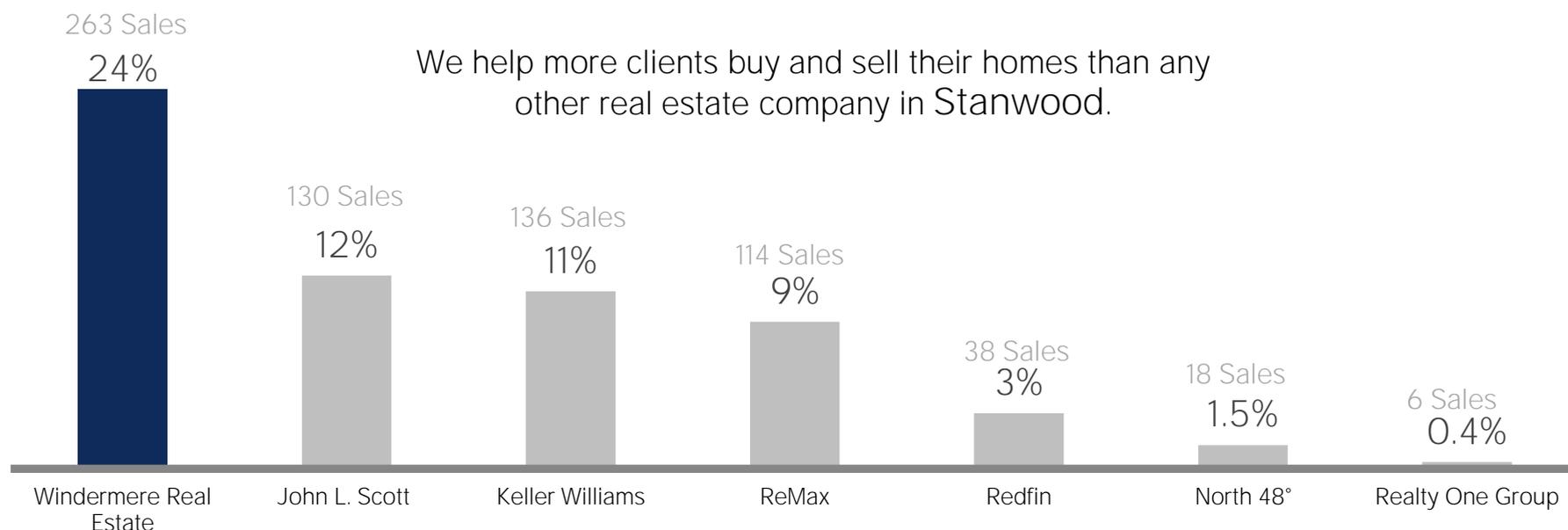




MARKET SHARE* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2020
Sales in Stanwood, WA



MARKET SHARE* | OCTOBER 31, 2020
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	13	11	24	36%
ReMax	5	3	8	12%
John L. Scott	2	2	4	6%
Keller Williams	5	3	8	12%
Realty One Group	0	1	1	1%
North 48°	1	-	1	1%
All other competitors with less than 2% market share	11	10	21	31%
TOTAL	37	30	67	100%

YEAR TO DATE SNAPSHOT* | NOVEMBER 7, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	39	64	-39%	(25)	71
List Price vs. Sales Price Ratio	100%	100%	0%	-	100%
Number of Sold Homes YTD	491	427	15%	64	397
Average Days on Market (Sold Listings)	31	46	-33%	(15)	44
Average Sale Price	519,380	483,976	7%	35,404	468,966
Price Difference on Average YTD Sold	7%	3%			

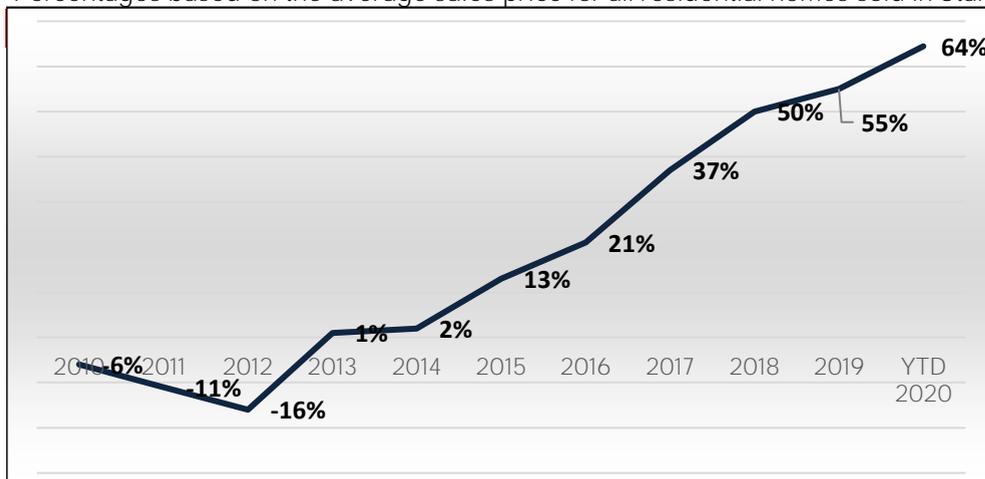
	NOV 2019 - OCTOBER 2020	NOV 2018 - OCTOBER 2019	% +/-	# +/-	NOV 2017 - OCTOBER 2018
Number of Homes Sold Rolling 12 Months	392	406	-3%	(14)	443

PREVIOUS MONTH SNAPSHOT* | OCTOBER 31, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in October	54	46	17%	8	41
Number of Pendings in October	54	37	46%	17	26
Number of Solds in October	59	47	26%	12	38

10 YEAR AVERAGE SALES PRICE TREND | OCTOBER 31, 2020

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	284,712	-6%	-6%
2011	270,519	-5%	-11%
2012	255,772	-5%	-16%
2013	300,148	17%	1%
2014	302,126	1%	2%
2015	334,567	11%	13%
2016	362,741	8%	21%
2017	421,632	16%	37%
2018	474,529	13%	50%
2019	488,467	5%	55%
YTD 2020	519,380	9%	64%

AREA MARKET SURVEY* | NOVEMBER 7, 2020

OCTOBER 31, 2020
MONTHS SUPPLY
OF INVENTORY

0.5



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	1	1	100%	3
200-249	1	1	100%	7
250-299	4	1	25%	7
300-349	2	3	150%	25
350-399	0	25	2500%	62
400-449	3	21	700%	91
450-499	5	20	400%	78
500-549	8	15	188%	57
550-599	2	7	350%	46
600-649	2	4	200%	33
650-699	0	3	300%	21
700-749	2	1	50%	20
750-799	4	2	50%	16
800-849	0	1	100%	9
850-899	2	1	50%	1
900-949	1	0	0%	4
950-999	0	1	100%	1
1000-1499	0	3	300%	7
1500-1999	1	1	100%	3
2000+	1	2	200%	0
TOTAL STANWOOD	39	113	290%	491