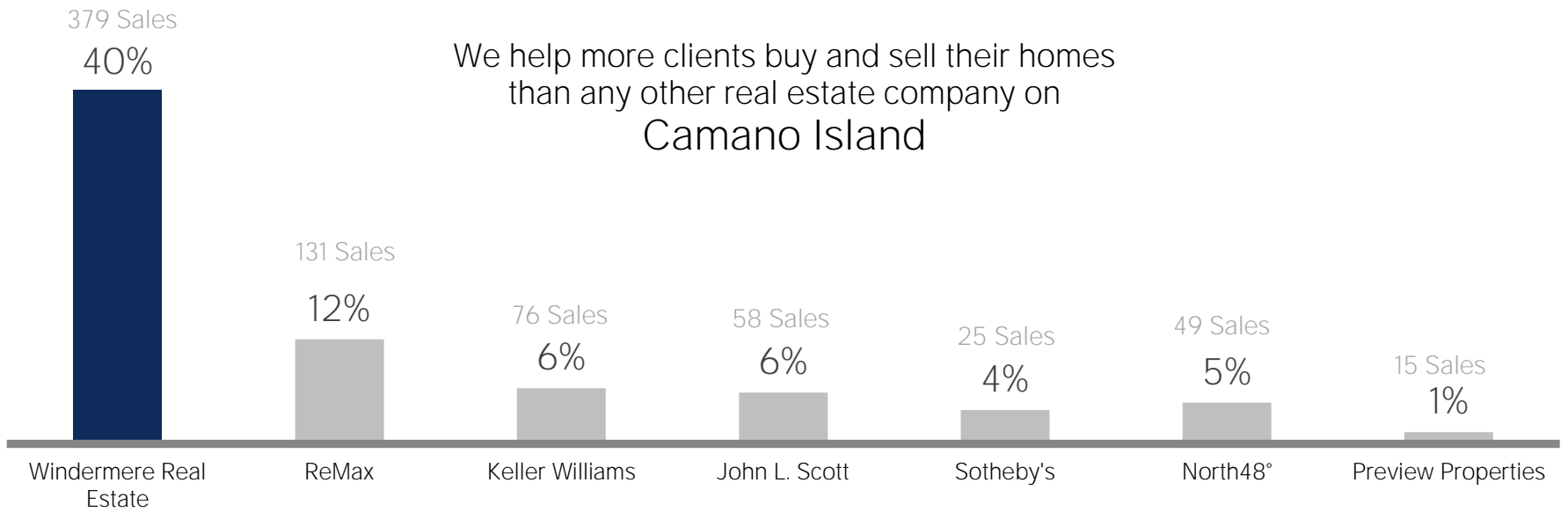




MARKET SHARE* | ROLLING 12 MONTHS ENDED AUGUST 31, 2020
Sales on Camano Island, WA



MARKET SHARE* | AUGUST 31, 2020
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	16	24	40	51%
ReMax	3	3	6	8%
John L. Scott	1	2	3	4%
Keller Williams	3	2	5	6%
North 48°	1	2	3	4%
Sotheby's	0	-	-	0%
All other competitors with less than 2% market share	16	5	21	27%
TOTAL	40	38	78	100%

YEAR TO DATE SNAPSHOT* | SEPTEMBER 12, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	39	96	-59%	(57)	101
List Price vs. Sales Price Ratio	100%	99%	1%	0	102%
Number of Homes Sold YTD	299	334	-10%	(35)	340
Average Days on Market (Sold Listings)	40	45	-11%	(5)	42
Average Sale Price	567,268	489,512	16%	77,756	477,139
Price Difference on Average YTD Sold	16%	3%			

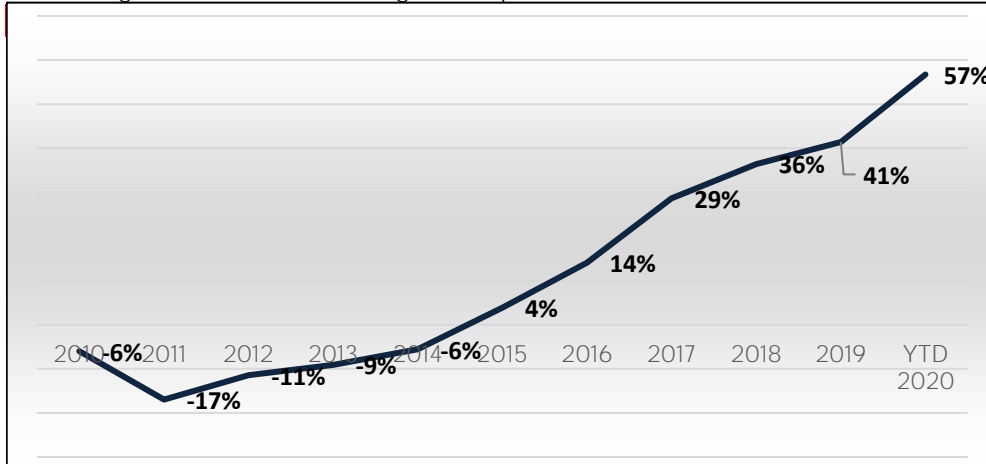
	SEPT 2019 - AUGUST 2020	SEPT 2018 - AUGUST 2019	% +/-	# +/-	SEPT 2017 - AUGUST 2018
Number of Homes Sold Rolling 12 Months	419	443	-5%	(24)	489

PREVIOUS MONTH SNAPSHOT* | AUGUST 31, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in August	47	60	-22%	(13)	59
Number of Pendings in August	61	45	36%	16	43
Number of Solds in August	45	41	10%	4	38

10 YEAR AVERAGE SALES PRICE TREND | AUGUST 31, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	567,268	15%	57%

AREA MARKET SURVEY* | SEPTEMBER 12, 2020

AUGUST 31, 2020
MONTHS SUPPLY
OF INVENTORY

0.9



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	1	0	0%	3
200-249	0	1	100%	4
250-299	0	0	0%	12
300-349	2	7	350%	38
350-399	3	8	267%	37
400-449	3	6	200%	28
450-499	2	7	350%	21
500-549	8	9	113%	25
550-599	2	10	500%	30
600-649	2	4	200%	18
650-699	4	2	50%	18
700-749	0	2	200%	12
750-799	2	1	50%	15
800-849	0	1	100%	10
850-899	4	3	75%	6
900-949	3	1	33%	1
950-999	0	1	100%	3
1000-1499	3	4	133%	14
1500-1999	0	0	0%	4
2000+	0	0	0%	0
CAMANO ISLAND	39	67	172%	299