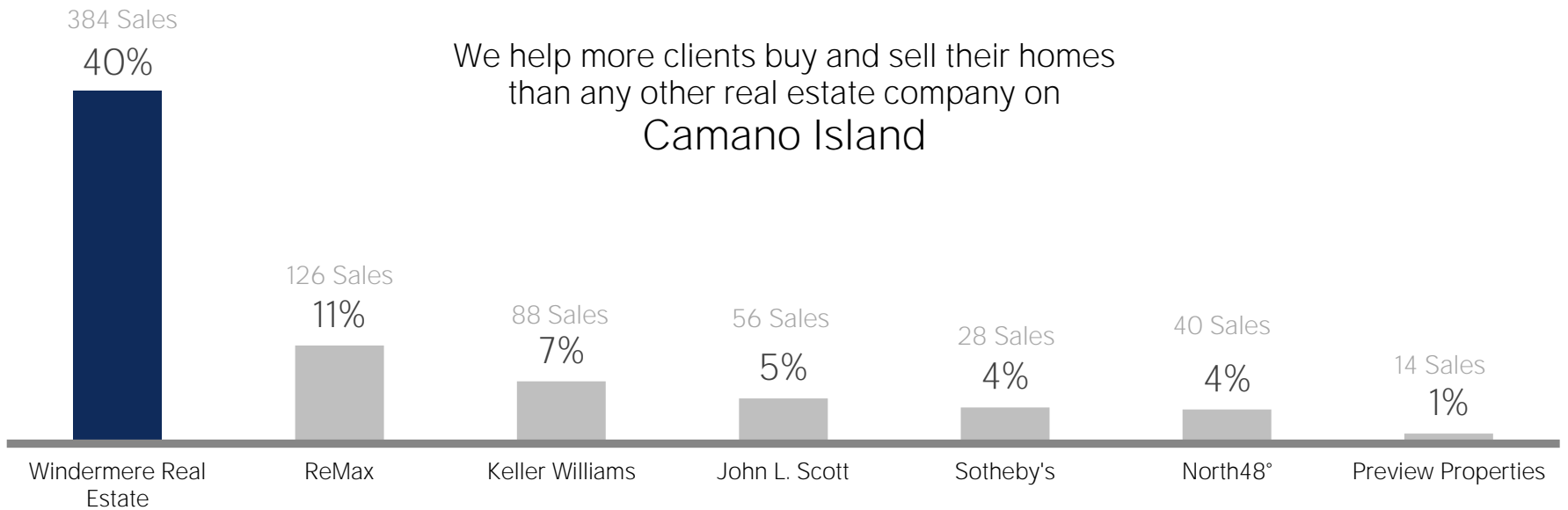




MARKET SHARE\* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2020  
Sales on Camano Island, WA



MARKET SHARE\* | OCTOBER 31, 2020  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	21	20	41	53%
ReMax	2	3	5	6%
John L. Scott	1	2	3	4%
Keller Williams	2	2	4	5%
North 48°	2	1	3	4%
Sotheby's	1	-	1	1%
All other competitors with less than 2% market share	12	8	20	26%
TOTAL	41	36	77	100%

YEAR TO DATE SNAPSHOT\* | NOVEMBER 7, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	44	75	-41%	(31)	102
List Price vs. Sales Price Ratio	100%	99%	1%	0	99%
Number of Homes Sold YTD	383	400	-4%	(17)	415
Average Days on Market (Sold Listings)	37	46	-20%	(9)	42
Average Sale Price	565,478	487,331	16%	78,147	469,563
Price Difference on Average YTD Sold	16%	4%			

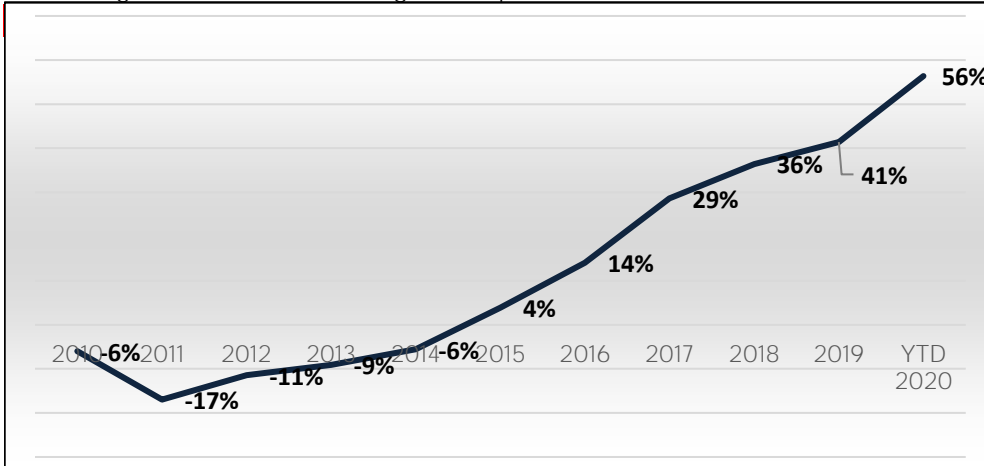
	NOV 2019 - OCTOBER 2020	NOV 2018 - OCTOBER 2019	% +/-	# +/-	NOV 2017 - OCTOBER 2018
Number of Homes Sold Rolling 12 Months	392	408	-4%	(16)	443

PREVIOUS MONTH SNAPSHOT\* | OCTOBER 31, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in October	48	33	45%	15	34
Number of Pendings in October	43	19	126%	24	24
Number of Solds in October	41	39	5%	2	32

10 YEAR AVERAGE SALES PRICE TREND | OCTOBER 31, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	565,478	15%	56%

AREA MARKET SURVEY\* | NOVEMBER 7, 2020

OCTOBER 31, 2020  
MONTHS SUPPLY  
OF INVENTORY  
  
**1.0**



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	0	0%	3
200-249	0	0	0%	5
250-299	4	1	100%	13
300-349	1	6	600%	46
350-399	5	11	220%	48
400-449	1	3	300%	39
450-499	2	7	350%	29
500-549	4	11	275%	34
550-599	5	3	60%	41
600-649	3	2	67%	24
650-699	1	4	400%	19
700-749	0	0	0%	15
750-799	1	1	100%	19
800-849	0	1	100%	12
850-899	5	3	60%	7
900-949	2	2	100%	1
950-999	2	0	0%	4
1000-1499	6	3	50%	20
1500-1999	1	0	0%	3
2000+	1	1	100%	1
<b>CAMANO ISLAND</b>	<b>44</b>	<b>59</b>	<b>134%</b>	<b>383</b>