	2	200%	13
850-899	2	7	350%	10
900-949	0	3	300%	2
950-999	0	3	300%	4
1000-1499	2	3	150%	24
1500-1999	1	0	0%	4
2000+	1	0	0%	2
<b>CAMANO ISLAND</b>	<b>18</b>	<b>57</b>	<b>317%</b>	<b>441</b>